

CITY OF OAKLAND
AGENDA REPORT

FILED
OFFICE OF THE CITY CLERK
OAKLAND
2008 JUL -2 PM 5:44

TO: Office of the City Administrator
ATTN: Dan Lindheim
FROM: Oakland Fire Department
DATE: July 15, 2008

RE: Supplemental Report To A Resolution Authorizing The City Administrator To Enter Into A Term Agreement With All Star Fire Equipment For The Purchase Of Firefighter Protective Clothing (Turnouts) In An Amount Not To Exceed Six Hundred Thirty-Two Thousand and Thirty-Five Dollars (\$632,035.00) For The Period July 1, 2008 Though June 30, 2011 With An Optional Two-Year Extension In An Amount Not To Exceed One Million One Hundred Seven Thousand Eight Hundred Forty-Eight Dollars (\$1,107,848.00) Over The Five-Year Term And Authorizing Wavier Of The Competitive Bidding Requirements

SUMMARY

At the June 24, 2008 Public Safety Committee meeting, the Committee requested staff provide additional information on the process by which the vendor was chosen. This supplemental report provides the explanation.

FISCAL IMPACT

The proposed three year contract will not exceed \$632,035.00. With an optional two-year extension in an amount not exceed \$1,107,848.

Specifically,

FY 2008-2009	\$ 200,500
FY 2009-2010	210,525
FY 2010-2011	<u>221,010</u>
Three-year Total:	\$ 632,035
FY 2011-2012	\$ 232,104
FY 2012-2013	<u>243,709</u>
Two-year optional extension:	\$ 475,813
Total of five-year term:	\$1,107,848

Item: _____
ORA / City Council
July 15, 2008

Funds will be budgeted from the Department's operating budget in Emergency Support Service Division (20816), General Fund (1010), Clothing Account (52912), and the Emergency Responses Support Service program (PS26).

BACKGROUND

Firefighting protective clothing is mandated by CAL-OSHA for basic safety of firefighting personnel. To ensure that firefighting personnel have the most effective, technologically sound safety gear, the OFD Safety Clothing Committee evaluated the available safety clothing products over an 18 month period. Vendors were invited to demonstrate various products, including Morning Pride®, Globe®, Viking®, and Fire Dex®, and Lion Apparel® showing features, designs, and types of materials being offered. This hands-on evaluation, which included a wear test, provided insight as to the various designs, cuts and types of materials and garment specifications. Based on the demonstrations Lion Apparel was selected as the only product that met all City safety standards and requirements. Research showed that only one Northern California vendor, All Star Fire Equipment, is authorized to distribute Lion Apparel. Therefore, the vendor was selected as a sole source.

The garments were rated on comfort, weight, ease of movement without restrictions, water resistance and ability to provide protection equal or greater to CAL-OSHA and the National Fire Protection Association (NFPA) requirements. The OFD Safety Clothing Committee routinely researches the market for improved safety equipment. To date no other vendor has been able to match OFD's product specifications more closely than Lion Apparel.

The Lion Apparel brand offers specific patented items and qualities that are not present in other brands. They include:

- The product is lighter when wet and therefore safer.
- Less moisture allows the garment to dry more quickly between uses.
- Reduced weight and water help combat firefighter fatigue, heat and stress.
- The structural design of the turnout coat is more ergonomic which accommodates more freedom of movement.
- The kinetic cut will improve mobility and is more resistant to abrasions.
- The construction provides a safer product because of its water resistance capabilities.
- It reduces the potential for steam, burn injuries and heat stress.
- Waterproof wristlets which prevent water from traveling down the arm on the inside of the coat.

KEY ISSUES AND IMPACTS

The OFD Safety Clothing Committee selected the protective clothing based on the reasons discussed above. The specification for the safety protective clothing calling for Lion Apparel was developed based on the hands-on testing and evaluation of the various brands of product that include Morning Pride®, Globe®, Viking®, and Fire Dex®, and Lion Apparel®. Staff determined that All Star Fire Equipment is the exclusive distributor of Lion Apparel in Northern California per the manufacturer.

The Oakland Fire Department (OFD) is requesting a sole source award to All Star Fire Equipment because All Star Fire Equipment is the only authorized licensed distributor of the Lion Apparel brand of safety clothing in Northern California. The Department consulted with purchasing staff, who recommend and support the sole award to All Star Fire Equipment. All Star Fire Equipment is located in Hayward, California. However, to ensure that OFD personnel have convenient access to acquire the product, All Fire Equipment will subcontract with Adamson Industries, a small local vendor, to distribute the protective clothing. All Star Equipment will provide training on maintenance of the required safety clothing to the vendor and OFD personnel.

PROJECT DESCRIPTION

Firefighter safety clothing is a mandated requirement by CAL-OSHA and the Memorandum of Understanding (MOU) between the City of Oakland and Local 55. OFD is required to provide ongoing replacement of damaged or sub-standard turnout clothing worn by sworn personnel responding to emergency situations; and protective clothing for firefighter recruits in the training academies.


RECOMMENDATION AND RATIONALE

It is recommended that the City Council approve a resolution authorizing the City Administrator to execute a sole source contract with All Star Equipment to provide protective clothing in an amount not to exceed \$632,035.00 for the period July 1, 2008 through June 30, 2011, with an optional two-year extension. The total cost will not exceed \$1,107,848.00. This allows the department to meet CAL-OSHA and MOU mandates to provide safety clothing.

ACTION REQUESTED OF THE CITY COUNCIL

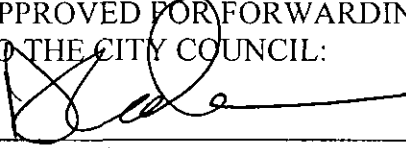
Accept this supplemental report and approve the resolution authorizing the City Administrator to enter into a term agreement with All Star Fire Equipment for the purchase of firefighter protective clothing (turnouts) in an amount not to exceed six hundred thirty-two thousand and thirty-five dollars (\$632,035.00) for the period July 1, 2008 through June 30, 2011 with an optional two-year extension in an amount not to exceed one million one hundred seven thousand eight hundred forty-eight dollars (\$1,107,848.00) over the five-year term and authorizing waiver of the competitive bidding .

Respectfully submitted,


Daniel D. Farrell
Fire Chief

Prepared by: Donna Hom
Chief Financial Officer

APPROVED FOR FORWARDING
TO THE CITY COUNCIL:


Office of the City Administrator