

## CITY OF OAKLAND – BID SUMMARY

**Project Name:** As-Needed Emergency Tree Services Re-Bid

**Bid Opening Date:** March 7, 2025

**Specification/Solicitation No.:** RFQ 337531

**Requesting Department:** Public Works, Bureau of Environment, Parks & Tree Division

**Bid Closing Date:** March 27, 2025

**Basis of Award:** Lowest responsive and responsible bid

**Engineer's Estimate:** \$1,000,000

**Project Manager:** Isaac Harvey, Acting Tree Supervisor II

**Compliance Officer:** Sophany Hang

**Comments:** Local and Small Local Business Enterprise Program (L/SLBE) requirement is 0% L/SLBE per availability analysis dated February 5, 2025

**Bids Received:**

	Bidder	L/SLBE	Total Bid	% Over / Under Engineer's Estimate	Additional Requirements		
					Tree Care Industry Association	Certified Arborist	Certified Flagger
1	Anvil Builders, Inc.	No	\$2,722,880	179%	Yes	Yes	Yes
2	Julian Tree Care, Inc.	No	\$379,250	62.08%	Sub	Yes	Sub
3	The Davey Tree Expert Company	No	\$2,266,920	126.69%	Yes	Yes	Yes
4	Arboricultural Specialties, Inc., dba The Professional Tree Company	No	\$984,630	-1.54%	Yes	Yes	Yes
5	Urban Tree Management, LLC dba Evergreen Tree Care	No	\$875,260	12.47%	Yes	Yes	Yes
6	West Coast Arborists, Inc.	No	\$1,040,920	4.09%	Yes	Yes	Yes

**Award Recommendation:**

Staff recommends executing two awards for \$1,000,000 each to the two lowest responsive and responsible bidders:

- 1) Arboricultural Specialties, Inc., dba The Professional Tree Company
- 2) West Coast Arborists, Inc.

Contract length: **Three-year period with an option to extend an additional two, one-year periods.**