

FILED
OFFICE OF THE CITY CLERK
OAKLAND

APPROVED AS TO FORM AND LEGALITY:

2004 JAN 29 PM 6:42



Deputy City Attorney

OAKLAND CITY COUNCIL

RESOLUTION No. 78349 C.M.S.

INTRODUCED BY COUNCILMEMBER _____

A RESOLUTION AMENDING RESOLUTION NO. 77823 C.M.S. TO INCREASE THE AMOUNT OF THE CONTRACT WITH THE OAKLAND BUSINESS DEVELOPMENT CORPORATION (OBDC) BY \$80,000 FOR A TOTAL CONTRACT OF \$395,000 DURING FISCAL YEAR 2003-04 TO CONTINUE THE EXPANSION OF OBDC'S LENDING AUTHORITY AND PROVIDE LOAN SERVICING FOR THE CITY'S AND REDEVELOPMENT AGENCY'S LOAN PORTFOLIO, AND ALLOCATING \$2,400 FOR CONTRACT COMPLIANCE

WHEREAS, the Oakland Business Development Corporation (OBDC) has had contracts with the City of Oakland since 1979, to provide loan services and technical assistance to Oakland businesses; and

WHEREAS, OBDC effectively manages three existing business micro-loan programs for the City of Oakland as well as exercising lending authority up to \$99,000 under all City of Oakland and Redevelopment Agency commercial loan programs; and

WHEREAS, OBDC has the proven ability, under the existing contract, to service the City's commercial loan portfolio in addition to its own loan portfolio; and

WHEREAS, the existing contract for Fiscal Year 2003-04, authorized by Resolution No. 77823, has leveraged the resources and expertise of the Community and Economic Development Agency's (CEDA) One Stop Capital Shop (OSCS) with those of OBDC to more effectively serve Oakland's businesses and OSCS's loan portfolio; and

WHEREAS, the goal of the existing contract is to increase loan origination to appropriate levels of approximately \$2 million a year, loans have leveraged additional private capital and equity investment in Oakland businesses that otherwise may not have been invested, created new jobs for Oakland's residents, and added to the City's business tax license base; and

WHEREAS, the more effective partnering of resources and expertise with OBDC furthers the City Council's goals of coordinating City services in order to attract and support businesses emphasizing sustainability (particularly the creation and retention of jobs for Oakland's low-moderate income residents), especially in neighborhood commercial areas; and

WHEREAS, OBDC currently receives an allocation of \$315,000 of CDBG funds for FY 2003-04 and the additional \$80,000 (Neighborhood Commercial Revitalization Project Development) will bring the total allocation of CDBG funds to \$395,000;

NOW THEREFORE BE IT RESOLVED: That the City Council does hereby authorize an allocation from the Commercial Lending (formally One Stop Capital Shop) Business Delivery project in amount not to exceed \$26,400 (requisite account codes are: Fund 2108, Organization 88579, Project G01900.SC04) and Commercial Lending, Redevelopment Third Party Contract project funds in the amount not to exceed \$53,600 (requisite account codes are: Fund 7780, Organization 88579, and Project C82620.SC04) to OBDC to maintain operational costs through the remainder of the 03-04 fiscal year; and be it

FURTHER RESOLVED: That the City Council does hereby authorize an allocation of \$2,400 of funds from the Commercial Lending Business Delivery project funding source referenced in the previous paragraph to the Contract Compliance Division of the City Manager's Office; and be it

FURTHER RESOLVED: That the City Council hereby amends Resolution No. 77823 C.M.S. to authorize an amendment to the contract with OBDC for FY 2003-04 to increase the funding by \$80,000; and be it

FURTHER RESOLVED: That the amendment of this contract shall be upon and subject to such appropriate terms and conditions as the City Manager or his or her designee may determine; and be it

FURTHER RESOLVED: That the City Manager or his or her designee is hereby authorized to negotiate and execute documents, administer the contract, extend or modify contract terms, and take whatever other action with respect to the contract or the amendment consistent with this Resolution and its basic purpose; and be it

FURTHER RESOLVED: That any such documents shall be approved by the Office of the City Attorney and filed with the Office of the City Clerk.

IN COUNCIL, OAKLAND, CALIFORNIA, FEB 17 2004, 2004


PASSED BY THE FOLLOWING VOTE:

AYES- BROOKS, BRUNNER, CHANG, NADEL, QUAN, REID, WAN, AND PRESIDENT DE LA FUENTE - 8

NOES- 0

ABSENT- 0

ABSTENTION- 0

ATTEST: 
CEDA FLOYD
City Clerk and Clerk of the Council
of the City of Oakland, California