

CITY OF OAKLAND

AGENDA REPORT

OFFICE OF THE CITY CLERK
OAKLAND

2005 SEP -1 AM 11:59

TO: Office of the City Administrator
ATTN: Deborah Edgerly
FROM: Fire Department
DATE: September 13, 2005

RE: RESOLUTION AUTHORIZING THE CITY ADMINISTRATOR TO ENTER INTO A TERM AGREEMENT WITH ALL STAR FIRE EQUIPMENT FOR THE PURCHASE OF FIREFIGHTER PROTECTIVE CLOTHING (TURNOUTS) IN AN AMOUNT NOT TO EXCEED THREE HUNDRED NINETY THOUSAND DOLLARS (\$390,000.00) FOR THE PERIOD OCTOBER 15, 2005 THROUGH OCTOBER 14, 2008, AND AUTHORIZING WAIVER OF THE COMPETITIVE BIDDING REQUIREMENTS

SUMMARY

A resolution has been prepared awarding a sole source contract to All Star Fire Equipment to provide firefighter protective clothing (turnouts) in an amount not to exceed three hundred ninety thousand dollars (\$390,000.00) for the period October 15, 2005 through October 14, 2008.

FISCAL IMPACT

The three year contract will not exceed three hundred ninety thousand dollars (\$390,000.00). The funds are budgeted and available in the Department's 2005-2007 operating budget in organization 20816, fund 1010, account 52912, program PS26.

BACKGROUND

Firefighting protective clothing is mandated by CAL-OSHA for basic safety for firefighting personnel. To ensure that firefighting personnel have the most effective, technologically sound safety gear, in 2002, the OFD Safety Clothing Committee evaluated the various manufacturers of safety clothing products over an 18 month period. Manufacturers presented their products showing features, designs and types of materials being offered. This hands on evaluation, which included a wear test, provided insight as to the various designs, cuts and types of materials and garment specifications. The garments were rated on comfort, weight, ease of movement without restrictions, water resistance and ability to provide protection equal or greater to CAL-OSHA and NFPA requirements. Firefighting personnel have used Lion Apparel protective clothing for several years. The OFD Safety Clothing Committee routinely researches the market for improved safety equipment. To date no other vendor has been able to match OFD's product specifications more closely than Lion Apparel.

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The Lion Apparel brand offers specific patented items and qualities that are not present in other brands. They include:

- The product is lighter when wet and therefore safer.
- Less moisture allows the garment to dry more quickly between uses.
- Reduced weight and water help combat firefighter fatigue, heat and stress.
- The structural design of the turnout coat is more ergonomic which accommodates more freedom of movement.
- The kinetic cut will improve mobility and is more resistant to abrasions.
- The construction provides a safer product because of its water resistance capabilities.
- It reduces the potential for steam, burn injuries and heat stress.
- Waterproof wristlets which prevent water from traveling down the arm on the inside of the coat.

KEY ISSUES AND IMPACTS

The Oakland Fire Department is requesting sole source award to All Star Fire Equipment because All Star Fire Equipment is the only authorized licensed distributor of the Lion Apparel brand of safety clothing in Northern California. The Department consulted with Purchasing staff, who recommend and support the sole source award to All Star Fire Equipment. All Star Fire Equipment is located in Hayward, California. However, to ensure that OFD personnel have convenient access to acquire the product, All Star Fire Equipment will subcontract with Adamson Industries, a small local vendor, to distribute the protective clothing. All Star Fire Equipment will provide training on maintenance of the required safety clothing to the vendor and OFD personnel.

PROGRAM DESCRIPTION

Firefighter safety clothing is a mandated requirement by CAL-OSHA and the Memorandum of Understanding (MOU) between the City of Oakland and Local 55. OFD is required to provide ongoing replacement of damaged or sub-standard turnout clothing worn by sworn personnel responding to emergency situations; and protective clothing for firefighter recruits in the training academies.

SUSTAINABLE OPPORTUNITIES

Economic - There are no economical opportunities associated with this report.

Environmental - There are no environmental opportunities associated with this report.

Social Equity - Safety clothing minimizes risk exposure, therefore protecting firefighters as they protect the lives and property of the citizens of Oakland.

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DISABILITY AND SENIOR CITIZEN ACCESS

There are no direct ADA or senior citizens access issues associated with this report.

RECOMMENDATION AND RATIONALE

It is recommended that the City Council approve a resolution authorizing the City Administrator to execute a sole source contract with All Star Fire Equipment to provide protective clothing in an amount not to exceed three hundred ninety thousand dollars (\$390,000.00) for the period October 15, 2005 through October 14, 2008, with an optional two year extension not to exceed one hundred thirty thousand dollars (\$130,000.00) per year, for a total of six hundred fifty thousand dollars (\$650,000.00) over a five year term, because it allows the department to meet CAL-OSHA and MOU mandates to provide safety clothing for firefighting personnel.

ACTION REQUESTED OF THE CITY COUNCIL

Oakland Fire Department requests that the City Council accept this report and approve the resolution authorizing the City Administrator to enter into a contract with All Star Fire Equipment for firefighter protective clothing (turnouts) in an amount not to exceed three hundred ninety thousand dollars (\$390,000.00) for the period October 15, 2005 through October 14, 2008, and to waive the competitive bidding requirements for award of the contract.



DANIEL D. FARRELL

Fire Chief

Prepared by:

Renee' A. Domingo &

Nina Morris

Fire Personnel Operations Specialist

Personnel, Safety & Liability Division

APPROVED FOR FORWARDING TO THE
PUBLIC SAFETY COMMITTEE:



OFFICE OF THE CITY ADMINISTRATOR

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FILED
OFFICE OF THE CITY CLERK
OAKLAND Resolution No. _____ C.M.S.



INTRODUCED BY COUNCILMEMBER _____
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RESOLUTION AUTHORIZING THE CITY ADMINISTRATOR TO ENTER INTO A TERM AGREEMENT WITH ALL STAR FIRE EQUIPMENT FOR THE PURCHASE OF FIREFIGHTER PROTECTIVE CLOTHING (TURNOUTS) IN AN AMOUNT NOT TO EXCEED THREE HUNDRED NINETY THOUSAND DOLLARS (\$390,000.00) FOR THE PERIOD OCTOBER 14, 2005 THROUGH OCTOBER 13, 2008, AND AUTHORIZING WAIVER OF THE COMPETITIVE BIDDING REQUIREMENTS.

WHEREAS, protective clothing is mandated by CAL-OSHA to ensure a basic level of safety and protection for firefighting personnel; and

WHEREAS, the safety clothing with the specific features that CAL-OSHA requires is manufactured by Lion Apparel Manufacturer; and

WHEREAS, the Fire Department has determined, through staff research and usage by the Oakland Fire Department Safety Clothing Committee that the Lion Apparel brand of safety clothing (turnout gear) provides a superior level of protection than other brands and offers specific patented items and qualities that are not available in any other brand of fire safety clothing; and

WHEREAS, the funds are budgeted in the department's operating budget organization 20816, account 52912, fund 1010, program PS26; and

WHEREAS, it is in the best interests of the City to waive the competitive bidding process for the purchase of fire safety clothing because it is necessary to equip Oakland Firefighters with the safest protective clothing available, and the Oakland Fire Department Safety Clothing Committee has determined that Lion Apparel offers the safest clothing and All Star Fire Equipment is the only Northern California vendor that provides the Lion Apparel safety clothing; now, therefore be it

RESOLVED: That pursuant to Oakland Municipal Code Title 2.04, Chapter 2.04.050.I.5, the City Council finds and determines that it is in the City's best interests to waive competitive bidding and authorizes the City Administrator to do so because it is necessary to equip Oakland Firefighters with the safest protective clothing, the Oakland Fire Department Safety Clothing Committee has determined that Lion Apparel offers the safest protective clothing and All Star Fire Equipment is the only Northern California vendor that provides the Lion Apparel safety clothing; and be it

FURTHER RESOLVED: That the City Administrator is hereby authorized to enter into an agreement with All Star Fire Equipment for the purchase of firefighter protective clothing (turnouts) during the period October 15, 2005 through October 14, 2008 in an amount not-to-exceed three hundred ninety thousand dollars (\$390,000.00); and be it

FURTHER RESOLVED: That the agreement shall be subject to approval by the City Attorney for form and legality and shall be placed on file in the Office of the City Clerk.

In Council, Oakland, California

Passed by the following vote:

AYES- BROOKS, BRUNNER, CHANG, KERNIGHAN, NADEL, QUAN, REID AND
PRESIDENT DE LA FUENTE

NOES-

ABSENT-

ABSTENTION-

ATTEST: _____

LATONDA SIMMONS
Clerk of the Council of the
City of Oakland, California