Approved as to Form and Legality **OAKLAND CITY COUNCIL** 3 C (): CLERY OFFICE OF 7 RESOLUTION NO. 80847 C.M.S.

2007 SEP 13 PH 5: 54

**RESOLUTION AUTHORIZING A COMPETITIVE REQUEST FOR PROPOSAL** PROCESS IN PLACE OF THE COMPETITIVE BID PROCESS FOR THE PURCHASE OF A COMPUTERIZED SYSTEM INVOLVING PRODUCTS AND SERVICES, AND AUTHORIZING THE CITY ADMINISTRATOR, OR HER DESIGNEE, TO NEGOTIATE AND AWARD AN AGREEMENT TO VESTRA **RESOURCES, INC., FOR A WORK MANAGEMENT SYSTEM FOR THE PUBLIC SOFTWARE** AND INCLUDING HARDWARE, AGENCY, WORKS CONFIGURATION, INSTALLATION, TESTING, TRAINING, AND SUPPORT SERVICES IN AN AMOUNT NOT TO EXCEED ONE MILLION TWO HUNDRED THOUSAND DOLLARS (\$1,200,000.00), INCLUDING A TEN PERCENT CONTINGENCY

WHEREAS, the Public Works Agency is the steward of Oakland's infrastructure and provides for the design, construction, management and maintenance of Oakland's physical assets including streets, trees, sidewalks and pathways; parks; creeks; sewers and storm drains; buildings and structures; vehicles and equipment; street lights and traffic signals; and

WHEREAS, the Public Works Agency also manages community volunteer programs for beautification and clean-up projects, residential garbage and recycling, graffiti abatement, illegal dumping removal and facilitate environmental compliance; and

WHEREAS, the daily activities performed by staff are primarily recorded using pen and paper and sometimes transferred to a variety of independent spreadsheets and databases; and

WHEREAS, discussions were held with crews representing a broad spectrum of maintenance fields including tree services, traffic striping, traffic signals, traffic circles, streets, street recycling containers, street litter containers, street lights, storm drains, speed bumps, signs, sidewalks, sewers, paths, guard rails, graffiti and illegal dumping removal; and

WHEREAS, a long list of operational issues and needs were identified and confirmed such as the current inability to track and access relevant data to efficiently complete the work; and

WHEREAS, a work management system provides a tool that would enable staff to gather, access and use better information needed to perform their jobs, allow supervisors to better plan work loads based on available resources, provide management better and faster tools to calculate performance measures, enhance customer service through improved web-based tools and better tracking of service requests, and increase transparency by having up-to-date information and maps available to show the cost and work associated with maintaining assets throughout the City of Oakland; and

WHEREAS, the Oakland Municipal Code Section 2.04.050.A requires staff to purchase products such as software and computers by competitive, sealed, fixed bids with award to the lowest, responsive bidder; and

WHEREAS, the competitive bid requirement of section 2.04.050 does not serve the City's interests for the purchase of computerized systems because bid price can not be used as the sole determinate in the selection of computerized systems for a myriad of practicable and sound reasons including: 1) the fact that vendor computerized systems differ significantly in capability, functionality, robustness and quality making it impossible to solely apply uniform product descriptions in the selection process, and 2) successful implementation and operation of computerized systems of a vendor's proven track record, quality and comprehensiveness of implementation and support services, the offer of products that are user-friendly to end users and that have the capability to interface or coordinate with the City's existing equipment and products; and

WHEREAS, staff proceeded with a competitive Request for Proposal and rigorous evaluation process which is now complete and have identified the most suitable system or products for PWA with unanimous opinion of the evaluators that VESTRA Resources, Inc. offered the best solution or system; and

WHEREAS, VESTRA Resources, Inc., along with its subcontractors Azteca Systems and Oakland Computer Company, meets the City of Oakland's Local/Small Local Business Enterprise (L/SLBE) program requirements and Equal Benefits Ordinance; and

WHEREAS, VESTRA Resources, Inc. has a confirmed track record in numerous other local government entities including Contra Costa County, Napa County, City of Richmond, City of Pleasant Hill, Marin Municipal Water District, San Francisco Public Utilities Commission, and Azteca Systems' Cityworks software is used in over 275 public works agencies and municipal utility districts throughout North America including the cities of Long Beach, Houston, El Paso, Philadelphia, Richmond (VA), Chicago, and New York City Parks to name a few; and

WHEREAS, the services to be provided under the contract(s) authorized in this Resolution are of a professional, scientific or technical nature, are temporary in nature and shall not result in the loss of employment or salary by any person having permanent status in the competitive service; now, therefore be it

**RESOLVED:** That, pursuant to Oakland Municipal Code Section 2.04.050.I.5, and based on the information set forth it the City Administrator's report accompanying this item and presented at the public meeting of the City Council at which this Resolution is discussed or voted upon, the City Council finds and determines that it is in the City's best interests to authorize the competitive request for proposal process used by staff for this purchase, in place of the competitive bidding requirements of Oakland Municipal Code 2.04.050.A for the purchase of hardware, software and other products needed for a Work Management System for the Public Works Agency; and be it

**FURTHER RESOLVED:** That the City Administrator, or her designee, is authorized to negotiate and award an agreement with VESTRA Resources, Inc. for implementation of a work management system including hardware, software and configuration, installation, testing, training and support services in an amount not to exceed one million two hundred thousand dollars (\$1,200,000.00), including a ten percent contingency; and be it

**FURTHER RESOLVED:** That the funding sources for the project include \$600,000 in Fund 2211 – Measure B, FY 2007-09 Adopted Capital Improvement Program budget; \$300,000 in Fund 1010 – General Purpose Fund, prior year appropriations earmarked for a time clock-based, accountability system (current project number P247210); and \$300,000 in Fund 7760 – PWA Overhead, current project A167710 operating funds used to cover agency-wide and administrative needs, and be it

**FURTHER RESOLVED:** Future on-going operating costs associated with the completed project such as data services, software maintenance and hardware replacement will come from the Operations and Maintenance budgets from the various PWA divisions using the system, and be it

**FURTHER RESOLVED:** That all contracts authorized hereunder shall be approved for form and legality by the Office of the City Attorney and placed on file in the Office of the City Clerk.

IN COUNCIL, OAKLAND, CALIFORNIA,	SEP 1 8 2007	20
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## PASSED BY THE FOLLOWING VOTE:

AYES - BROOKS, BRUNNER, CHANG, KERNIGHAN, NADEL, QUAN, REID, and PRESIDENT DE LA FUENTE ~ 🛠

NOES -

ABSENT - D

ABSTENTION -

LaTonda Simmons

LaTonda Simmons City Clerk and Clerk of the Council of the City of Oakland, California