



CITY OF OAKLAND

FILED
OFFICE OF THE CITY CLERK
OAKLAND

AGENDA: REPORT

TO: Sabrina B. Landreth
CITY ADMINISTRATOR

FROM: Kirsten LaCasse

SUBJECT: Traffic Controls, Electric,
Systems, Electric Parts & Equipment

DATE: AUGUST 24, 2015

City Administrator

Date

Approval

9/1/15

COUNCIL DISTRICT: City-Wide

RECOMMENDATION

Staff recommends that the City Council adopt a resolution authorizing the City Administrator to award contracts to Western Pacific Signal, a corporation, the lowest responsible, responsive bidder, to furnish traffic controls, electrical parts, and equipment in an annual amount not to exceed one hundred thousand dollars (\$100,000.00), for the period of August 1, 2015 to July 31, 2018, for an aggregate contract amount of three hundred thousand dollars (\$300,000.00); and Iteris, a corporation, the lowest responsible, responsive bidder to furnish electric systems in an annual amount not to exceed one hundred thousand dollars (\$100,000.00) for the period of August 1, 2015 to July 31, 2018, for an aggregate contract amount of three hundred thousand dollars (\$300,000.00) in accordance with specification no. 15-550-80/ request for quotation (RFQ) 5591-2 and the general conditions therefor on file in purchasing according to its bid filed with the City on June 23, 2015.

OUTCOME

Adoption of this proposed resolution will allow the City Administrator to enter into a contract with Western Pacific Signal to furnish traffic controls, electrical parts, and equipment for an annual amount not to exceed one hundred thousand dollars (\$100,000.00) for a three (3) year period (August 1, 2015 to July 31, 2018) for an total amount of three hundred thousand dollars (\$300,000.00); and Iteris to furnish vehicle electric systems (e.g., sensors to detect oncoming traffic, visual and audio cues, etc.) for an annual amount not to exceed one hundred thousand dollars (\$100,000.00) for a three year period (August 1, 2015 to July 31, 2018) for a total of three hundred thousand dollars (\$300,000.00).

BACKGROUND/LEGISLATIVE HISTORY

On June 16, 2015, RFQ 5591-2 to furnish traffic controls, electric systems, electric parts and equipment was sent to four (4) perspective vendors: three (3) non-local business enterprises and one (1) local business enterprise. This opportunity was posted on the City's web page and advertised in the City's official newspaper according to OMC 2.04.050A. The response deadline was June 23, 2015 at 2:00pm.

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Finance and Management Committee
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On June 23, 2015 the City received two bids from non-local business enterprises: Western Pacific Signal and Iteris. Based on the information provided in response to RFQ 5591-2, Western Pacific was deemed the lowest responsible bidder for sections one (1) and three (3) for traffic controls, electrical parts and equipment; and Iteris was deemed the lowest responsible bidder for section two (2) for vehicle electric systems. The estimated quantities in the specification were used for evaluation purposes only.

ANALYSIS

Specification No. 15-550-80/ RFQ 5591-2 is designed to provide local and small local businesses an opportunity to win a portion of the contract by section: section one (1) - traffic controls; section two (2) - electric systems; section three (3) - electric parts and equipment. On June 23, 2015 bids were opened by the Office of the City Clerk.

Oakland Public Works, Electrical Services Division maintains a 90-day stock of material sufficient to expedite projects at any time. These projects are important because they allow immediate replacement of impaired equipment at busy intersections. Material is ordered to replenish stock as necessary. This material is stored at the Municipal Service Center.

PUBLIC OUTREACH/INTEREST

This RFQ was posted on the City's website and advertising in the City's official newspaper. No additional public outreach was required.

COORDINATION

The Purchasing Section consulted with Oakland Public Works, and City Attorney's Office in preparation of this report.

COST SUMMARY/IMPLICATIONS

- | | | |
|----|--------------------------------------------------------------------------------------------------------------------------------|--------------|
| 1. | AMOUNT OF RECOMMENDATION/COST OF PROJECT: | \$200,000.00 |
| 2. | COST ELEMENTS OF AGREEMENT/CONTRACT:
TRAFFIC CONTROLS AND EQUIPMENT, ELECTRIC
SYSTEMS AND ELECTRICAL PARTS INCLUDING TAX | \$200,000.00 |
| | TOTAL AGREEMENT THREE YEAR TERM: | \$600,000.00 |
| 3. | SOURCE OF FUNDING: Account code
1.2310.30522.52511.0000000.IN15. | |

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4. FISCAL IMPACT: Purchases from this contract will be encumbered by Oakland Public Works as needed.

SUSTAINABLE OPPORTUNITIES

Economic: Each vendor has valid City of Oakland Business Tax Certificate. The award will yield approximately \$194.86 in annual business tax revenues to the City of Oakland.

Environmental: The award of this contract complies with the City’s Environmentally Preferable Purchasing Program. The traffic controls, electric systems, electrical parts, and equipment are made from metals that are fully recyclable. The metals can be dismantled and turned in for scrap metal in accordance with the City’s Environmentally Preferable Purchasing Policy. The metal is treated with a non-toxic powder coating and enamel that meets the Environmental Protection Agency standards.

Social Equity: The traffic controls, electric systems, electrical parts, and equipment will enhance visibility for the blind and create louder sound for the deaf at traffic crossings.

For questions regarding this report, please contact Jimmie Jackson, Purchasing Supervisor, at (510) 238-7563.

Respectfully submitted,



KIRSTEN LACASSE

Interim Controller

Reviewed by:
Paige Alderete, Assistant Controller

Prepared by:
Jimmie D. Jackson, Purchasing Supervisor

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Finance and Management Committee
September 15, 2015

CITY OF OAKLAND
PURCHASING SECTION
AWARD RECOMMENDATION STATEMENT



BUYER : T. SUTTON	PURCHASING/ACQUISITION/CONTRACT: Streetlights, Traffic Signal Standards		
COUNCIL AGENDA DATE: SEPTEMBER 15, 2015	SPECIFICATION/PROJECT NO.: SPEC. NO. 15-550-80 RFQ NO.5591-2	FUNDING SOURCE: City (1), Lighting and Landscape Assessment (2310), Electrical Services (30522), Electrical and Plumbing Supplies (52511), Undetermined Project (0000000), Traffic Signal Management (IN15).	BID OPENING DATE: JUNE 23, 2015
	PREVIOUS LEGISLATION: NONE		
CONTRACT PERIOD:			

PURPOSE STATEMENT: To provide Oakland Public Works with Traffic Controls, Electric Systems, Electric Parts and Equipment in order to maintain pedestrian safety and traffic controls.

ITEM NO./DESCRIPTION	ESTIMATED COST	ACTUAL COST	PERCENT DIFFERENCE
Section I – Traffic Controls	\$ 50,000.00	\$49,471.01	- 1.058 %
Section II – Electric Systems	\$ 50,000.00	\$50,014.13	+0.028 %
Section III – Electric Parts and Equipment	\$ 100,000.00	\$95,455.53	- 4.544 %

COMMENTARY: Neither Western Pacific Signal or Iteris receive the local preference. There are no additional cost to the city for these contracts.

TOTAL BIDS RECEIVED/DOLLAR RANGE
\$50,014.13 - \$144,926.54

BIDS WHICH MEET SPECIFICATION/DOLLAR RANGE
\$50,014.13 - \$144,926.54

LOW BIDS NOT MEETING SPECIFICATION

<u>VENDOR/CONTRACTOR</u>	<u>REASON</u>	<u>RECOMMENDATION ON REJECTIONS</u>
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AWARD RECOMMENDED

VENDOR NAME/ADDRESS	DESCRIPTION	AMOUNT
1. WESTERN PACIFIC SIGNAL 15890 FOOTHILL BLVD SAN LEANDRO, CA 94578	Section I – Traffic Controls	\$49,471.01
	Section III – Electric Parts and Equipment	\$95,455.53
2. ITERIS 2150 SHATTUCK AVE., #601 BERKELEY, CA 94704	Section II – Electric Systems	\$50,014.00

SUBMITTED BY

APPROVED AND FORWARDED TO COUNCIL

DEPARTMENT HEAD

OFFICE OF THE CITY ADMINISTRATOR

BID CALL	TOTAL	LOWEST BID BY CATEGORY	
		LOCAL BUSINESS	NON-LOCAL
ASK	4	1	3
NO RESPONSE	2	0	2
BIDS RECEIVED	2	0	2
AWARDS RECOMMENDED	2	0	1 - \$144,926.54 1 - \$ 50,014.13

RFQ 5591-2 NIGP 15-550-80	Bidder Number 1	Bidder Number 2
Vendor	WESTERN PACIFIC SIGNAL	ITERIS
	6467	Quote
Location	San Leandro CA	Santa Ana CA
Telephone	510.276.6400	408.442.4537
Small local vendor	no	no
Oakland vendor	no	no

	quantity	unit cost	total	\$	-	total
TRAFFIC CONTROLS 06126 _SECTION 1						
1.1 POLARA BULL DOG PUSHBUTTON 3 SIGNAL GREEN	2	\$76.50	\$153.00			
1.2 POLARA ADA Pedestrian Pushbutton SIGNAL GREEN	5	\$49.00	\$245.00			
1.3 POLARA NAVAGATOR 4 WIRE PEDESTRIAN BUTTON SIGNAL GREEN	5	\$340.00	\$1,700.00			
1.4 POLARA NAVAGATOR 2 WIRE PEDESTRIAN BUTTON SIGNAL GREEN	5	\$15.50	\$77.50			
1.5 POLARA PEDESTRIAN BUTTON CONFIGURATOR	5	\$340.00	\$1,700.00			
1.6 POLARA PEDESTRIAN BUTTON CONFIGURATOR	4	\$375.00	\$1,500.00			
1.7 POLARA NAVAGATOR CCU	5	\$2,365.00	\$11,825.00			
1.8 ATSI CONFLICT MONITOR TESTER_PCMT 2600	1	\$11,800.00	\$11,800.00			
1.9 LED CABINET TEST DISPLAY	4	\$1,370.00	\$5,480.00			
1.10 TOMAR CORDLESS PREEMPTION EMITTER_T792HLB	2	\$1,485.00	\$2,970.00			
1.11 TOMAR OPTICAL PREEMPTION DETECTOR_2090-SD	5	\$275.00	\$1,375.00			
1.12 TOMAR OPTICAL PREEMPTION DETECTOR_2090-ST	5	\$365.00	\$1,825.00			
1.13 STROBECOM DETECTOR CABLE_M913	100	\$0.52	\$52.00			
1.14 LEOTEK PROGRAM VISIBILTY LED RED_T05R-A-6100	5	\$54.60	\$273.00			
1.15 LEOTEK PROGRAM VISIBILTY LED YELLOW_T05Y-A-6100	5	\$69.00	\$345.00			
1.16 LEOTEK PROGRAM VISIBILTY LED GREEN	10	\$84.00	\$840.00			
1.17 LEOTEK 8" TRAFFIC SIGNAL MODULE - RED_TSL-08R-LX-IL1-A1	5	\$84.00	\$420.00			
1.18 LEOTEK 8" TRAFFIC SIGNAL MODULE - YELLOW_TSL-08Y-LX-IL1-A1	5	\$27.50	\$137.50			
1.19 LEOTEK 8" TRAFFIC SIGNAL MODULE - GREEN_TSL-08G-LX-IL1-A1	5	\$33.80	\$169.00			
1.20 LEOTEK 12" TRAFFIC SIGNAL MODULE - RED_TSL-12R-LX-IL1-A1	5	\$33.50	\$167.50			
1.21 LEOTEK 12" TRAFFIC SIGNAL MODULE - YELLOW_TSL-12Y-LX-IL1-A1	5	\$27.00	\$135.00			
1.22 LEOTEK 12" TRAFFIC SIGNAL MODULE - GREEN_TSL-12G-LX-IL1-A1	5	\$29.50	\$147.50			

1.23 LEOTEK 12" TRAFFIC SIGNAL MODULE - RED ARROW_ TSL-12RA-IL6-A1	8	\$28.00	\$224.00		
1.24 LEOTEK 12" TRAFFIC SIGNAL MODULE - YELLOW ARROW_ TSL-12YA-IL6-A1	8	\$28.50	\$228.00		
1.25 LEOTEK 12" TRAFFIC SIGNAL MODULE - GREEN ARROW_ TSL-12GA-IL6-A1	8	\$30.00	\$240.00		
1.26 LEOTEK LED PEDESTRAIN SIGNAL MODULE 16"_ TSL-PED-DP-16-FS	5	\$115.00	\$575.00		
1.27 LEOTEK LED COUNTDOWN PEDESTRAIN SIGNAL MODULE 16"_ TSL-PED-16-CIL-9	5	\$115.00	\$575.00		
SHIPPING					
SECTION 1 CALCULATIONS					
SUBTOTAL			\$45,179.00	\$	-
9.50% SALES TAX			\$ 4,292.01	\$	-
SMALL LOCAL VENDOR			\$ -	\$	-
OAKLAND VENDOR			\$ -	\$	-
EVALUATION TOTAL			<u>\$49,471.01</u>	\$	-
GRAND TOTAL			\$49,471.01		\$0.00

RFQ 5591-2 NIGP 15-550-80

Bidder Number 1

Bidder Number 2

Vendor	WESTERN PACIFIC SIGNAL	ITERIS
	6467	Quote
Location	San Leandro CA	Santa Ana CA
Telephone	510.276.6400	408.442.4537
Small local vendor	no	no
Oakland vendor	no	no

item	quantity	unit cost	total	\$	-	total
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ELECTRIC SYSTEMS 06226 -SECTION 2

2.1_ Advanced_LAM CAMERA_ LAMVIEW	2			\$1,000.00		\$2,000.00
2.2_ RZ4A_WDR_ RZ4A-WDR-PAK OR CAM-RZ4A-FLEX-PAK	3			\$1,550.00		\$4,650.00
2.3_ VersiCam_ VCRM-PAK OR VCSM-PAK OR VERSICAM-FLEX	2			\$1,500.00		\$3,000.00
2.4_ VersiCamWireless_ VCRM-2W-PAK OR VCSM-2W-PAK	2			\$4,950.00		\$9,900.00
2.5_ Edge2 DEVICE_ EDGE2-1N-PAK OR EDGE2-2N-PAK	3			\$7,200.00		\$21,600.00
2.6_ Vantage SmartCycle	2			\$2,150.00		\$4,300.00
2.7_ UNIVERSAL CAMERA BRACKET_ CAMBRKT4	3			\$75.00		\$225.00
SHIPPING						

SECTION 2 CALCULATIONS

SUBTOTAL	\$	-	\$45,675.00
9.5% SALES TAX	\$	-	\$ 4,339.13
SMALL LOCAL VENDOR	\$	-	-
OAKLAND VENDOR	\$	-	-
EVALUATION TOTAL			<u>\$50,014.13</u>
GRAND TOTAL		\$0.00	<u>\$50,014.13</u>

RFQ 5591-2 NIGP 15-550-80	Bidder Number 11		Bidder Number 12	
Vendor	WESTERN PACIFIC SIGNAL		ITERIS	
	6467		Quote	
Location	San Leandro CA		Santa Ana, CA	
Telephone	510.276.6400		9-2705	
Small local vendor	no		n/a	
Oakland vendor	no		n/a	

item	quantity	unit cost	total	\$	-	total
ELECTRIC PARTS AND EQUIPMENT 06277						
_SECTION 3						
3.1_170 CONTROLLER_170E	1	\$1,650.00	\$1,650.00			
3.2_303.8 CONTROLLER CABINET	2	\$3,880.00	\$7,760.00			
3.3_332L CONTROLLER CABINET	1	\$6,425.00	\$6,425.00			
3.4_336L CONTROLLER CABINET	1	\$5,480.00	\$5,480.00			
3.5_337 CONTROLLER CABINET	1	\$5,390.00	\$5,390.00			
3.6_ED1 CONFLICT MONITOR	2	\$305.00	\$610.00			
2070-1B CPU, 2070-2E+ F/I/O, 2070-3B FRONT PANEL and 2070-4B POWER SUPPLY AND	1	\$5,240.00	\$5,240.00			
3.8_DUAL CHANNEL DC ISOLATOR_242	3	\$39.50	\$118.50			
3.9_STRUTHERS -DUNN FLASH TRANSFER RELAY_430	3	\$38.50	\$115.50			
3.10_PDC SOLID STATE FLASHER_SSF88	2	\$26.00	\$52.00			
3.11_PDC SOLID STATE LOADSWITCH_SSS88	2	\$25.00	\$50.00			
ALUMINUM SIGNAL GREEN-CLAM SHELL MOUNT BOTTOM HINGED (MCCAIN 16" X 16" PED HEAD)	2	\$150.00	\$300.00			
SIGNAL GREEN- WITH RED-YELLOW-GREEN GENERAL ELECTRIC LED MODULES (MCCAIN 8"	4	\$365.00	\$1,460.00			
3.14_12" TRAFFIC SIGNAL HOUSING ALUMINUM SIGNAL GREEN- WITH RED-YELLOW-GREEN GENERAL ELECTRIC LED MODULES (MCAIN 12" TRAFFIC SIGNAL HEAD RYG)	3	\$378.00	\$1,134.00			
3.15_8" FULL CIRCLE ALUMINUM SIGNAL VISORS - SIGNAL GREEN	2	\$25.00	\$50.00			
3.16_12" FULL CIRCLE ALUMINUM SIGNAL VISORS- SIGNAL GREEN	2	\$27.00	\$54.00			
3.17_SENSYS - FLEX-RP Solar Repeater	2	\$1,580.00	\$3,160.00			
3.18_SENSYS - FLEX & Long-Life FLEX Repeater (FLEX-RP-B-2 & FLEX RP-B-LL-2)	2	\$3,600.00	\$7,200.00			
3.19_SENSYS - Long-Life Repeater (RP240-BH-LL-2)	2	\$1,350.00	\$2,700.00			

3.20_ SENSYS - Standard Repeater	3	\$1,275.00	\$3,825.00		
3.21_ SENSYS - MicroRadar® Sensor for Parking (VSN240-MP)	3	\$875.00	\$2,625.00		
3.22_ SENSYS - MicroRadar (VSN240-M)	3	\$790.00	\$2,370.00		
3.23_ SENSYS - CC & EX Cards (CC240 & EX240)	2	\$1,375.00	\$2,750.00		
3.24_ SENSYS - Access Point Controller Card (APCC) (APCC- M)	2	\$2,165.00	\$4,330.00		
3.25_ SENSYS - MAG2 and Grind Resistant (GR) Sensor (VSN240-T-GR)	3	\$590.00	\$1,770.00		
3.26_ SENSYS - AP240 Access Point (AP240-S)	2	\$5,385.00	\$10,770.00		
3.27_ SENSYS - VSN240-Sensor (VSN240-T-2)	2	\$2,200.00	\$4,400.00		
3.28_ 2070L CONTROLLER WITH UNIT CHASSIS, 2070-1E CPU, 2070-2E+ F/I/O, 2070-3B FRONT PANEL and 2070-4A POWER SUPPLY AND TRAFFICWARE APOGEE LOCAL SOFTWARE	1	\$5,385.00	\$5,385.00		
SHIPPING					

SECTION 3 CALCULATIONS

SUBTOTAL		\$87,174.00	\$	-
9.5% SALES TAX	\$	8,281.53	\$	-
SMALL LOCAL VENDOR	\$	-	\$	-
OAKLAND VENDOR	\$	-	\$	-
EVALUATION TOTAL		\$95,455.53	\$	-
GRAND TOTAL		\$95,455.53		

TOTAL- SECTION 1 \$49,471.01

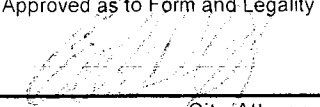
TOTAL- SECTION 2 \$50,014.13

TOTAL- SECTION 3 \$95,455.53

TOTAL-ALL SECTIONS \$194,940.66

FILED
OFFICE OF THE CITY CLERK
OAKLAND

OAKLAND CITY COUNCIL



City Attorney

2015 SEP -2 PM 12:40 RESOLUTION No. _____ C.M.S.

Introduced by Councilmember _____

RESOLUTION AUTHORIZING THE CITY ADMINISTRATOR TO AWARD CONTRACTS TO WESTERN PACIFIC SIGNAL, A CORPORATION, THE LOWEST RESPONSIBLE, RESPONSIVE BIDDER, TO FURNISH TRAFFIC CONTROLS, ELECTRICAL PARTS AND EQUIPMENT IN AN ANNUAL AMOUNT NOT TO EXCEED ONE HUNDRED THOUSAND DOLLARS (\$100,000.00), FOR THE PERIOD OF AUGUST 1, 2015 TO JULY 31, 2018, FOR AN AGGREGATE CONTRACT AMOUNT OF THREE HUNDRED THOUSAND DOLLARS (\$300,000.00); AND ITERIS, A CORPORATION, THE LOWEST RESPONSIBLE, RESPONSIVE BIDDER TO FURNISH VEHICLE ELECTRIC SYSTEMS IN AN ANNUAL AMOUNT NOT TO EXCEED ONE HUNDRED THOUSAND DOLLARS (\$100,000.00) FOR THE PERIOD OF AUGUST 1, 2015 TO JULY 31, 2018, FOR AN AGGREGATE CONTRACT AMOUNT OF THREE HUNDRED THOUSAND DOLLARS (\$300,000.00) IN ACCORDANCE WITH SPECIFICATION NO. 15-550-80/ REQUEST FOR QUOTATION (RFQ) 5591-2 AND THE GENERAL CONDITIONS THEREFOR ON FILE IN PURCHASING ACCORDING TO ITS BID FILED WITH THE CITY ON JUNE 23, 2015..

WHEREAS, On June 16, 2015, the City issued and advertised RFQ 5591-2 for Traffic Controls, Electric Systems, Electrical Parts and Equipment; and

WHEREAS, On June 23, 2015, the City Clerk received and opened two bids from two non-local business enterprises in response to Specification No. 15-550-80/RFQ 5591-2 to provide Traffic Controls, Electric Systems, Electrical Parts and Equipment; and

WHEREAS, The bids submitted by Western Pacific Signal, a corporation; and Iteris, a corporation, meet all of the requirements contained in Specification No. 15-550-80/RFQ 5591-2; and

WHEREAS, Funds will be encumbered by Oakland Public Works as needed for various Citywide Programs and; now be it

RESOLVED: A contract to Western Pacific Signal, a corporation, to furnish traffic controls, electrical parts and equipment in an annual amount not to exceed one hundred thousand dollars (\$100,000.00) for the period of August 1, 2015 to July 31, 2018, for an aggregate contract amount of three hundred thousand dollars (\$300,000.00); and Iteris, a corporation, to furnish vehicle electric systems in an annual amount not to exceed one hundred thousand dollars (\$100,000.00) for the period of August 1, 2015 to July 31, 2018, for an aggregate contract amount of three hundred thousand dollars (\$300,000.00) in accordance with Specification No. 15-550-80/ Request for Quotation (RFQ) 5591-2 and the general conditions therefor on file in purchasing according to its bid filed with the city on June 23, 2015. And authorize the City Administrator to extend part or the entire contract one year at a time for two additional terms at the same prices, terms and conditions; and be it

FURTHER RESOLVED: That the contract shall be approved for form and legality by the City Attorney and copies shall be on file in the Office of the City Clerk/

IN COUNCIL, OAKLAND, CALIFORNIA, _____

PASSED BY THE FOLLOWING VOTE:

AYES - BROOKS, GALLO, GUILLEN, CAMPBELL WASHINGTON, KALB, VICE MAYOR KAPLAN, REID and PRESIDENT MCELHANEY

NOES -

ABSENT -

ABSTENTION -

ATTEST: _____

LaTonda Simmons
City Clerk and Clerk of the Council
of the City of Oakland, California