

CITY OF OAKLAND
AGENDA REPORT

2011 MAR 10 PM 3:49

TO: Office of the City Administrator
ATTN: Dan Lindheim
FROM: Department of Contracting and Purchasing
DATE: March 22, 2011

RE: RESOLUTION AWARDING A CONTRACT TO WECO INDUSTRIES, A CORPORATION, IN AN AMOUNT NOT TO EXCEED TWO HUNDRED FORTY THOUSAND EIGHT HUNDRED TEN DOLLARS AND SIXTEEN CENTS (\$240,810.16) TO RETROFIT THREE (3) CLOSED CIRCUIT TELEVISION (CCTV) VANS, BY CONVERTING SINGLE CONDUCTOR SYSTEM TO MULTI CONDUCTOR SYSTEM, IN ACCORDANCE WITH SPECIFICATION NO. 11-840-84-01/REQUEST FOR QUOTE (RFQ) NO. 926.

SUMMARY

A resolution has been prepared authorizing the City Administrator to award a contract to Weco Industries, a corporation, to retrofit three (3) Closed Circuit Television (CCTV) vans by converting the single conductor system to a multi conductor system, in an amount not to exceed two hundred forty thousand eight hundred ten dollars and sixteen cents (\$240,810.16) in accordance with the terms and conditions in Specification No. 11-840-84-01/RFQ No. 926. The Public Works Agency, Department of Infrastructure and Operations, Sewer Maintenance Division, will manage this contract. Retrofit is necessary in order to maintain compliance with Environmental Protection Agency's (EPA) Administrative Order, Section 308A and 309A Clean Water Act 13-18, 13-19 and National Association of Sewer Service Company's (NASSCO), Pipeline Assessment and Certification Program (PACP).

FISCAL IMPACT

Funds will be encumbered by the requesting department and are available in the Sewer Services Fund (3100), the Infrastructure Maintained - Sewer System Organization (30533), Sewer Administrative Order Program (IN13) and Furniture and Equipment Additions account (57511).

BACKGROUND

The Specification No.11-840-84-01/ Request For Quote (RFQ) No. 926 to retrofit three (3) CCTV vans was advertised in the City's official newspaper and on the City's web site seeking fixed, sealed bids. Two responses were received and opened on October 19, 2010. Based on Specification No. 11-840-84-01, RFQ No. 926, Weco Industries, a corporation, was deemed as the only responsive and responsible bid and is recommended for award of the contract for this purchase.

Award of this contract was delayed several months due to the evaluation committee's requests for clarification on bid responses and to make a finding that the bid submitted by Owens Equipment failed to meet the minimum specification. Specifically, Owens's bid failed to include, as required in the specification, cameras that were equipped with the following features:

- Built-in diagnostics and built-in directional lighting that is field replaceable.
- Light enhancement for challenging light conditions.
- Wireless controller that operates the camera, transporter and reel from a range of 50 feet from the truck or mobile system.

Owen's bid must be rejected because it did not meet the minimum requirements of the Specification No. 11-840-84-01, RFQ No. 926. Although the specification required that bidders hold bid prices for only ninety (90) days, Weco has agreed to maintain and honor their bid prices.

The Purchasing Division conducted a market survey to identify other vendors for this equipment. Our research identified only two firms capable of providing this specialized equipment.

The solicitation process for this purchase is among the first to fully utilize all the components of the City's upgraded Oracle purchasing system. The using agency was able to submit their request on-line and the Purchasing Division was able to bid the requirement on-line and publish the requirement on the City's web site. Vendors were notified electronically and were able to submit their bids electronically.

KEY ISSUES AND IMPACTS

The Public Works Agency, Department of Infrastructure and Operations, Sewer Maintenance Division, is responsible for the construction, maintenance, and repair of City sewer systems piping and pump stations. The equipment modifications and upgrades to the existing Closed Circuit Television trucks will increase overall productivity and are necessary to:

- Maintain compliance with the National Association of Sewer Service Company's (NASSCO), Pipeline Assessment and Certification Program (PACP).
- Maintain compliance with Environmental Protection Agency's (EPA) Administrative Order, Section 308A and 309A Clean Water Act 13-18, 13-19.

SUSTAINABLE OPPORTUNITIES

Economic: This vendor has a valid City of Oakland business tax license. The award of this contract will yield approximately \$288.97 in business tax revenues to the City of Oakland.

Environmental: Maintain compliance with Environmental Protection Agency's (EPA) Administrative Order, Section 308A and 309A Clean Water Act 13-18, 13-19.

Social Equity: There are no environmental opportunities associated with this report.

DISABILITY AND SENIOR CITIZEN ACCESS

There are no ADA or senior citizen access issues associated with this report..

RECOMMENDATION (S) AND RATIONALE

Staff recommends that the City Council award a contract to Weco Industries, a corporation, in an amount not to exceed two hundred forty thousand eight hundred ten dollars and sixteen cents (\$240,810.16), for the retrofit of three (3) Closed Circuit Television vans by converting single conductor system to a multi conductor system, in accordance with the terms and conditions in Specification No. 11-840-84-01/RFQ No. 926. The City Council must reject the bid received from Owen Equipment Company because it does not meet the minimum requirements of the specification.

ACTION REQUESTED OF THE CITY COUNCIL

Staff requests that the City Council approve the resolution authorizing the City Administrator to award a contract to Weco Industries, and reject all other bids.

Respectfully submitted,



DEBORAH BARNES

Director, Department of Contracting and Purchasing

Prepared by: JIMMIE D. JACKSON
Purchasing Supervisor

APPROVED AND FORWARDED TO THE
FINANCE AND MANAGEMENT COMMITTEE:



OFFICE OF THE CITY ADMINISTRATOR

CITY OF OAKLAND
PURCHASING SERVICES
AWARD RECOMMENDATION STATEMENT



F. HALIBURTON		PURCHASING/ACQUISITION/CONTRACT Office Supplies	
COUNCIL AGENDA DATE: MARCH 8, 2011	SPECIFICATION/PROJECT NO.: SPEC. NO. 11-840-84-01 RFQ NO. 926	FUNDING SOURCE: Sewer Services Fund Account (3100), the Infrastructure Maintained - Sewer System Organization (30533), Sewer Administrative Order Program (IN13) and Furniture and Equipment Additions Account (57511).	BID OPENING DATE: OCTOBER 19, 2010
	PREVIOUS LEGISLATION RESOLUTION NO.		
CONTRACT PERIOD:			
PURPOSE STATEMENT: To provide the City of Oakland with conversions of three (3) CCTV vans from single conductor system to multi conductor system.			
ITEM NO./DESCRIPTION	UNIT PRICE	EST. COST	PERCENT DIFFERENCE
Closed Circuit (CCTV) Vans Retrofit	73,139.00	73,139.00	0%
COMMENTARY: The recommended vendor Weco Industries, a corporation received no preferences. There are no additional costs to the City.			
RANGE OF BIDS RECEIVED			
TOTAL BIDS RECEIVED/DOLLAR RANGE \$167,771.25 to \$240,810.16		BIDS WHICH MEET SPECIFICATION/DOLLAR RANGE \$240,810.16	
LOW BIDS NOT MEETING SPECIFICATION			
VENDOR/CONTRACTOR Owen Equipment Company	REASON DOES NOT MEET SPEC.	RECOMMENDATION ON REJECTIONS REJECT- DOES NOT MEET SPECIFICATION	
AWARD RECOMMENDED			
VENDOR NAME/ADDRESS Weco Industries 630 Eubanks Court Suite K Vacaville, CA 95688	DESCRIPTION CCTV Van Retrofit	AMOUNT \$240,810.16	

SUBMITTED BY

Robert Barner
DEPARTMENT HEAD

APPROVED AND FORWARDED TO COUNCIL

OFFICE OF THE CITY ADMINISTRATOR

BID CALL	TOTAL	LOWEST BID BY CATEGORY	
		LOCAL BUSINESS	NON-LOCAL
ASK	2	0	2
NO RESPONSE	0	0	0
BIDS RECEIVED	2	0	2
AWARDS RECOMMENDED	1	0	1- \$240,810.16

DEPARTMENT PURCHASE ORDER LOG

VENDOR INFORMATION		BIDDER # 1	BIDDER # 2	BIDDER # 3
Vendor Name		Weco Industries		
Vendor Address		630 Eubanks Court		
Contact Person		Gordon White		
Telephone		800-877-6661		
Small local vendor ?		no		
Oakland vendor ?		no		

PURCHASE DESCRIPTION								
item #	item	quant	unit cost	total	unit cost	total	unit cost	total
1	Closed Circuit (CCTV) Van Retrofit	3	\$73,139.00	\$219,417.00				
2								
3								
4								
5								
SHIPPING								

CALCULATIONS

SUBTOTAL	\$	219,417.00	\$	-	\$	-
9.75% SALES TAX	\$	21,393.16	\$	-	\$	-
SMALL LOCAL VENDOR	\$	-	\$	-	\$	-
OAKLAND VENDOR	\$	-	\$	-	\$	-
EVALUATION TOTAL	\$	240,810.16	\$	-	\$	-
GRAND TOTAL FOR PURCHASE		\$240,810.16	\$	-	\$	-

REQUIRED APPROVALS

	date verified	verified by
Insurance		
Business Tax		
OCIS		
Duplication		

Contracting and Purchasing
AGENCY / DEPARTMENT

Purchasing Services
DIVISION



DP _____

2011 MAR 10 PM 3:49 **OAKLAND CITY COUNCIL**

Resolution No. _____ C.M.S.

RESOLUTION AWARDING A CONTRACT TO WECO INDUSTRIES, A CORPORATION, IN AN AMOUNT NOT TO EXCEED TWO HUNDRED FORTY THOUSAND EIGHT HUNDRED TEN DOLLARS AND SIXTEEN CENTS (\$240,810.16) TO RETROFIT THREE (3) CLOSED CIRCUIT TELEVISION (CCTV) VANS, BY CONVERTING SINGLE CONDUCTOR SYSTEMS TO MULTI-CONDUCTOR SYSTEMS, IN ACCORDANCE WITH SPECIFICATION NO. 11-840-84-01/REQUEST FOR QUOTE (RFQ) NO. 926.

WHEREAS, bids to retrofit three (3) Closed Circuit Television (CCTV) vans submitted in response to Specification No. 11-840-84-01/RFQ No. 926 were received and opened on October 19, 2010; and

WHEREAS, the bid submitted by Weco Industries met or exceeded all of the specifications and requirements for this specialized equipment specifically in the area of camera features and diagnostic functions outlined in Specification No. 11-840-84-01/RFQ No. 926; and

WHEREAS, the bid submitted by Owen Equipment Company did not meet the minimum requirements of Specification No. 11-840-84-01/RFQ No. 926 because they failed to include cameras (and pricing) with certain diagnostic, lighting and wireless features required by the specification; and

WHEREAS, the City Administrator has determined that the services to be provide hereunder are professional, technical or scientific and temporary in nature, and shall not result in loss of employment or salary by any person having permanent status in the competitive service; and

WHEREAS, funds are available for this purchase in the Sewer Services Fund (3100), the Infrastructure Maintained - Sewer System Organization (30533), Sewer Administrative Order Program (IN13) and Furniture and Equipment Additions account (57511); now be it

RESOLVED, That a contract to retrofit three (3) Closed Circuit Television vans for the City of Oakland, in an amount not-to-exceed two hundred forty thousand eight hundred ten dollars and sixteen cents (\$240,810.16), in accordance with Specification No. 11-840-84-01/RFQ No. 926 and the general condhions therefor on file with Purchasing Services, is hereby awarded to Weco Industries, a corporation, according to its bid submitted on October 19, 2010; and, be it

FURTHER RESOLVED: That the City Council hereby rejects the bid submitted by Owen Equipment Company for failure to meet the minimum requirements of the specification; and, be it

FURTHER RESOLVED: That the contract shall be approved for form and legality by the City Attorney and copies shall be on file in the City Clerk's Office; and, be it

IN COUNCIL, OAKLAND, CALIFORNIA, _____, 2011

PASSED BY THE FOLLOWING VOTE:

AYES - BRUNNER, KERNIGHAN, NADEL, SCHAAF, BROOKS, DE LA FUENTE, KAPLAN,
AND PRESIDENT REID

NOES -
ABSENT -
ABSTENTION -

ATTEST:

LATONDA SIMMONS
City Clerk and Clerk of the Council of
the City of Oakland, California