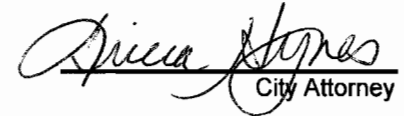


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OAKLAND


City Attorney

2012 OCT 11 PM 3:02

OAKLAND CITY COUNCIL

RESOLUTION No. 84081 C.M.S.

Introduced by Councilmember _____

RESOLUTION AMENDING RESOLUTION NO. 83626 C.M.S., APPROVED BY THE CITY COUNCIL ON NOVEMBER 15, 2011, AUTHORIZING THE CITY ADMINISTRATOR TO 1) WAIVE THE ADVERTISING/BIDDING AND THE REQUEST FOR PROPOSAL/QUALIFICATIONS REQUIREMENTS, AND 2) AWARD A PROFESSIONAL SERVICES CONTRACT TO CROSSROADS SOFTWARE, INC. FOR THE ONLINE SALES OF TRAFFIC COLLISION REPORTS AND TECHNICAL AND RECORDS MANAGEMENT SUPPORT FOR THE CITY'S TRAFFIC COLLISION DATABASE FOR THREE YEARS, PLUS TWO DISCRETIONARY ONE-YEAR EXTENSIONS, FOR A FEE OF TWENTY THOUSAND DOLLARS (\$20,000) PER YEAR AND A TOTAL CONTRACT AMOUNT NOT TO EXCEED ONE HUNDRED THOUSAND DOLLARS (\$100,000).

WHEREAS, on November 15, 2011, the City Council passed Resolution 83626 C.M.S. waiving the competitive and bidding contract requirements and authorizing entry into a contract with Crossroads Software, Inc. to provide online public access to traffic collision reports and technical and records management support to the City; and

WHEREAS, under the previous Resolution, the contractual arrangement with Crossroads provided for Crossroads to supply its technical and records management services to the City for free, and, in exchange, Crossroads would impose a higher charge for the online services to customers; and

WHEREAS, following the passage of the previous Resolution, City staff renegotiated several terms and conditions of the Crossroads contract and now seeks the Council's approval of the newly negotiated terms and conditions of the Crossroads contract; and

WHEREAS, the Crossroads contract was preceded by a 2008 City contract with Police Reports US under which the Oakland Police Department provided traffic collision reports online to the public. This contract expired in February 2011 and continues on a month-to-month basis pending execution of the Crossroads contract; and

WHEREAS, the City has a duty to provide traffic collision reports to authorized members of the public and recognizes that providing access to these reports online is convenient for the public and helps the Oakland Police Department reduce administrative staff time; and

WHEREAS, Crossroads has been providing online public access to traffic collision reports for other local jurisdictions in California and has demonstrated the ability to provide the same

effective service to the City of Oakland; and

WHEREAS, Crossroads can provide the software and record management services that the City needs for staff to have access to more detailed, accurate, and up-to-date traffic collision data which will enhance the City's engineering and enforcement of traffic on City streets; and

WHEREAS, Crossroads will install and license software, provide training and ongoing support, and create and maintain a traffic collisions database based on traffic collision reports generated by the Oakland Police Department; and

WHEREAS, City staff contacted potential product and service providers prior to proposing the previous Resolution and ,again, prior to proposing this Resolution, and found that there are no other companies that offer the combination of products and services that Crossroads can provide; and

WHEREAS, Oakland Municipal Code (OMC) Section 2.04.050.I.5 authorizes the City Council to waive the advertising and competitive bidding requirements of OMC Section 2.04.050 after a finding and determination that it is in the best interest of the City to do so; and

WHEREAS, OMC Section 2.04.051.B authorizes the City Council to waive the request for proposals/qualifications process in OMC Section 2.04.051 after a finding and determination that it is in the best interest of the City to do so; and

WHEREAS, staff recommends that the City Council make a finding and a determination that it is in the best interest of the City to waive the advertising and bidding and the request for proposals/qualifications processes because there are no other companies that offer the combination of products and services that Crossroads is offering; now, therefore, be it

RESOLVED: That the City Council finds that pursuant to OMC sections 2.04.050.I.5 and 2.04.051.B, for the reasons stated above and in the City Administrator's report accompanying this resolution, that it is in the best interest of the City to waive advertising and bidding and the request for proposals/qualifications processes for the products and services to be purchased under the proposed contract and so waives the requirements; and be it

FURTHER RESOLVED: That the City Administrator, or his/her designee, is hereby authorized to enter into a sole-source contract with Crossroads Software, Inc. on behalf of the City of Oakland and to execute any amendment or modifications to said contract within the limitations of the contract; and, be it

FURTHER RESOLVED: That Crossroads shall charge online requesters \$19.00 for one traffic collision report and reimburse the City \$14.00 for each report; and be it

FURTHER RESOLVED: That the City shall pay Crossroads \$20,000 per year to install, maintain, and upgrade software that performs traffic collision history analysis, provide training and support to staff, and create and maintain an electronic traffic collision database; and be it

FURTHER RESOLVED: That the contract shall have an initial term of three years with no more than two one-year extensions upon staff's evaluation of satisfactory performance; and be it

FURTHER RESOLVED: That the City Administrator or her designee is authorized to complete all required negotiations, certifications, assurances and documentation required to accept, modify, extend and/or amend this agreement for services, except for any increases in the Agreement Cap set forth herein, without returning to City Council; and be it

FURTHER RESOLVED: That the City Administrator or her designee shall place a copy of the fully executed Crossroads Agreement on file with the Offices of the City Clerk; and be it

THEREFORE RESOLVED: That the City Attorney shall approve the Agreement and contract terms as to form, content and comportment with all applicable rules, regulations and policies.

IN COUNCIL, OAKLAND, CALIFORNIA, NOV 13 2012, 20

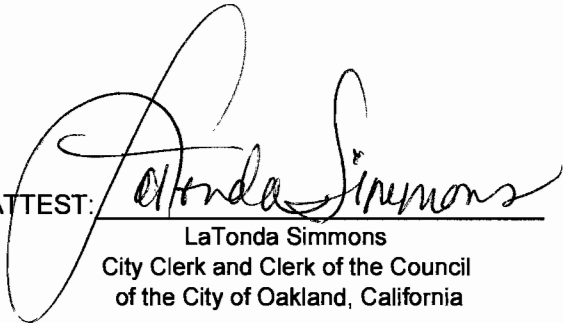
PASSED BY THE FOLLOWING VOTE:

AYES - BROOKS, BRUNNER, DE LA FUENTE, KAPLAN, KERNIGHAN, NADEL, SCHAAF AND PRESIDENT REID - 8

NOES - 0

ABSENT - 0

ABSTENTION - 0

ATTEST: 
LaTonda Simmons
City Clerk and Clerk of the Council
of the City of Oakland, California