

**CITY OF OAKLAND**  
**AGENDA REPORT**

FILED  
OFFICE OF THE CITY CLERK  
2004 APR 14 PM 1:29

TO: Office of the City Manager  
ATTN: Deborah Edgerly  
FROM: Finance and Management Agency  
DATE: April 27, 2004

**RE: A Report and Resolution awarding a contract for miscellaneous cable (low voltage communications) wiring, installation and repairs to Tucker Technologies, Inc. for a one-year period not to exceed \$400,000 per year, and to extend the term of the contract for an additional one-year term without return to Council**

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**SUMMARY**

A resolution has been prepared for City Council approval which will authorize the City Manager or his/her designee to award a contract not to exceed \$400,000 to Tucker Technologies, Inc., to provide the professional services for the installation of low voltage communications cabling. The professional services provided under this agreement include communications wiring for moves, adds and changes within City departments. These wiring projects can include telephone, data, fiber and alarm wiring and repairs resulting from changes in office space or relocation of existing staff or programs.

**FISCAL IMPACT**

The cost of the professional services will be charged to the departments on a project or as needed basis dependant on the wiring needs identified. No additional allocation of funds is required as a result of this agreement.

**BACKGROUND**

The City has obtained its wiring needs in several different ways over the last 20 years. These methods have included Office of Information Technology (OIT) staff on overtime, use of separate wiring contracts and the hiring of part-time employees from the local electrical union. While these methods have been cost effective and have resulted in successful projects, the impact on our existing staff has been significant. OIT staff has worked weekends and evenings in order to meet required time periods of many of these projects. Staff has been required to meet multiple deadlines with limited staff.

Project staffing was eliminated from the OIT budget in FY 2002-03 and all projects were required to contract for services or wait for existing staff to accomplish these tasks on overtime. The result has been the delay of current projects and the physical toll this has put on an already committed staff.

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Finance & Management Committee  
April 27, 2004

In September 2003, the Finance and Management Agency (FMA) released a Request for Proposals (RFP) for "Telecommunications Professional Services Miscellaneous Cable Work". The request was published in the Oakland Tribune and resulted in seven Notices of Intent to Respond with one actual response provided by Tucker Technologies, Inc., an Oakland based company. City staff reviewed the proposal and recommends entering into a professional services agreement with Tucker Technologies, Inc.

### **KEY ISSUES AND IMPACTS**

In order to provide expedient and efficient service to City agencies and departments, the issuance of a professional services agreement for these services appears to be in the City's best interest. The awarding of this contract will permit our internal staff to respond to everyday maintenance and repair in a timely manner and allow for services to be provided that meet the City's established wiring standards.

### **PROJECT DESCRIPTION**

This agreement with Tucker Technologies, Inc., will provide wiring services to City Agencies and departments on an "as needed basis". This will allow for internal changes to be made in an expeditious manner in order to meet the overall goals of the Mayor and Council.

### **SUSTAINABLE OPPORTUNITIES**

The proposed contract is with an Oakland based company. The resulting agreement will provide local jobs and support to a local business.

### **DISABILITY AND SENIOR CITIZEN ACCESS**

The telecommunications professional services miscellaneous cable work will not have a direct effect on disability and senior citizen access but could potentially be used as a tool to increase access to locations that have no existing wiring that will support programs and services.

### **RECOMMENDATION(S) AND RATIONALE**

In keeping with the City's goal of containing overall costs while maintaining the highest level of service, staff recommends that the City Council authorize the City Manager or her designee to award a contract to Tucker Technologies, Inc., to provide the professional services for the installation of low voltage communications cabling. It is also recommended that the City Manager or her designee be authorized to extend this agreement for an additional one year upon successful contract performance.

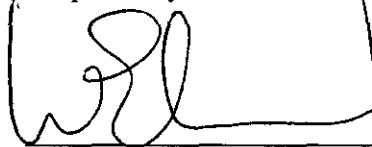
**ALTERNATIVE RECOMMENDATION(S)**

In order to meet the growing needs of services, the City Council would need to allocate additional funds and authorized positions in order to accomplish this work "in house".

**ACTION REQUESTED OF THE CITY COUNCIL**

Staff requests that the City Council approve the resolution to authorize the City Manager or her designee to award a contract to Tucker Technologies, Inc., to provide professional services for the installation of low voltage communications cabling for a total amount not-to-exceed \$400,000 per year. It is also recommended that the City Manager or her designee be authorized to extend this agreement for an additional one year upon successful contract performance, without return to council.

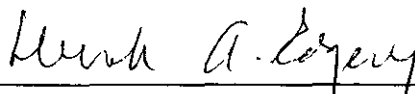
Respectfully submitted,



**William Noland, Director  
Finance and Management Agency**

Prepared by:  
Bob Glaze, Chief Technology Officer  
Office of Information Technology

APPROVED AND FORWARDED TO THE  
FINANCE AND MANAGEMENT COMMITTEE:

  
**OFFICE OF THE CITY MANAGER**

Item: 4  
Finance & Management Committee  
April 27, 2004

OFFICE OF THE CITY CLERK  
2004 APR 14 3:11 PM

**OAKLAND CITY COUNCIL**  
RESOLUTION NO. \_\_\_\_\_ C.M.S.



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**A Resolution awarding a contract for miscellaneous cable (low voltage communications) wiring, installation and repairs to Tucker Technologies, Inc. for a one-year period not to exceed \$400,000 per year, and to extend the term of the contract for an additional one-year term without return to Council.**

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**WHEREAS**, the Finance and Management Agency (FMA) is working to update and improve the service and reliability of the service provided to the City Agencies and departments; and

**WHEREAS**, the implementation of an agreement with a technology company to provide miscellaneous low voltage communication cabling would provide flexibility on installations; and

**WHEREAS**, the existing cost of installations have been caused increased overtime costs ; and

**WHEREAS**, staff from the FMA Information Technology prepared and distributed a Request for Proposals to numerous Technology companies; and

**WHEREAS**, the FMA Information Technology received only one qualified response to the Request for Proposals; and

**WHEREAS**, the selection committee recommends Tucker Technologies Inc. to provide miscellaneous cable (low voltage communications)wiring, installation and repairs for a one year period; and

**WHEREAS**, the City Manager or his/her designee be authorized to extend this agreement for an additional one year upon successful contract performance, without return to Council; and

**WHEREAS**, the City finds that the services provided pursuant to the agreement authorized hereunder are of a professional, scientific or technical nature and are temporary in nature; and

**WHEREAS**, the City finds that this contract shall not result in the loss of employment or salary by any person having permanent status in the competitive service; and

**WHEREAS**, the City Council finds that the miscellaneous cable (low voltage communications) wiring, installation, and repair services are exempt from competitive bidding pursuant to Section 2.04.050 I of the Oakland Municipal Code; and

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**WHEREAS**, by reason of the foregoing, it is in the City's best interests to contract with Tucker Technologies, Inc. to provide miscellaneous cable (low voltage communication) wiring, installation and repairs from Tucker Technologies, Inc.; now, therefore, be it

**RESOLVED:** that the City Manager or his/her designee to negotiate and execute an Agreement with Tucker Technologies Inc. to provide miscellaneous cable (low voltage communications) wiring, installation and repairs for a one year period not to exceed \$400,000 per year without return to Council; and be it

**FURTHER RESOLVED:** the City Manager or his/her designee be authorized to extend this agreement for an additional one year upon successful contract performance, without return to Council; and be it

**FURTHER RESOLVED:** That the City Manager or his/her designee is hereby authorized to approve any subsequent amendments to or extensions of said agreement with the exception of those related to an increase in the contract price or the allocation of additional funds provided that such amendments or extensions shall be filed with the City Clerk's office; and be it

**FURTHER RESOLVED:** That the contract shall be reviewed and approved by the City Attorney's Office for form and legality prior to execution, and a copy shall be placed on file with the City Clerk.

IN COUNCIL, OAKLAND, CALIFORNIA, \_\_\_\_\_, 2003

**PASSED BY THE FOLLOWING VOTE:**

AYES-  
NOES-

ABSENT-

ABSTENTION-

ATTEST: \_\_\_\_\_

CEDA FLOYD

City Clerk and Clerk of the Council of  
the City of Oakland, California

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**FINANCE & MANAGEMENT CMTE.**

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