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OFFICE OF THE CITY CLERK
OAKLAND

2014 MAR 27 PM 1:00

AGENDA REPORT

TO: Fred Blackwell
CITY ADMINISTRATOR

FROM: Teresa Deloach Reed
Fire Chief

SUBJECT: All Star Protective Clothing Agreement

DATE: March 19, 2014

City Administrator
Approval

Date 3-26-14

COUNCIL DISTRICT: City-Wide

RECOMMENDATION

Staff recommends that the City Council approve a resolution: 1) authorizing the City Administrator to enter into a purchase agreement with All Star Fire Equipment for the purchase of firefighter protective clothing (also known as turnouts) for the period May 31, 2014 through June 1, 2017 in an amount not to exceed six hundred thousand dollars (\$600,000), with an optional two year extensions for a total amount not to exceed one million dollars (\$1,000,000) over the possible five year term, and 2) waiving the competitive bidding requirements.

EXECUTIVE SUMMARY

To ensure that firefighting personnel have the most effective, technologically sound safety gear, the OFD Safety Clothing Committee evaluated available safety clothing products from various manufacturers over an 18-month period during the period of spring 2006 through spring 2008. Upon conclusion of the evaluation period, it was determined that the turnouts manufactured by Janesville Lion Apparel (distributed by All Star Fire Equipment) best fit the operational and safety needs of the Department.

OUTCOME

Approval of this resolution will authorize the City Administrator to enter into a three-year purchasing agreement with All Star Fire Equipment for the purchase of Firefighter Protective Clothing (Turnouts) for the period May 31, 2014 through June 1, 2017, with two one-year options to extend without return to Council, in an amount not to exceed \$600,000 the first 3 years of the agreement, and \$200,000 each year of the contract extension.

Item: _____
Public Safety Committee
April 8, 2014

BACKGROUND/LEGISLATIVE HISTORY

Firefighter safety clothing is a mandated requirement by the California Occupational Safety and Health Association (CAL-OSHA) and the Memorandum of Understanding (MOU) between the City of Oakland and Local 55. OFD is required to provide ongoing replacement of damaged or sub-standard turnout clothing worn by sworn personnel responding to emergency situations, and protective clothing for firefighter recruits in the training academy.

Various manufacturers presented their products showing features, designs and types of materials being offered. This hands-on evaluation (which included a wear test) provided insight as to the various designs, cuts and types of materials and garment specifications. The garments were rated on comfort, weight, ease of movement without restrictions, water resistance and ability to provide protection equal or greater to CAL-OSHA and the National Fire Protection Association (NFPA) requirements.

Since 2008, when this analysis was conducted, there have been minor changes to these specifications which include an increased emphasis on the knee area where additional padding and waterproofing, and a requirement that a drag rescue device (DRD) be included as part of the jacket.

The OFD Safety Clothing Committee routinely researches the market for improved safety equipment. To date no other vendor has been able to match OFD's product specifications (#999-00) more closely than Janesville Lion Apparel.

All Star Fire Equipment (located in Hayward, CA) is the only Northern California vendor authorized to distribute Lion Apparel safety clothing.

On July 15, 2008, Council approved a Resolution No. 81447 C.M.S., authorizing the City Administrator to enter into a three year agreement with All Star Equipment for the purchase of firefighter protective clothing (Turnouts). Staff is seeking a new contract with this vendor.

ANALYSIS

Waiver of Advertising Requirement

Oakland Municipal Code section 2.04.050.I.5 permits the Council to waive the advertising and bidding requirements upon a finding that it is in the best interest of the City to do so.

Staff recommends that it is in the best interest of the City to waive the RFP/Q process so that the City can enter into agreement with All Star Fire Equipment (located in Hayward, CA) because they are the only vendor in Northern California authorized to distribute Lion Apparel safety clothing.

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The Janesville Lion Apparel brand offers specific patented items (in both men and women sizes) such as Isodri®, a product that provides the maximum Total-Thermo-Protection (TTP) and qualities that are not present in other brands, such as:

- Product is lighter when wet and therefore safer;
- Less moisture allows the garment to dry more quickly between uses;
- Reduced weight and water help combat firefighter fatigue, heat and stress;
- Structural design of the turnout coat is more ergonomic, which accommodates freedom of Movement;
- Kinetic cut improves mobility and is more resistant to abrasions;
- Construction provides a safer product because of its water resistance capabilities;
- Reduces the potential for steam, burn injuries and heat stress; and
- Waterproof wristlets, which prevent water from traveling down the arm on the inside of the coat.

COORDINATION

The City Attorney's Office and the Budget office were both contacted in coordination of this report.

COST SUMMARY/IMPLICATIONS

1. AMOUNT OF RECOMMENDATION/COST OF PROJECT:
Contract Amount: Not to Exceed \$600,000
Contract Term: May 31, 2014 through June 1, 2017.
2. COST ELEMENTS OF AGREEMENT/CONTRACT:
First Year Extension Amount: Not to Exceed \$200,000
Second Year Extension Amount: Not to Exceed \$200,000
TOTAL AGREEMENT/CONTRACT AMOUNT: Not to Exceed \$1,000,000
3. SOURCE OF FUNDING: Funds shall be drawn from GPF 1010. 20816. 52912.PS26
4. FISCAL IMPACT: Not to Exceed \$1,000,000

SUSTAINABLE OPPORTUNITIES

Economic: Authorization of this resolution will allow the Fire Department to ensure its suppression personnel are properly outfitted with safety clothing, thereby creating an opportunity to more effectively preserve property in the City of Oakland.

Environmental There are no environmental opportunities associated with this report.

Social Equity: Safety clothing minimizes risk exposure, therefore protecting firefighters in the performance of their duties as they protect the lives and property of Oakland residents.

For questions regarding this report, please contact Battalion Chief Erik Logan, at (510) 238-4043.

Respectfully submitted,



Teresa Deloach Reed
Fire Chief



City Attorney

FILED
OFFICE OF THE CITY CLERK
OAKLAND**OAKLAND CITY COUNCIL**

2014 MAR 27 PM 1:00

RESOLUTION NO. _____ C.M.S.

RESOLUTION: 1) AUTHORIZING THE CITY ADMINISTRATOR TO ENTER INTO A PURCHASE AGREEMENT WITH ALL STAR FIRE EQUIPMENT FOR THE PURCHASE OF FIREFIGHTER PROTECTIVE CLOTHING (TURNOUTS) FOR THE PERIOD MAY 31, 2014 THROUGH JUNE 1, 2017 IN AN AMOUNT NOT TO EXCEED SIX HUNDRED THOUSAND DOLLARS (\$600,000), WITH AN OPTIONAL TWO YEAR EXTENSION FOR A TOTAL AMOUNT NOT TO EXCEED ONE MILLION DOLLARS (\$1,000,000) OVER THE POSSIBLE FIVE YEAR TERM, AND 2) WAIVING THE COMPETITIVE BIDDING REQUIREMENTS

WHEREAS, Firefighter safety clothing is a mandated requirement by CAL-OSHA and the Memorandum of Understanding (MOU) between the City of Oakland and Local 55, and

WHEREAS, the Oakland Fire Department (OFD) is required to provide ongoing replacement of damaged or sub-standard turnout clothing worn by sworn personnel responding to emergency situations, and protective clothing for firefighter recruits in the training academies; and

WHEREAS, to ensure that firefighting personnel have the most effective, technologically sound safety gear, the OFD Safety Clothing Committee evaluated available safety clothing products from various manufacturers over an 18-month period; and

WHEREAS, upon conclusion of the evaluation period, it was determined that the turnouts manufactured by Janesville Lion Apparel (distributed by All Star Fire Equipment) best fit the operational and safety needs of the Department; and

WHEREAS, Oakland Municipal Code section 2.04.050.I.5 permits the Council to waive the advertising and bidding requirements upon a finding that it is in the best interest of the City to do so, and

WHEREAS, staff recommends that it is in the best interest of the City to waive the RFP/Q process so that the City can enter into agreement with All Star Fire Equipment (located in Hayward, CA) because they are the only vendor in Northern California authorized to distribute Lion Apparel safety clothing; now, therefore be it

RESOLVED, that the City Administrator or his designee is hereby authorized to enter into a 3-year purchase agreement with All Star Fire Equipment in an amount not to exceed \$600,000 for the purchase of Firefighter Protective Clothing (Turnouts) for the period May 31, 2014 through June 1, 2017; and be it

FURTHER RESOLVED, that the City Administrator or his designee is also authorized to extend the agreement with All Star Fire Equipment an additional two years for a total amount not to exceed one million dollars (\$1,000,000) for the possible five year term; and be it

FURTHER RESOLVED: That the Council finds that pursuant to Oakland Municipal Code sections 2.04.050.I.5, for the reasons stated above and in the City Administrator’s report accompanying this resolution, that it is in the best interests of the City to waive the advertising and bidding requirements the products to be purchased under the proposed agreement and so waives the requirements; and be it

FURTHER RESOLVED, That funds shall be drawn from GPF 1010 20816 52912 PS26 ; and be it

FURTHER RESOLVED: That the City Administrator or his designee is hereby authorized to complete all required negotiations, certifications, assurances, and documentation required to accept, modify, extend and/or amend this agreement; and be it

FURTHER RESOLVED: That the City Attorney shall review and approve said agreement as to form and legality and copies of said agreement shall be filed with the Office of the City Clerk.

IN COUNCIL, OAKLAND, CALIFORNIA, _____, 20_____

PASSED BY THE FOLLOWING VOTE:

BROOKS, GALLO, KALB, KAPLAN, MCELHANEY, REID, SCHAAF and PRESIDENT KERNIGHAN

NOES-

ABSENT-

ABSTENTION-

ATTEST _____
LaTonda Simmons
City Clerk and Clerk of the
Council of the City of Oakland, California