

Bay Area Housing Finance Authority (BAHFA) Regional Affordable Housing Bond

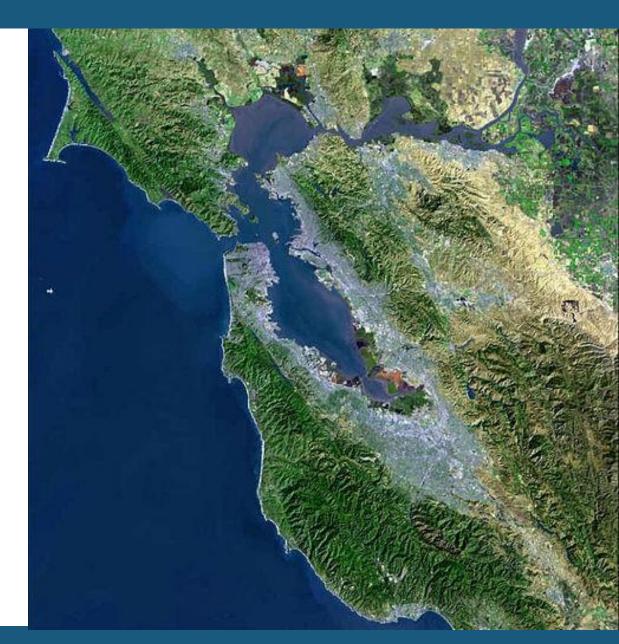




Oakland City Council June 4, 2024

BAHFA's History: 7+ Years in the Making

- In 2017-18, local elected officials and stakeholders gathered to identify solutions to the region's affordable housing challenges
- Goal was to move from DIY for all 109 jurisdictions to collaborative solutions
- Lack of affordable housing funding a common condition
- In 2019, local leaders partnered with State Legislature to enable a new, regional approach







Bay Area Housing Finance Authority (BAHFA) was created in 2019 to help solve housing affordability challenges

BAHFA's Core Power

To **raise revenue** regionally to address systemic challenges in housing affordability and housing stability across the 3Ps:

- 1. Production of new affordable housing
- 2. Preservation of existing affordable housing
- **3. Protections** for low-income residents and people at risk of homelessness

BAHFA's Mission

- 1. Collaborate with cities and counties
- 2. Add Value
- 3. Improve our housing delivery system



Proposed 2024 Regional Housing Bond

- Up to \$20 billion
- Build and preserve ~72,000 affordable homes across the nine counties
- Requires voter approval
- Eligible uses set forth in statute and state constitution
- Most ambitious housing program in region's history

Substantial Benefits to Every County

County & Direct City Allocations	\$10B GO Bond	\$20B GO Bond
Alameda County (excluding Oakland)	\$984 M	\$2 B
Oakland	\$383 M	\$765 M
Contra Costa County	\$925 M	\$1.9 B
Marin County	\$352 M	\$704 M
Napa County (excluding City of Napa)	\$100 M	\$200 M
City of Napa	\$79 M	\$158 M
San Francisco City and County	\$1.2 B	\$2.4 B
San Mateo County	\$1 B	\$2.1 B
Santa Clara County (excluding San Jose)	\$1.2 B	\$2.4 B
San Jose	\$1 B	\$2.1 B
Solano County	\$248 M	\$497 M
Sonoma County (excluding Santa Rosa)	\$282 M	\$564 M
Santa Rosa	\$121 M	\$242 M
Regional Funding (BAHFA administered)	\$2 B	\$4 B

How Funds Can Be Spent

Regional Program: 20% County and City: 80% Flexible 18% ≤10% Local Flexible Government 28% **Incentive Grant** Program *Protection *Protection ≥ 5% ≥5% Production Preservation Production Preservation ≥ 52% ≥ 15% ≥ 52% ≥15%



*Exception for GO Bonds: currently, state law does not allow bond proceeds to be spent on non-capital (e.g., services) costs.

2024 Affordable Housing Bond:

Local Expenditure Planning

County and Direct-Allocation City Expenditure Plans (the 80%)

- Oakland City Council must adopt its Expenditure Plan and transmit to Alameda County
- Must include minimum 52% for production, 15% for preservation, 5% for protections
- Production must prioritize projects that help meet ELI, VLI, and LI RHNA targets
- ✓ 28% Flexible Funds can be for housing and "housing-related uses"
- ✓ To the "extent feasible" the Plan should include specific projects and programs
- ✓ If Expenditure Plan satisfy all criteria, they will be approved as a matter of law

General Rules for County and Direct-Allocation City Expenditure Plans (the 80%)

All housing must be deedrestricted

- Minimum 30-year deed term for Production projects meeting RHNA obligations
- ✓ All housing must be affordable, with cap of 120% AMI
- ✓ Rental, ownership and interim housing all eligible
- Everything must conform to
 Expenditure Plan
- Everything must be constitutional

2024 Affordable Housing Bond:

Regional Expenditure Planning

BAHFA's Goals as a Regional Finance Agency

HDC Performance Metrics 2017-2022:

- Bonds Issued: \$1.5-\$2.7B annually
- Subsidy Committed: \$102-\$325M annually
- Projects Financed:
 27-44 annually
- Units Financed: 9,600-15,000 annually

By building upon the successful model of the NYC Housing Development Corporation (HDC) model, BAHFA can:

- Support a diverse set of projects and programs
- Achieve self-sustaining operations
- Generate a new source of recurring funding for programs and project subsidies
- Establish a regional, mission-driven lending agency not reliant on recurring taxpayer support

BAHFA's Goals & Growth

Early Years

FUNDING SOURCES: \$2-\$4 Billion in GO Bonds



REGIONAL CAPACITY:

Enhanced administrative capacity, technical expertise, regional leadership

PROGRAMS:

Mortgage loans, subsidies, local government grants, Doorway



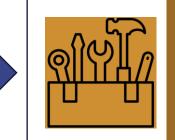




Years 10 and On

FUNDING SOURCES: Diversified revenue streams

REGIONAL CAPACITY: Public mortgage lender, established track record & credibility, financial strength



VIN

PROGRAMS:

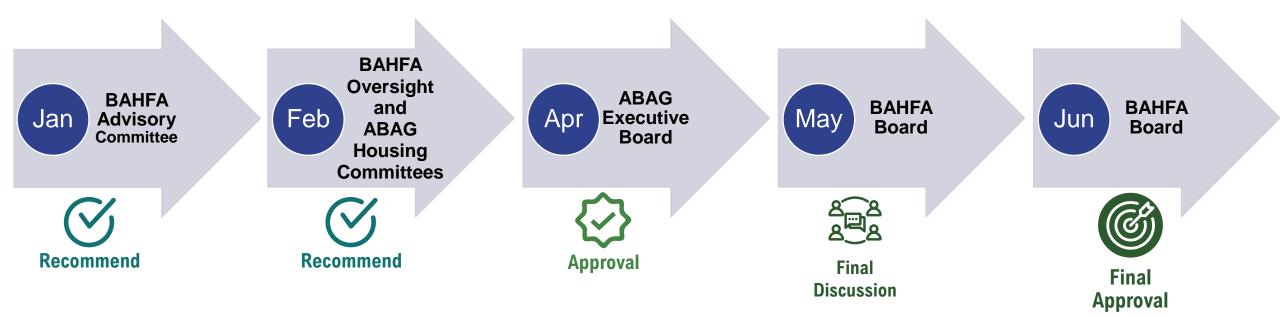
Broader range of financing products & programs, including technical assistance and protections

Accountability

- Annual reporting on regional expenditures and progress towards goals
 - Posting on BAHFA's website
- Annual financial reporting to state by BAHFA
- Regular, independent audits of BAHFA
- Citizen oversight committee will annually review expenditures and issue reports



2024 Housing Bond Approval Timeline*





* Dates are subject to change