



INTER OFFICE MEMORANDUM

Department of Workplace and Employment Standards (DWES)

TO: Si Lau,
Supervising Civil Engineer

FROM: Paula Peav, *P. Peau*
Contract Compliance Officer

DATE: August 20, 2025

SUBJECT: Compliance Analysis- 1005314 Lakeside Drive/Lake Merritt Blvd Complete Streets

The Department of Workplace and Employment Standards (DWES) reviewed three (3) bids submitted in response to the above referenced project.

In summary, all three (3) bids submitted meet the 50% Local and Small Local Business Enterprise (L/SLBE) requirement.

The L/SLBE participation requirement for this project was set at **50%**: 25% LBE and 25% SLBE.

Bids Compliant with the L/SLBE Participation Requirement:

- **Gallagher and Burk, Inc.**, a certified Locally Produced Goods Local Business Enterprise (LPGLBE) exceeds the minimum 50% L/SLBE requirement by proposing to self-perform 34.32% of the scope, in addition to having the following SLBE participation:

Name of Firm	Type of Firm	% of Scope
Monroe Trucking	SLBE	2.24%
D's General Engineering	SLBE	.74%
C&C Electric	SLBE	20.22%
Focon Inc.	SLBE	5.90%
Dekay Demolition & Clearing	SLBE	.24%

- **Redgwick Construction, Co.** certified Local Business Enterprise (LBE) firm exceeds the minimum 50% L/SLBE participation requirement by proposing to self-perform 42.47% of the scope, in addition to having the following V/SLBE participation:

Name of Firm	Type of Firm	% of Scope
S&S Trucking	SLBE	3.98%
C&C Electric	SLBE	17.55%
CEAU Co.	VSLBE	3.32% (credited 6.64%)

- **McGuire and Hester**, a certified Local Business Enterprise (LBE) firm exceeds the minimum 50% L/SLBE participation requirement by proposing to self-perform 42.62% of the scope, in addition to having the following V/SLBE participation and an approved mentor-protégé agreement:

Name of Firm	Type of Firm	% of Scope
S&S Trucking	SLBE	4.12%
C&C Electric	SLBE	16.75%
Cooper Construction & Engineering	VSLBE	21.03% (credited 42.07%) plus 10% mentor protégé agreement

Bid Discounts for L/SLBE Participation:

All three (3) bidders are compliant with the L/SLBE Program requirements and should be awarded Bid Discounts as summarized below:

Company Name	Bid Amount	Proposed versus Credited L/SLBE Participation								Trucking Met	L/SLBE Met	Earned bid discounts
		LBE PROPOSED	LBE CREDITED	SLBE PROPOSED	SLBE CREDITED	VSLBE PROPOSED	VSLBE CREDITED	Mentor Protégé Agreement (Yes or No)	TOTAL CREDITED	Yes or No	Yes or No	2—10%
Gallagher & Burk, Inc.	\$7,815,815.00	34.32%	29.34%	29.34%	29.34%	0.00%	0.00%	No	58.68%	Yes	Yes	2%
Redgwick Construction, Co.	\$9,001,928.00	45.5%	28.17%	21.54%	21.54%	3.32%	6.64%	No	56.35%	Yes	Yes	2%
McGuire & Hester*	\$9,439,744.00	46.16%	46.16%	20.87%	20.87%	21.03%	42.07%	Yes	119.10%	Yes	Yes	10%

*McGuire & Hester received the maximum 10% bid discount for having an approved Mentor Protégé agreement with Cooper Construction & Engineering (VSLBE).

Please contact me at ppeav@oaklandca.gov or (510) 238-3190 with any questions.

LBE/SLBE PARTICIPATION BIDDER 1

Project Name:		Lakeside Dr/Lake Merritt Blvd Complete Streets															
Project No.:		1005314															
Discipline	Prime & Subs	Location	Cert. Status	LBE/LPG	SLBE	VSLBE double counted value	Total	L/SLBE	VSLBE	Total	TOTAL L BID AMOUNT	For Tracking Only					
							LBE/SLBE	Trucking	Trucking	Trucking	Dollars	Ethn.	MBE	WBE			
PRIME	Gallagher & Burk, Inc.	Oakland	CB	2,425,076			2,425,076				2,425,076	C					
Materials	Gallagher & Burk, Inc.	Oakland	CB	257,370			257,370				257,370	C					
Trucking	Doublece-D Trucking	Dublin	UB								25,000	C					
Trucking	Monroe Trucking	Oakland	CB		175,000		175,000	175,000		175,000	175,000	AA	175,000				
Striping Roadside Signs	Chrisp Co	Fremont	UB								901,083	C					
Adjust iron	D's General Engineering	Oakland	CB		58,000		58,000				58,000	O	58,000				
Crack Seal Slurry Seal	Pavement Coatings Co	Jurupa Valley	UB								167,396	C					
Electrical	C&C Electrical Inc	Oakland	CB		1,580,150		1,580,150				1,580,150	AP	1,580,150				
Landscaping	WMA Landscape Construction	Dublin	UB								269,038	C					
Minor Concete	R&R Maher Construction Co Inc	Napa	UB								1,478,000	C					
Underground Clear & Grubb Tree Removal	Focon Inc	Oakland	CB		461,202		461,202				461,202	AA	461,202				
	DeKay Demolition & Clearing	Oakland	CB		18,500		18,500				18,500	O	18,500				
Project Totals				\$2,682,446	\$2,292,852	\$0	\$4,975,298	\$175,000	\$0	\$175,000	\$7,815,815.00		\$2,292,852	\$0			
				34.32	29.34	0.00	63.66	100.00	0.00	100.00	100.00		29.34	0.00			
Requirements: The 50% requirements is a combination of 25% LBE and 25% SLBE participation. An SLBE firm can be counted 100% towards achieving 50% requirements. A VSLBE's participation is double counted toward meeting the requirements.				LBE/LPG	SLBE	VSLBE	Total	L/SLBE	VSLBE	Total	TOTAL BID AMOUNT	Ethnicity AA = African American AI = Asian Indian AP = Asian Pacific C = Caucasian H = Hispanic NA = Native American O = Other NL = Not Listed MO - Multiple Ownership					
				LBE = Local Business Enterprise SLBE = Small Local Business Enterprise Total LBE/SLBE = All Certified Local and Small Local Businesses NPLBE = NonProfit Local Business Enterprise NPSLBE = NonProfit Small Local Business Enterprise UB = Uncertified Business CB = Certified Business MBE = Minority Business Enterprise WBE = Women Business Enterprise													



DEPARTMENT OF WORKPLACE & EMPLOYMENT STANDARDS

(DWES)

PROJECT EVALUATION FORM

PROJECT NO.: 1005314

PROJECT NAME: Lakeside Dr/Lake Merritt Blvd Complete Streets

CONTRACTOR: Gallagher & Burk, Inc.

Contractor's Bid Amount: \$7,815,815

Discount Points: 2%

1. Did the 50% local/small local requirements apply? YES

2. Did the contractor meet the 50% requirement? YES

	<u>PROPOSED</u>	<u>CREDITED</u>
a) % of LBE participation	34.32%	29.34%
b) % of SLBE participation	29.34%	29.34%
c) % of VSLBE participation	0.00%	0.00%
d) Total % L/SLBE participation	63.66%	58.68%

3. Did the contractor meet the Trucking requirement? YES

a) Total SLBE/LBE trucking participation 100%

4. Did the contractor receive bid discounts? YES

(If yes, list the percentage received) 2%

5. Additional Comments.

6. Date evaluation completed and returned to Contract Admin./Initiating Dept.

8/21/25

Date

Prepared by: Paula Peav

Date: 8/21/2025

Verified By: Sophany Hang

Date: 8/21/2025

LBE/SLBE PARTICIPATION BIDDER 2

Project Name:		Lakeside Dr/Lake Merritt Blvd Complete Streets												
Project No.:		1005314												
Discipline	Prime & Subs	Location	Cert. Status	LBE/LPG	SLBE	VSLBE double counted value	Total	L/SLBE	VSLBE	Total	TOTAL L BID AMOUNT	For Tracking Only		
							LBE/SLBE	Trucking	Trucking	Trucking	Dollars	Ethn.	MBE	WBE
PRIME	Redgwick Construction Co	Oakland	CB	3,822,895			3,822,895				3,822,895.00	O	3,822,895	
Aggregate Base	Argent Material	Oakland	CB	13,000			13,000				13,000	C		
Asphalt T Mat	Gallagher & Burk	Oakland	CB	260,000			260,000				260,000	C		
Survwy	Cunha Surveying	Pinole	UB								46,250	NL		
Trucking	SN Sands Corp dba S&S Trucking	Oakland	CB		358,500		358,500	358,500		358,500	358,500	H	358,500	
Electrical	C&C Electric Inc	Oakland	CB		1,580,150		1,580,150				1,580,150	AP	1,580,150	
Striping	Chrisp Company	Fremont	UB								899,208	NL		
Microsurfacing	Pavement Coatings Co	Sacramento	UB								167,386	NL		
Underground	CEAU Co	Oakland	CB			298,800	298,800				298,800	C		
Concrete	Jalos Construction	San Jose	UB								1,240,604	NL		
Landscape Irrigation	Los Loza Inc	Castro Valley	UB								315,135	NL		
Project Totals				\$4,095,895	\$1,938,650	\$298,800	\$6,333,345	\$358,500	\$0	\$358,500	\$9,001,928		\$5,761,545	\$0
Requirements: The 50% requirements is a combination of 25% LBE and 25% SLBE participation. An SLBE firm can be counted 100% towards achieving 50% requirements. A VSLBE's participation is double counted toward meeting the requirements.				45.50	21.54	3.32	70.36	100.00	0.00	100.00	100.00		64.00	0.00
				LBE/LPG	SLBE	VSLBE	Total	L/SLBE	VSLBE	Total	TOTAL BID AMOUNT	Ethnicity		
LBE = Local Business Enterprise SLBE = Small Local Business Enterprise Total LBE/SLBE = All Certified Local and Small Local Businesses NPLBE = NonProfit Local Business Enterprise NPSLBE = NonProfit Small Local Business Enterprise UB = Uncertified Business CB = Certified Business MBE = Minority Business Enterprise WBE = Women Business Enterprise												AA = African American AI = Asian Indian AP = Asian Pacific C = Caucasian H = Hispanic NA = Native American O = Other NL = Not Listed MO - Multiple Ownership		



DEPARTMENT OF WORKPLACE & EMPLOYMENT STANDARDS

(DWES)

PROJECT EVALUATION FORM

PROJECT NO.: 1005314

PROJECT NAME: Lakeside Dr/Lake Merritt Blvd Complete Streets

CONTRACTOR: Redgwick Construction Co

Contractor's Bid Amount: \$9,001,928.00

Discount Points: 2%

1. Did the 50% local/small local requirements apply? YES

2. Did the contractor meet the 50% requirement? YES

	<u>PROPOSED</u>	<u>CREDITED</u>
a) % of LBE participation	<u>45.50%</u>	<u>28.17%</u>
b) % of SLBE participation	<u>21.54%</u>	<u>21.54%</u>
c) % of VSLBE participation	<u>3.32%</u>	<u>6.64%</u>
d) Total % L/SLBE participation	<u>70.36%</u>	<u>56.35%</u>

3. Did the contractor meet the Trucking requirement? YES

a) Total SLBE/LBE trucking participation 100%

4. Did the contractor receive bid discounts? YES

(If yes, list the percentage received) 2%

5. Additional Comments.

VSLBE is double counted

6. Date evaluation completed and returned to Contract Admin./Initiating Dept.

8/21/25

Date

Prepared by: Paula Peav

Date: 8/21/2025

Verified By: Sophany Hang

Date: 8/21/2025

LBE/SLBE PARTICIPATION BIDDER 3

Project Name: Lakeside Dr/Lake Merritt Blvd Complete Streets														
Project No.: 1005314														
Discipline	Prime & Subs	Location	Cert. Status	LBE/LPG	SLBE	VSLBE double counted value	Total	L/SLBE	VSLBE	Total	TOTAL L BID AMOUNT	For Tracking Only		
							LBE/SLBE	Trucking	Trucking	Trucking	Dollars	Ethn.	MBE	WBE
PRIME B & Dumping HMA Trucking Concrete Microsurface & Crack Seal Survey Striping Electrical	McGuire & Hester	Oakland	CB	4,023,656			4,023,656				4,023,656	C		
	Argent Materials	Oakland	CB	96,781			96,781				96,781	C		
	Gallagher & Burk	Oakland	CB	237,195			237,195				237,195	C		
	S&S Trucking	Oakland	CB		388,983		388,983	388,983		388,983	388,983	H	388,983	
	Cooper Construction & Engineering	Oakland	CB			1,985,500	1,985,500				1,985,500	AA	1,985,500	
	Pavement Coatings Co	Jurupa Valley	UB								167,396	NL		
	Benchmark Engineering	Modesto	UB								58,000	C		
	Chrisp Company	Fremont	UB								901,083	C		
	C&C Electric	Oakland	CB		1,581,150		1,581,150				1,581,150	AP	1,581,150	
Project Totals				\$4,357,632	\$1,970,133	\$1,985,500	\$8,313,265	\$388,983	\$0	\$388,983	\$9,439,744		\$3,955,633	0.00
Requirements: The 50% requirements is a combination of 25% LBE and 25% SLBE participation. An SLBE firm can be counted 100% towards achieving 50% requirements. A VSLBE's participation is double counted toward meeting the requirements.				46.16	20.87	21.03	88.07	100.00	0.00	100.00	100.00		41.90	0.00
				LBE/LPG	SLBE	VSLBE	Total	L/SLBE	VSLBE	Total	TOTAL BID AMOUNT	Ethnicity		
LBE = Local Business Enterprise SLBE = Small Local Business Enterprise Total LBE/SLBE = All Certified Local and Small Local Businesses NPLBE = NonProfit Local Business Enterprise NPSLBE = NonProfit Small Local Business Enterprise UB = Uncertified Business CB = Certified Business MBE = Minority Business Enterprise WBE = Women Business Enterprise												AA = African American AI = Asian Indian AP = Asian Pacific C = Caucasian H = Hispanic NA = Native American O = Other NL = Not Listed MO = Multiple Ownership		



DEPARTMENT OF WORKPLACE & EMPLOYMENT STANDARDS

(DWES)

PROJECT EVALUATION FORM

PROJECT NO.: 1005314

PROJECT NAME: Lakeside Dr/Lake Merritt Blvd Complete Streets

CONTRACTOR: McGuire & Hester

Contractor's Bid Amount: \$9,439,744

Discount Points: 10%

1. Did the 50% local/small local requirements apply?

YES

2. Did the contractor meet the 50% requirement?

YES

	<u>PROPOSED</u>	<u>CREDITED</u>
a) % of LBE participation	46.16%	46.16%
b) % of SLBE participation	20.87%	20.87%
c) % of VSLBE participation	21.03%	42.07%
d) % for Mentor Protégé agreement participation	10.00%	10.00%
e) Total % L/SLBE participation	98.07%	119.10%

3. Did the contractor meet the Trucking requirement?

YES

a) Total SLBE/LBE trucking participation

100%

4. Did the contractor receive bid discounts?

YES

(If yes, list the percentage received)

10%

5. Additional Comments.

VSLBE is double counted. Firm received the maximum 10% bid discount for having an approved Mentor Protégé agreement with Cooper Construction & Engineering (VSLBE).

6. Date evaluation completed and returned to Contract Admin./Initiating Dept.

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