

INTER OFFICE MEMORANDUM

Department of Workplace and Employment Standards (DWES)

TO: Si Lau,

Supervising Civil Engineer

FROM: Paula Peav, *P. Jeau*

Contract Compliance Officer

DATE: August 20, 2025

SUBJECT: Compliance Analysis- 1005314 Lakeside Drive/Lake Merritt Blvd Complete Streets

The Department of Workplace and Employment Standards (DWES) reviewed three (3) bids submitted in response to the above referenced project.

In summary, all three (3) bids submitted meet the 50% Local and Small Local Business Enterprise (L/SLBE) requirement.

The L/SLBE participation requirement for this project was set at 50%: 25% LBE and 25% SLBE.

Bids Compliant with the L/SLBE Participation Requirement:

• Gallagher and Burk, Inc., a certified Locally Produced Goods Local Business Enterprise (LPGLBE) exceeds the minimum 50% L/SLBE requirement by proposing to self-perform 34.32% of the scope, in addition to having the following SLBE participation:

Name of Firm	Type of	% of Scope
	Firm	
Monroe Trucking	SLBE	2.24%
D's General Engineering	SLBE	.74%
C&C Electric	SLBE	20.22%
Focon Inc.	SLBE	5.90%
Dekay Demolition & Clearing	SLBE	.24%

• Redgwick Construction, Co. certified Local Business Enterprise (LBE) firm exceeds the minimum 50% L/SLBE participation requirement by proposing to self-perform 42.47% of the scope, in addition to having the following V/SLBE participation:

Name of Firm	Type of Firm	% of Scope
S&S Trucking	SLBE	3.98%
C&C Electric	SLBE	17.55%
CEAU Co.	VSLBE	3.32% (credited
		6.64%)

• **McGuire and Hester,** a certified Local Business Enterprise (LBE) firm exceeds the minimum 50% L/SLBE participation requirement by proposing to self-perform 42.62% of the scope, in addition to having the following V/SLBE participation and an approved mentor-protégé agreement:

Name of Firm	Type of Firm	% of Scope
S&S Trucking	SLBE	4.12%
C&C Electric	SLBE	16.75%
Cooper Construction &	VSLBE	21.03% (credited 42.07%) plus 10%
Engineering		mentor protégé agreement

Bid Discounts for L/SLBE Participation:

All three (3) bidders are compliant with the L/SLBE Program requirements and should be awarded Bid Discounts as summarized below:

Company Name	l Amount	Proposed versus Credited L/SLBE Participation					ipation		Trucking Met	L/SLBE Met	Earned bid discounts	
	Bid	LBE PROPOSED	LBE CREDITED	SLBE PROPOSED	SLBE CREDITED	VSLBE PROPOSED	VSLBE CREDITED	Mentor Protégé Agreement (Yes or No)	TOTAL CREDITED	Yes or No	Yes or No	2— 10%
Gallagher & Burk, Inc.	\$7,815,815.00	34.32%	29.34%	29.34%	29.34%	0.00%	0.00%	No	58.68%	Yes	Yes	2%
Redgwick Construction, Co.	\$9,001,928.00	45.5%	28.17%	21.54%	21.54%	3.32%	6.64%	No	56.35%	Yes	Yes	2%
McGuire & Hester*	\$9,439,744.00	46.16%	46.16%	20.87%	20.87%	21.03%	42.07%	Yes	119.10%	Yes	Yes	10%

^{*}McGuire & Hester received the maximum 10% bid discount for having an approved Mentor Protégé agreement with Cooper Construction & Engineering (VSLBE).

Please contact me at ppeav@oaklandca.gov or (510) 238-3190 with any questions.

LBE/SLBE PARTICIPATION BIDDER 1

akeside Dr/Lako 05314 Prime & Subs	Location	Cert.	ipiete Stree										
	Location	Cert.											
	Location	Cert.											
		00.1.	LBE/LPG	SLBE	VSLBE	Total	L/SLBE	VSLBE	Total	TOTAL L BID AMOUNT		For Tracking	g Only
		Status			double counted value	LBE/SLBE	Trucking	Trucking	Trucking	Dollars	Ethn.	MBE	WBE
allagher & Burk, Inc.	Oakland	СВ	2,425,076			2,425,076				2,425,076	С		
allagher & Burk, Inc.	Oakland	СВ	257,370			257,370				257,370	С		
oublce-D Trucking	Dublin	UB								25,000	С		
onroe Trucking	Oakland	СВ		175,000		175,000	175,000		175,000	175,000	AA	175,000	
risp Co s General	Fremont	UB								901,083	С		
gineering	Oakland	СВ		58,000		58,000				58,000	0	58,000	
vement Coatings Co	Jurupa Valley	UB								167,396	С		
&C Elecrical Inc MA Landscape	Oakland	СВ		1,580,150		1,580,150				1,580,150	AP	1,580,150	
	Dublin	UB								269,038	С		
onstruction Co Inc	Napa	UB								1,478,000	С		
con Inc Kay Demolition &	Oakland	СВ		461,202		461,202				ŕ		461,202	
Ü			¢0 600 446		¢o.	- ,	¢175.000	¢ο	¢17E 000	-,	0		
Project	t Totals		34.32	29.34	0.00	63.66	100.00	0.00	100.00	100.00		29.34	0
			LBE/LPG	SLBE	VSLBE	Total	L/SLBE	VSLBE	Total		Ethnic	ity	
An SLBE firm can be of A VSLBE's participation	counted 100% tow n is double counte	vards ed toward								AMOUNI	ΛΛ – Λfrie	can American	
E = Local Business Entern	rise			UR = Uncertified Ru	siness								
al LBE/SLBE = All Certified	d Local and Small L	ocal Busines	sses	MBE = Minority I	Business Enter	prise					H = Hispa	anic	
LBE = NonProfit Local Bus	iness Enterprise			WBE = Women E	usiness Enter	prise					NA = Nati	ive American	
SLBE = NonProfit Small Lo	cal Business Enter	prise									O = Other	r	
											NL = Not	Listed	
											MO - Mult	tiple Ownership	
on mri ing ing ing ing ing ing ing ing ing in	isp Co General ineering ement Coatings Co C Elecrical Inc IA Landscape istruction R Maher istruction Co Inc on Inc (ay Demolition & aring Project The Coat Business Enterp = Local Business Enterp = Small Local Business LBE/SLBE - All Certified BE = NonProfit Local Business	isp Co General	isp Co Fremont UB General Jineering Oakland CB Jurupa Valley UB C Elecrical Inc JA Landscape Instruction Dublin UB R Maher Instruction Co Inc Oakland CB Oakland CB Oakland CB A Landscape Jurupa Valley UB C Elecrical Inc Oakland CB	isp Co General Jineering Oakland CB General Jurupa Valley UB CElecrical Inc Oakland CB LA Landscape Instruction R Maher Instruction Co Inc Oakland CB CB Oakland CB CB Oakland CB CB CB Dublin CB Oakland CB Oakland CB CB CB Oakland CB	isp Co General	isp Co General	roce Trucking Oakland CB 175,000 175,000 175,000 185 Co Fremont UB General Jineering Oakland CB 58,000 58,000 58,000 196 CE Elecrical Inc Oakland CB 1,580,150 1,580,1	Dakland CB	Trocking	Trocking	Accord Care Care	Troe Trucking	Troe Trucking



DEPARTMENT OF WORKPLACE & EMPLOYMENT STANDARDS

(DWES)

PROJECT EVALUATION FORM

PROJECT NO.: 1005314

	PROJECT NAME	<u>:</u> Lakeside Dr/La	ke Merritt Blvd	Complete Street	ts	
	CONTRACTOR: Contractor's Bid A	Gallagher & Bu	rk, Inc. \$7,815,815			
	Discount Points:		2%			
	1. Did the 50%	ocal/small local re	equirements app	lly?	<u>YES</u>	
	2. Did the contra	actor meet the 50°	% requirement?		YES	
		a) % of LBE par b) % of SLBE pa c) % of VSLBE p	articipation		PROPOSED 34.32% 29.34% 0.00%	CREDITED 29.34% 29.34% 0.00%
		d) Total % L/SLE			63.66%	58.68%
	3. Did the contract	tor meet the Truckir	ng requirement?		<u>YES</u>	
		a) Total SLBE/L	BE trucking part	icipation	<u>100%</u>	
	4. Did the contra	actor receive bid o	liscounts?		<u>YES</u>	
		(If yes, list the po	ercentage receiv	/ed)	<u>2%</u>	
	5. Additional Co	mments.				
		6. Date evaluatio	n completed and ı	returned to Contrac	t Admin./Initiating D	ept.
					8/21/25 Date	-
Prepared by:		Paula Pear	,	Date:	8/21/2025	_
Verified By:	S	obhanv Hav	ıa	Date:	8/21/2025	

LBE/SLBE PARTICIPATION BIDDER 2

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Project Name	Lakeside Dr/Lake	e Merritt Blv	d Com	plete Streets	i									
Project No.:	1005314													
Discipline	Prime & Subs	Location	Cert.	LBE/LPG	SLBE	VSLBE	Total	L/SLBE	VSLBE	Total	TOTAL L BID AMOUNT		For Tracking	g Only
			Status			double counted value	LBE/SLBE	Trucking	Trucking	Trucking	Dollars	Ethn.	MBE	WBE
PRIME	Redgwick Construction Co	Oakland	СВ	3,822,895			3,822,895				3,822,895.00	0	3,822,895	
Aggregate Base	Argent Material	Oakland	СВ	13,000			13,000				13,000	С		
Asphalt T Mat	Gallagher & Burk	Oakland	СВ	260,000			260,000				260,000	С		
Survwy	Cunha Surveying	Pinole	UB								46,250	NL		
Trucking	SN Sands Corp dba S&S Trucking	Oakland	СВ		358,500		358,500	358,500		358,500	358,500	Н	358,500	
Electrical	C&C Electric Inc	Oakland	СВ		1,580,150		1,580,150				1,580,150	AP	1,580,150	
Striping	Chrisp Company	Fremont	UB								899,208	NL		
Microsurfacing	Pavement Coatings Co	Sacramento	UB								167,386	NL		
Underground	CEAU Co	Oakland	СВ			298,800	298,800				298,800	С		
Concrete	Jalos Construction	San Jose	UB								1,240,604	NL		
Landscape Irrigation	Los Loza Inc	Castro Valley	UB								315,135	NL		
	Proiec	t Totals		\$4,095,895	\$1,938,650	\$298,800	\$6,333,345	\$358,500	\$0	\$358,500	\$9,001,928		\$5,761,545	9
	he 50% requirements is a co	ombination of 25%	LBE and	45.50	21.54	3.32	70.36	100.00	0.00	100.00	100.00		64.00	0.0
50% requirements. A VSL requirements.	BE's participation is double c	counted toward me	eting the	LBE/LPG	SLBE	VSLBE	Total	L/SLBE	VSLBE	Total	TOTAL BID AMOUNT	Ethnic	ity	
								•		•			can American	
				l								AI = Asiar		
	LBE = Local Business Enterpris SLBE = Small Local Business E				UB = Uncertified Bus CB = Certified Busine							AP = Asia C = Cauc		
	Total LBE/SLBE = All Certified I	•	al Businesses		MBE = Minority B		rise					H = Hispa		
	NPLBE = NonProfit Local Busin	ness Enterprise			WBE = Women B	usiness Enterp	rise					NA = Nati	ive American	
	NPSLBE = NonProfit Small Loc	al Business Enterpri	se									O = Other	r	
												NL = Not		
												MO - Mul	tiple Ownership	



DEPARTMENT OF WORKPLACE & EMPLOYMENT STANDARDS CITY OF OAKLAND

(DWES)

PROJECT EVALUATION FORM

	PROJECT NAME		ake Merritt Blvo	d Complete Stre	ets	
	CONTRACTOR:	Redgwick Cor				
	Contractor's Bid A	<u>Amount:</u>	\$9,001,928.00			
	<u>Discount Points:</u>		2%			
	1. Did the 50%	local/small local	requirements ap	pply?	<u>YES</u>	
	2. Did the contra	actor meet the 5	0% requirement	?	YES	
		a) % of LBE pa b) % of SLBE p c) % of VSLBE d) Total % L/SI	participation	1	PROPOSED 45.50% 21.54% 3.32% 70.36%	CREDITED 28.17% 21.54% 6.64% 56.35%
	3. Did the contract	tor meet the Truc	king requirement?		<u>YES</u>	
		a) Total SLBE/	LBE trucking par	rticipation	<u>100%</u>	
	4. Did the contra	actor receive bid	I discounts?		<u>YES</u>	
		(If yes, list the	percentage rece	ived)	<u>2%</u>	
	5. Additional Co					
	VSLBE is doub	oie counted				
	(6. Date evaluation	completed and re	turned to Contract	Admin./Initiating Dep	rt.
					8/21/25 Date	-
Prepared by:		Paula Pea	w .	<u>Date:</u>	8/21/2025	_
Verfied By:	So	ophany Ha	ing	<u>Date:</u>	8/21/2025	

LBE/SLBE PARTICIPATION BIDDER 3

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Project Name:	Lakeside Dr/Lak	e Merritt Bl	vd Con	plete Street	s									
Project No.:	1005314													
Discipline	Prime & Subs	Location	Cert.	LBE/LPG	SLBE	VSLBE	Total	L/SLBE	VSLBE	Total	TOTAL L BID AMOUNT		For Tracking	g Only
			Status			double counted value	LBE/SLBE	Trucking	Trucking	Trucking	Dollars	Ethn.	MBE	WBE
PRIME	McGuire & Hester	Oakland	СВ	4,023,656			4,023,656				4,023,656	С		
B & Dumping	Argent Materials	Oakland	СВ	96,781			96,781				96,781	С		
НМА	Gallagher & Burk	Oakland	СВ	237,195			237,195				237,195	С		
Trucking	S&S Trucking Cooper Construction &	Oakland	СВ		388,983		388,983	388,983		388,983	388,983	Н	388,983	
Concrete Microsurface & Crack	Engineering	Oakland	СВ			1,985,500	1,985,500				1,985,500	AA	1,985,500	
Seal	Pavement Coatings Co	Jurupa Valley	UB								167,396	NL		
Survey	Benchmark Engineering	Modesto	UB								58,000	С		
Striping	Chrisp Company	Fremont	UB								901,083	С		
Electrical	C&C Electric	Oakland	СВ		1,581,150		1,581,150				1,581,150	AP	1,581,150	
	Projec	t Totals		\$4,357,632	\$1,970,133	\$1,985,500	\$8,313,265	\$388,983	\$0	\$388,983	\$9,439,744		\$3,955,633	0.0
Requirements: T	The 50% requirements is a	combination of 25	% LBE	46.16	20.87	21.03	88.07	100.00	0.00	100.00	100.00		41.90	0.0
and 25% SLBE participati achieving 50% requirements meeting the requirements	on. An SLBE firm can be c nts. A VSLBE's participation	ounted 100% tow is double counted	ards d toward	LBE/LPG	SLBE	VSLBE	Total	L/SLBE	VSLBE	Total	TOTAL BID AMOUNT	Ethnic	ity	
													can American	
	LBE = Local Business Enterpr	rise			UB = Uncertified Bu	siness						AI = Asia AP = Asia		
	SLBE = Small Local Business	Enterprise			CB = Certified Busin	ness						C = Cauc	asian	
	Total LBE/SLBE = All Certified		cal Busines		MBE = Minority E		-					H = Hispa	anic ive American	
	NPLBE = NonProfit Local Bus NPSLBE = NonProfit Small Lo	•	rise		WBE = Women E	susiness Enterp	prise					O = Othe		
	Jan 1011 Jillian Ed											NL = Not		
													tiple Ownership	
													- F - contactor	



DEPARTMENT OF WORKPLACE & EMPLOYMENT STANDARDS

(DWES)

PROJECT EVALUATION FORM

PROJECT NO.: 1005314

	CONTRACTOR:	McGuire & Hester				
	Contractor's Bid A		439,744			
	Discount Points:		10%			
	1. Did the 50%	ocal/small local require	ments apply?		YES	
	2. Did the contra	actor meet the 50% requ	uirement?		<u>YES</u>	
		a) % of LBE participat b) % of SLBE participat			PROPOSED 46.16% 20.87%	CREDITED 46.16% 20.87%
		c) % of VSLBE partici	pation		21.03%	42.07%
		d) % for Mentor Proté participation e) Total % L/SLBE pa			10.00% 98.07%	10.00% 119.10%
	3. Did the contract	ctor meet the Trucking req	uirement?		<u>YES</u>	
		a) Total SLBE/LBE tru	ıcking participa	tion	<u>100%</u>	
	4. Did the contra	actor receive bid discou	nts?		<u>YES</u>	
		(If yes, list the percent	tage received)		<u>10%</u>	
		mments. lle counted. Firm rece é agreement with Coop				ving an approved
	6. Date evaluati	on completed and return	ned to Contract	Admin./Ini		
					8/21/25 Date	-
epared by:		Paula Peav		Date:	8/21/2025	
rified by:	S	ophany Hang		Date:	8/21/2025	_