

TERRYN BUXTON

EXECUTIVE SUMMARY

Founder and owner of Oakland Extracts, an award-winning extract company focused on quality, value, and community involvement. Currently serving as Board Chair for the Oakland Private Industry Council (OPIC). Offers over 18 years of experience as a life counselor, trainer, and sales leader, providing coaching to at-risk youth and various professional teams.

PROFESSIONAL EXPERIENCE

Owner & Founder | Oakland Extracts | Oakland, CA 2013 – Present

- **Founded and manages an award-winning company supplying extracts to over 30 local dispensaries.**
- **Leads product development, marketing, and procurement for various cannabis brands. Sr. Sales Manager | Source Cannabis | Oakland, CA 2020 – March 2021**
- **Acted as Senior Sales Lead for Northern California, managing bulk and prepackaged sales.**
- **Coordinated logistics, deliveries, and specialized staff trainings with LA distribution centers.**
- **Represented the company at local cannabis events and conducted product demonstrations.**

Sales Director | Gold Seal SF | San Francisco, CA 2019 – 2020

- **Led sales initiatives across the East Bay and South Bay regions.**
- **Executed staff appreciation events, product demos, and educational trainings.**

Co-Founder | Operation E.V.A.C. | Oakland, CA 2012 – 2020

- **Co-founded a veteran's service organization focusing on counseling and cannabis treatment.**

Inventory Manager | Magnolia Wellness | Oakland, CA 2013

- **Assisted in the design and implementation of inventory systems and led staff training.**

GOVERNANCE & LEADERSHIP

Board Chair | Oakland Private Industry Council (OPIC) | Oakland, CA Board Member since 2020 | Board Chair since Dec 2025

- **Provides executive leadership and strategic direction for Oakland's premier workforce development agency.**
- **Oversees board governance to support local employment, training, and economic empowerment initiatives.**

Creator & Host | The Color in Cannabis Podcast | Oakland, CA 2022 – Present

- **Founded and produces a digital media platform dedicated to centering the voices of BIPOC professionals and social equity pioneers within the regulated cannabis industry.**
- **Conducts long-form interviews with industry leaders to document the history of the movement and discuss legislative impacts on marginalized communities.**

Board of Directors | California Grower's Association 2017 – 2019

- **Served on the Board of Directors for a prominent state-wide cannabis industry advocacy organization.**

Commissioner | Oakland Cannabis Regulatory Commission 2016 – 2017

- **Advised on regulatory frameworks and industry standards within the Oakland cannabis market.**

■ EARLY CAREER & COMMUNITY IMPACT

Selected highlights from 20+ years of professional service.

- **Patient Consultation / Asst. Manager: Harborside Health Center (2010–2013)**
- **Recruiter: East Bay Conservation Corps (2005–2008)**
- **Mental Health Counselor: Lincoln Child Center & Fred Finch Youth Center (2001–2003)**
- **Field Operations Supervisor: East Bay Conservation Corps (2000)**

■ EDUCATION

Bachelor of Arts (B.A.) in Philosophy, Evergreen State College, Olympia, WA