

Citywide Security Services RFP  
Proposal Review  
Detailed Contractor Information and Scores

Total # of Proposals: 11  
Total # of Companies/Firms Attended Mandatory Pre-Proposal Meeting: 10  
Total # Companies/Firms Compliant w/ Oakland L/SLBE Requirements: 5

List of Companies / Firms to be invited:

A-1 Protective Services  
ABC Security Services, Inc.  
Allied Universal Security Services  
Inter-Con Security  
Marina Securities Services, Inc.

A-1 Protective Services	Mandatory Meeting Attendance (Y or N)	L/SLBE Compliant (Y or N)	Unarmed Hourly Billing Rate	Patrol Hourly Billing Rate	Armed Hourly Billing Rate	Annual Estimated Cost	3-Year Estimated Total Contract Amount Proposed	5-Year Estimated Total Contract Amount Proposed	Relevant Experience (30 Points)	Project Approach (15 Points)	Project Organization (15 Points)	Qualifications (20 Points)	Estimated Proposal Costs (15 Points)	Other Factors (5 Points)	L/SLBE Bonus (Up to 12.5 Points)	Total
Rater #1	YES	YES - 50% to SLBE	\$ 31.82	\$ 35.82	\$ 49.00	\$ 4,949,855.56	\$ 14,849,566.68	\$ 24,749,277.80	27	12	11	18	15	1	2	86
Rater #2									28	11	10	17	14	2	2	84
Rater #3									28	11	11	18	14	3	2	87
Rater #4									26	10	11	18	14	2	2	83
															Total Average	85.0

ABC Security Services, Inc.	Mandatory Meeting Attendance (Y or N)	L/SLBE Compliance (Y or N)	Unarmed Hourly Wage	Patrol Hourly Wage	Armed Hourly Wage	Annual Estimated Cost	3-Year Estimated Total Contract Amount Proposed	5-Year Estimated Total Contract Amount Proposed	Relevant Experience (30 Points)	Project Approach (15 Points)	Project Organization (15 Points)	Qualifications (20 Points)	Estimated Proposal Costs (15 Points)	Other Factors (5 Points)	L/SLBE Bonus (Up to 12.5 Points)	Total
Rater #1	YES	Not Fully Compliant -100% of Project Work to be performed by ABC (LBE only certified)	\$ 31.88	\$ 36.02	\$ 44.50	\$ 6,404,996.00	\$ 19,214,988.00	\$ 32,024,980.00	20	10	8	16	10	3	0	67
Rater #2									22	9	9	16	10	3	0	69
Rater #3									18	7	7	14	10	1	0	57
Rater #4									18	7	8	13	10	2	0	58
															Total Average	62.8

Allied Universal Security Services	Mandatory Meeting Attendance (Y or N)	L/SLBE Compliance (Y or N)	Unarmed Hourly Wage	Patrol Hourly Wage	Armed Hourly Wage	Annual Estimated Cost	3-Year Estimated Total Contract Amount Proposed	5-Year Estimated Total Contract Amount Proposed	Relevant Experience (30 Points)	Project Approach (15 Points)	Project Organization (15 Points)	Qualifications (20 Points)	Estimated Proposal Costs (15 Points)	Other Factors (5 Points)	L/SLBE Bonus (Up to 12.5 Points)	Total
Rater #1	YES	YES	\$ 41.72	\$ 49.31	\$ 63.25	\$ 7,997,218.06	\$ 24,983,797.54	\$ 43,398,520.88	29	14	14	19	9	4	5.5	94.5
Rater #2									30	13	14	20	9	5	5.5	96.5
Rater #3									30	14	15	20	9	5	5.5	98.5
Rater #4									29	14	14	19	9	4	5.5	94.5
															Total Average	96.0

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Inter-Con Security	Mandatory Meeting Attendance (Y or N)	L/SLBE Compliance (Y or N)	Unarmed Hourly Wage	Patrol Hourly Wage	Armed Hourly Wage	Annual Estimated Cost	3-Year Estimated Total Contract Amount Proposed	5-Year Estimated Total Contract Amount Proposed	Relevant Experience (30 Points)	Project Approach (15 Points)	Project Organization (15 Points)	Qualifications (20 Points)	Estimated Proposal Costs (15 Points)	Other Factors (5 Points)	L/SLBE Bonus (Up to 12.5 Points)	Total
Rater #1	YES	YES	\$ 36.97	\$ 39.61	\$ 47.20	\$ 7,006,567.11	\$ 21,019,701.33	\$ 35,032,835.55	24	12	12	15	8	2	5	78
Rater #2									20	12	12	14	9	3	5	75
Rater #3									23	12	13	18	9	3	5	83
Rater #4									22	12	12	16	9	3	5	79
															Total Average	78.8

Marina Securities Services, Inc.	Mandatory Meeting Attendance (Y or N)	L/SLBE Compliance (Y or N)	Unarmed Hourly Wage	Patrol Hourly Wage	Armed Hourly Wage	Annual Estimated Cost	3-Year Estimated Total Contract Amount Proposed	5-Year Estimated Total Contract Amount Proposed	Relevant Experience (30 Points)	Project Approach (15 Points)	Project Organization (15 Points)	Qualifications (20 Points)	Estimated Proposal Costs (15 Points)	Other Factors (5 Points)	L/SLBE Bonus (Up to 12.5 Points)	Total
Rater #1	YES	YES	\$ 43.98	\$ 48.98	\$ 65.55	\$ 8,561,688.95	\$ 25,685,066.85	\$ 42,808,444.75	29	13	13	20	10	4	8.5	97.5
Rater #2									29	14	13	20	8	5	8.5	97.5
Rater #3									29	13	13	19	8	4	8.5	94.5
Rater #4									29	13	13	19	8	4	8.5	94.5
															Total Average	96.0