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OAKLAND CITY COUNCIL RESOLUTION NO. 81092 C.M.S.

RESOLUTION WAIVING (1) THE COMPETITIVE BIDDING AND (2) THE COMPETITIVE RFP/RFQ SELECTION REQUIREMENTS OF THE OAKLAND PURCHASING ORDINANCE AND AUTHORIZING THE CITY ADMINISTRATOR TO AWARD A CONTRACT TO LAGAN COMPANY FOR A CITIZEN RELATIONSHIP MANAGEMENT (CRM) SERVICES INFORMATION TECHNOLOGY SYSTEM IN AN AMOUNT NOT TO EXCEED \$150,000.00 FOR SOFTWARE, HARDWARE, AND INSTALLATION COSTS AND A TWO-YEAR MAINTENANCE AGREEMENT IN AN AMOUNT NOT TO EXCEED \$30,000 PER YEAR FOR A TOTAL CONTRACT NOT TO EXCEED TWO HUNDRED AND TEN THOUSAN DOLLARS (\$210,000.00)

WHEREAS, the Department of Information Technology (DIT) is working to update and improve the service and reliability of the City's technology infrastructure; and

WHEREAS, the delivery and tracking of quality services is an important aspect of City service; and

WHEREAS, the City has explored various products and services to improve the quality and quantity of services to the Oakland community; and

WHEREAS, the Oaklander's Assistance Center is in need of an updated and enhanced tracking system; and

WHEREAS, the Lagan company has demonstrated that their product can meet the present and future needs of the Oaklander's Assistance Center; and

WHEREAS, the competitive process in San Francisco and Berkeley, California resulted in the selection of Lagan for its citizen relationship management (CRM) services application; and

WHEREAS, the estimated expenditure for the proposed CRM solution will not exceed \$150,000.00 in software, hardware, installation and a not to exceed \$30,000 per year in annual maintenance charges; and

WHEREAS, the Adopted Policy Budget, fiscal year 2007-08, approved a one-time appropriation of \$100,000 in budget authority for a 3-1-1 type system; and

WHEREAS, an additional \$50,000 be appropriated from unspent FY 2006-07 carry forward; and

WHEREAS, the City hereby finds and determines that pursuant to Chapter 2.04, Article I, section 2.04.050.I.5 of the Oakland Municipal Code ("OMC"), it is in the best interest of the City

to waive the competitive bidding requirements of OMC section 2.04.050 because both San Francisco and Berkeley went through an extensive Request For Proposal ("RFP") competitive selection process that spanned 8 months and included demonstrations and testing of the Lagan product; and

WHEREAS, pursuant to OMC section 2.04.051 B, the City Council finds and determines that it is in the best interest of the City to waive the competitive Request For Proposals/Request For Qualifications ("RFP/RFQ") selection requirements of OMC section 2.04.051A because both San Francisco and Berkeley went through an extensive RFP process that spanned 8 months and included demonstrations and testing of the Lagan product; and

WHEREAS, the City finds that this contract shall not result in the loss of employment or salary by any person having permanent status in the competitive service; now, therefore, be it

RESOLVED: That the City hereby finds and determines that pursuant to Chapter 2.04, Article I, OMC section 2.04.050.I.5, it is in the best interest of the City to waive the competitive bidding requirements of OMC section 2.04.050; and be it

FURTHER RESOLVED: Pursuant to OMC section 2.04.051 B, the City Council finds that it is in the best interest of the City to waive the competitive RFP/RFQ selection requirements of OMC section 2.04.051A; and be it

FURTHER RESOLVED: The City Administrator, or his/her designee, is authorized to execute a contract with Lagan Company for a citizen relationship management (CRM) services application in an amount not to exceed \$150,000.00 in software, hardware, installation and a not to exceed \$30,000 per year in annual maintenance charges, and be it

FURTHER RESOLVED: That the City Administrator, or his/her designee, is hereby authorized and empowered to approve any subsequent amendments to or extensions of said agreement with the exception of those related to an increase in compensation or the allocation of additional funds provided that such amendments or extensions shall be reviewed by the City Attorney and filed with the City Clerk's Office; and be it

FURTHER RESOLVED: That the contract shall be reviewed and approved by the City Attorney's Office for form and legality prior to execution, and a copy shall be placed on file with the City Clerk.

IN COUNCIL, OAKLAND, CALIFORNIA, MAR 4 2008 , 2008

PASSED BY THE FOLLOWING VOTE:

AYES-BROOKS, BRUNNER, CHANG, KERNIGHAN, NADEL, QUAN, REID, AND PRESIDENT DE LA FUENTE - 8

NOES- O-

ABSENT-

ABSTENTION-

ATTEST:

LaTonda Simmons City Clerk and Clerk of the Council of the City of Oakland, California