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OAKLAND

2018 JAN 31 AM 10:35

# AGENDA REPORT

**TO:** Sabrina B. Landreth  
City Administrator

**FROM:** Darin White  
Fire Chief

**SUBJECT:** AllStar Fire Protective Clothing  
Agreement

**DATE:** December 29, 2017

City Administrator Approval

Date:

1/30/18

## RECOMMENDATION

**Staff Recommends That The City Council Approve A Resolution Authorizing The City Administrator To Enter Into A Purchase Agreement With AllStar Fire Equipment, Inc. For The Purchase Of Firefighter Protective Clothing (Turnouts) For The Period February 1, 2018 through January 31, 2021, In An Amount Not To Exceed Seven Hundred and Sixty-Two Thousand Dollars (\$762,000.00), With An Optional Two Year Extension In The Amount Of Two Hundred And Fifty-Four Thousand Dollars (\$254,000.00) Per Each Additional Year, For A Total Amount Not To Exceed One Million Two Hundred and Seventy Thousand Dollars (\$1,270,000.00) Over The Possible Five Year Term.**

## EXECUTIVE SUMMARY

The Oakland Fire Department (OFD) Personal Protective Equipment (PPE) Committee evaluated available safety clothing products (i.e. turnouts) from various manufacturers to ensure that firefighting personnel have the most effective, technologically sound safety gear. Turnouts must be water resistant and able to provide protection equal or greater to the California Division of Occupational Safety and Health (Cal/OSHA) and the National Fire Protection Association (NFPA) requirements.

The PPE Committee then developed a list of turnout specifications that were provided to the City of Oakland Finance Department, Purchasing Division who in turn issued a request for qualifications (RFQ).

Upon conclusion of the bid period, it was determined that the turnouts manufactured by Janesville Lion Apparel (distributed by AllStar Fire Equipment, Inc.) best fit the operational and safety needs of the Department.

## BACKGROUND / LEGISLATIVE HISTORY

Firefighter safety clothing is a mandated requirement by the California Division of Occupational Safety and Health (CAL/OSHA) and the Memorandum of Understanding (MOU) between the City of Oakland and the International Association of Fire Fighters (IAFF), Local 55. OFD is required to provide ongoing replacement of damaged or sub-standard turnout clothing worn by

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sworn personnel responding to emergency situations, and protective clothing for firefighter recruits in the Department's Training Academy.

On July 15, 2008, Council approved a Resolution No. 81447 C.M.S., authorizing the City Administrator to enter into a three-year (3-year) agreement with AllStar Fire Equipment, Inc. ("AllStar") for the purchase of firefighter protective clothing.

On April 22, 2014, Council approved Resolution No. 84932 C.M.S., authorizing the City Administrator to enter a three-year (3-year) agreement, with an optional two-year extension, for a total amount not to exceed one million dollars (\$1,000,000.00).

At this time, staff is seeking Council approval authorizing the City Administrator to enter into a three-year contract with an optional two-year extension, for a total amount not to exceed one million two hundred and seventy thousand dollars (\$1,270,000.00) with AllStar Fire Equipment, Inc. ("AllStar").

## **ANALYSIS AND POLICY ALTERNATIVES**

### *Bidding Process*

A request for qualifications (RFQ) was prepared in accordance with Oakland Municipal Code Section 2.04.040 number 81415 was issued by the Purchasing Division on November 3, 2017 with a close date of November 27, 2017. One vendor, AllStar Fire Equipment Inc. responded to the RFQ. Upon review of their response, it was determined that AllStar could provide turnouts meeting OFD's specifications.

### *Product Features*

The Janesville Lion Apparel brand offers specific patented design features (in both men's and women's sizes) such as Lion V-Force/Isodri®, a product that provides the maximum total-thermo-protection (TTP) and qualities that are not present in other brands, such as:

- Product is lighter when wet and is therefore safer;
- Less moisture allows the garment to dry more quickly between uses;
- Reduced weight and water helps to combat firefighter fatigue, heat and stress;
- Structural design of the turnout coat is more ergonomic, which accommodates freedom of movement;
- Kinetic cut improves mobility and is more resistant to abrasions;
- Construction provides a safer product because of its water resistance capabilities;
- Reduces the potential for steam, burn injuries and heat stress; and
- Waterproof wristlets, which prevent water from traveling down the arm on the inside of the coat.

*Justification*

OFD has considered the number of personnel that may be hired and will require safety clothing, as well as the need for current personnel to replace their equipment in light of statewide adoption of NFPA Standards 1851 (Standard on Selection, Care, and Maintenance of Protective Ensembles for Structural Fire Fighting and Proximity Fire Fighting) and 1971 (Standard on Protective Ensembles for Structural Fire), and estimates that a contract in the amount of one million two hundred and seventy thousand dollars (\$1,270,000.00) should be able to fulfill the Department's needs over the duration of the contract period.

**FISCAL IMPACT**

Approval of this resolution will authorize the appropriation of funds from Fund 1010 (General Purpose Fund).

1. AMOUNT OF RECOMMENDATION/PROJECT COST:  
Contract Amount: \$1,270,000.00; (\$254,000.00 annually for the contract term)  
Contract Term: February 1, 2018 through January 31, 2021, with an extension to January 31, 2023.
2. COST ELEMENTS OF AGREEMENT/CONTRACT:  
First Year Extension Amount: Not to exceed \$254,000.00.  
Second Year Extension Amount: Not to exceed \$254,000.00.
3. SOURCE OF FUNDING: Funds for the increase purchase agreement amount shall be drawn from the following:

| <b>Fund Source</b>     | <b>Organization</b>             | <b>Account</b>           | <b>Project</b> | <b>Program</b>                           | <b>Amount</b>      |
|------------------------|---------------------------------|--------------------------|----------------|--|--------------------|
| General Purpose (1010) | Fire Support & Services (20816) | Clothing Account (52912) | 1000009        | Emergency Response Support Services PS26 | \$1,270,000        |
| <b>TOTAL</b>           |                                 |                          |                |  | <b>\$1,270,000</b> |

Funding for the purchase of PPE was appropriated during the fiscal year (FY) 2017-19 Budget process. OFD will request that funding be continued at that level for the upcoming FY 2019-21 and FY 2021-23 Budgets.

**PUBLIC OUTREACH / INTEREST**

There was no public outreach conducted for this purchase agreement.

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## COORDINATION

The City Attorney and the Controller's Offices were contacted to review and provide comments on this report and the Council Resolution. Their recommendations have been incorporated and are reflected in the aforementioned documents.

## SUSTAINABLE OPPORTUNITIES

**Economic:** Authorization of this resolution will allow the Fire Department to ensure its suppression personnel are properly outfitted with safety clothing, thereby creating an opportunity to more effectively preserve property in the City of Oakland.

**Environmental:** There are no environmental opportunities associated with this report.

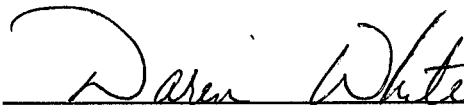
**Social Equity:** Safety clothing minimizes risk exposure, therefore protecting firefighters in the performance of their duties as they protect the lives and property of Oakland residents.

## ACTION REQUESTED OF THE CITY COUNCIL

Staff recommends that the City Council approve a resolution: 1) authorizing the City Administrator to enter into a purchase agreement with AllStar Fire Equipment for the purchase of firefighter protective clothing (also known as turnouts) for the period February 1, 2018 through January 31, 2021 in an amount not to exceed seven hundred and sixty-two thousand dollars (\$762,000.00), in the amount of two hundred and fifty-four thousand dollars (\$254,000.00) per each additional year, with an optional two year extension for a total amount not to exceed one million two hundred thousand and seventy dollars (\$1,270,000.00) over the possible five year term.

For questions regarding this report, please contact Erik Logan, Interim Deputy Chief of Field Operations at (510) 238-4050.

Respectfully submitted,



Darin White  
Fire Chief

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OFFICE OF THE CITY CLERK  
OAKLAND

# OAKLAND CITY COUNCIL

*Arman S. Jethi*  
City Attorney

2018 JAN 31 AM 10:38 RESOLUTION No. \_\_\_\_\_ C.M.S.

Introduced by Councilmember \_\_\_\_\_

**A RESOLUTION AUTHORIZING THE CITY ADMINISTRATOR TO ENTER INTO A PURCHASE AGREEMENT WITH ALLSTAR FIRE EQUIPMENT, INC. FOR THE PURCHASE OF FIREFIGHTER PROTECTIVE CLOTHING (TURNOUTS) FOR THE PERIOD FEBRUARY 1, 2018 THROUGH JANUARY 31, 2021, IN AN AMOUNT NOT TO EXCEED SEVEN HUNDRED AND SIXTY-TWOTHOUSAND DOLLARS (\$762,000.00), WITH AN OPTIONAL TWO YEAR EXTENSION IN THE AMOUNT OF TWO HUNDRED AND FIFTY-FOUR THOUSAND DOLLARS (\$254,000.00) PER EACH ADDITIONAL YEAR, FOR A TOTAL AMOUNT NOT TO EXCEED ONE MILLION TWO HUNDRED AND SEVENTY THOUSAND DOLLARS (\$1,270,000.00) OVER THE POSSIBLE FIVE YEAR TERM.**

**WHEREAS**, firefighter safety clothing is a mandated requirement by the California Division of Occupational Safety and Health A (CAL/OSHA) and the Memorandum of Understanding (MOU) between the City of Oakland and the International Association of Fire Fighters (IAFF), Local 55; and

**WHEREAS**, the Oakland Fire Department (OFD) is required to provide ongoing replacement of damaged or sub-standard turnout clothing worn by sworn personnel responding to emergency situations, and protective clothing for firefighter recruits in the training academies; and

**WHEREAS**, the OFD Personal Protective Equipment (PPE) Clothing Committee routinely researches the market for improved safety equipment and developed a list of specifications; and

**WHEREAS**, through the City's competitive Request for Qualifications process in accordance with Oakland Municipal Code § 2.04.040 and § 2.04.051 for the purchase of PPE, one firm was identified as the most responsive and capable of providing PPE meeting OFDs specifications; and

**WHEREAS**, OFD has considered the number of personnel that may be hired and will require safety clothing, as well as the need for current personnel to replace their equipment in light of statewide adoption of NFPA Standards 1851 (Standard on Selection, Care, and Maintenance of Protective Ensembles for Structural Fire Fighting and Proximity Fire Fighting) and 1971 (Standard on Protective Ensembles for Structural Fire); and

**WHEREAS**, the City Council finds that the agreement shall not result in the loss of employment or salary by any person having permanent status in the competitive service; and

**WHEREAS**, the funding for all contractual expenditure allocations shall be expensed to the following account: General Purpose Fund (1010), Fire Support & Services (20816), Clothing Account (52912), Project (1000009), Emergency Response Support Services (PS26); now, therefore be it

**RESOLVED**, that the City Council finds and determines the foregoing recitals to be true and correct and hereby adopts and incorporates them into this Resolution as findings and determinations of the City Council; and be it

**FURTHER RESOLVED**, that pursuant to Oakland Municipal Code §2.04.051 and for the reasons stated above and in the accompanying Agenda Report dated December 29, 2017, that the City Administrator or designee is hereby authorized to enter into a three-year purchase agreement with All Star Fire Equipment in an amount not to exceed seven hundred and sixty-two thousand dollars (\$762,000.00) for the purchase of Firefighter Protective Clothing (Turnouts) for the period February 1, 2018 through January 31, 2021, and to complete all required negotiations, certifications, assurances, and documentation required to accept, modify, extend and/or amend this agreement; and be it

**FURTHER RESOLVED**, that the City Administrator or designee is also authorized to extend the agreement with All Star Fire Equipment an additional two years in the amount of two hundred and fifty-four thousand dollars (\$254,000.00) for each additional year, for a total amount not to exceed one million two hundred and seventy thousand dollars (\$1,270,000.00) for the possible five-year term; and be it

**FURTHER RESOLVED**, that funds shall be drawn from General Purpose Fund (1010), Fire Support & Services (20816), Clothing Account (52912), Project (1000009), Emergency Response Support Services (PS26); and be it

**FURTHER RESOLVED**, that the contract shall be approved for form and legality by the City Attorney and copies shall be kept on file with the City Clerk.

IN COUNCIL, OAKLAND, CALIFORNIA, \_\_\_\_\_

**PASSED BY THE FOLLOWING VOTE:**

AYES - BROOKS, CAMPBELL WASHINGTON, GALLO, GIBSON MCELHANEY, GUILLEN, KALB, KAPLAN, AND PRESIDENT REID

NOES -

ABSENT -

ABSTENTION -

ATTEST: \_\_\_\_\_  
LaTonda Simmons  
City Clerk and Clerk of the Council  
of the City of Oakland, California