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OFFICE OF THE CITY CLERK
OAKLAND

CITY OF OAKLAND

AGENDA REPORT

2011 SEP 15 PM 5:44

TO: Office of the City Administrator
ATTN: Deanna J. Santana
FROM: Oakland Fire Department
DATE: September 27, 2011

RE: **A Report And Resolution Authorizing The City Administrator Or Her Designee To: 1) Dispense With Advertising And Bidding And Award A Contract To Physio-Control Incorporated To Furnish Cardiac Monitors, Chest Compression Devices, Automatic External Defibrillators, All Necessary Accessories And A Five-Year LifeNet Transmission Subscription In Amount Not To Exceed Nine Hundred Seventy-six Thousand Dollars (\$976,000) And Appropriate the Same Amount from Fund Balance For This Purpose; And 2) Appropriate Additional Fund Balance From The Paramedic Services Act of 1997 Fund (Measure N) In An Amount Not To Exceed One Million and Nineteen Thousand Dollars (\$1,019,000) For Equipment Purchase And Delivery Of Program Services In Accordance With The Measure N Preliminary Spending Plan Without Further Council Authorization, Including Purchases, Provided The City's Bidding Requirements And Purchasing Programs And Policies Are Followed**

SUMMARY

A resolution has been prepared authorizing the City Administrator to dispense with advertising and bidding and award a contract to Physio-Control Incorporated for replacement defibrillators, all necessary accessories, and a five-year LifeNet transmission subscription in an amount not to exceed nine hundred seventy-six thousand dollars (\$976,000) and to appropriate fund balance from the Paramedic Services Act of 1997 fund (Measure N, Fund 2250) in an amount not to exceed one million nineteen thousand dollars (\$1,019,000) for equipment purchase and delivery of program services, in accordance with the Measure N preliminary spending plan without further Council authorization, including purchases, provided the City's bidding requirements and purchasing programs and policies are followed. Following extensive research, this is the only vendor that obtains manufacturer-direct medical equipment.

The City's current defibrillators were purchased in 2005, with a manufacturer's recommended shelf-life of five to seven years. This equipment is used by the Emergency Medical Services (EMS) Division of the Oakland Fire Department.

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FISCAL IMPACT

There is no impact to the General Fund. Funds have been saved over the years, specifically intended for this purpose and are available in the Oakland Fire Department's Paramedic Services Act of 1997 Measure N fund balance, which had an available balance of \$2,072,000 at the end of Fiscal Year 2010-11. These funds will be used for a one-time purchase of defibrillator monitors and accessories for the First Response Advance Life Support (ALS) program, in an amount not to exceed \$976,000. In addition, \$1,019,000 will be utilized for the purchase of equipment and delivery of program services. The appropriation will be allocated to the Measure N Fund (2250), Measure N – Paramedic Organization (20912), and Emergency Medical Response Program (PS19).

The Department's spending plan totaling \$1,995,000 from the Measure N fund balance includes: paramedic and Emergency Medical Technician training programs, community cardiopulmonary resuscitation (CPR) and the automated external defibrillators (AED) program, purchase of training equipment, linking department computers with EMS video feed, other field medical equipment, computer technology additions and upgrades for EMS division, paramedic recruitment for twelve (12) paramedic/firefighters and the associated academy, supplies replacement, pandemic medical supplies, and upgrading of narcotic securing system. The City Administrator reviews our EMS program annually. The Measure N spending plan is shown in *Attachment A*.

BACKGROUND

The residents of Oakland rely on the City and County to provide emergency medical services for individuals as well as large-scale events. In June 1997, the electorate of Oakland passed by more than a two-thirds majority, the Paramedic Services Act of 1997 (Measure N). The measure imposes a special parcel tax for the purpose of raising revenue necessary to increase, enhance and support paramedic emergency services in the City of Oakland, particularly those offered by the Oakland Fire Department.

KEY ISSUES AND IMPACTS

This purchase is required by the City of Oakland to fulfill the obligations required by Alameda County Emergency Medical Services, Emergency Technicians to resuscitate a patient in ventricular fibrillation (cardiac arrest) per Alameda County Defibrillation Policy 10104. The above procedures are also required by the Scope of Practice, California code of Regulations, Title 22, Division 9, chapters 2 and 4 for EMS service delivery.

Due to the age of the current defibrillators, this purchase is vital for the health and safety of the residents of Oakland. This contract will ensure that the City's Emergency Medical Services Division maintains the highest level of readiness for any life threatening situation.

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PROGRAM DESCRIPTION

Purchase of this equipment will put the City in compliance with the following Alameda County policies and programs:

1. Alameda County Defibrillation Policy 10104
2. Alameda County Patient Care Policies:
 - 7204 Asystole-Adult
 - 7205 Pulseless Electrical Activity (PEA) -- Adult
 - 7207 Ventricular Fibrillation/Ventricular Tachycardia: Pulseless-Adult
 - 7209 Chest Pain/Acute Myocardial Infraction-Adult
 - 7223 Tachycardia: Adult Atrial Flutter Supraventricular Tachycardia
 - 7225 Bradycardia-Adult
 - 7226 Ventricular Tachycardia: Perfusing

SUSTAINABLE OPPORTUNITIES

Economic: Physio-control has a valid City of Oakland business license. This contract will yield business tax revenue for the City of Oakland.

Environmental: There are no direct environmental benefits related to this purchase.

Social Equity: There are no social equity opportunities related to this purchase.

DISABILITY AND SENIOR CITIZEN ACCESS

There are no direct disability and senior access benefits related to this purchase.

RECOMMENDATION AND RATIONALE

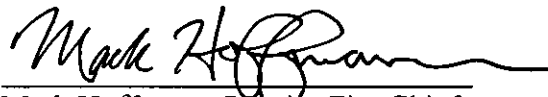
Staff recommends that the City Council approve the resolution authorizing the City Administrator or her designee to 1) dispense with advertising and bidding and award the contract to Physio-Control in an amount not to exceed nine seventy-six thousand dollars (\$976,000) to be appropriated from fund balance; and 2) appropriate fund balance from the Paramedic Services Act of 1997 fund (Measure N, Fund 2250) in an amount not to exceed one million nineteen thousand dollars (\$1,019,000) for equipment purchase and delivery of program services in accordance with the Measure N preliminary spending plan without further Cotmcil authorization, including purchases, provided the City's bidding requirements and purchasing programs and policies are followed.

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ACTION REQUESTED OF THE CITY COUNCIL

Staff requests that the City Council approve the resolution authorizing the City Administrator or her designee to 1) dispense with advertising and bidding and award the contract to Physio-Control per attached pricing in an amount not to exceed nine hundred seventy-six thousand dollars (\$976,000) to be appropriated from fund balance; and 2) appropriate fund balance from the Paramedic Services Act of 1997 fund (Measure N, Fund 2250) in an amount not to exceed one million nineteen thousand dollars (\$1,019,000) for equipment purchase and delivery of program services in accordance with the Measure N preliminary spending plan without further council authorization, including purchases, provided the City's bidding requirements and purchasing programs and policies are followed.

Respectfully submitted,



Mark Hoffmann, Interim Fire Chief
Oakland Fire Department

Reviewed by:

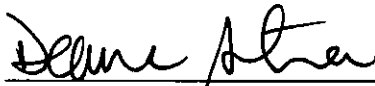
Anne Campbell Washington, Chief of Staff
Oakland Fire Department

Donna Hom, Chief Financial Officer
Oakland Fire Department

Prepared by:

Sally Kueh
Oakland Fire Department

APPROVED AND FORWARDED TO THE
PUBLIC SAFETY COMMITTEE:



Office of the City Administrator

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FILED
OFFICE OF THE CITY CLERK
OAKLAND

OAKLAND CITY COUNCIL


City Attorney

RESOLUTION NO. _____ C.M.S.
2011 SEP 15 PM 5:44
Introduced by Councilmember _____

RESOLUTION AUTHORIZING THE CITY ADMINISTRATOR OR HER DESIGNEE TO:

- 1) **DISPENSE WITH ADVERTISING AND BIDDING AND AWARD A CONTRACT TO PHYSIO-CONTROL INCORPORATED TO FURNISH CARDIAC MONITORS, CHEST COMPRESSION DEVICES, AUTOMATIC EXTERNAL DEFIBRILLATORS, ALL NECESSARY ACCESSORIES AND A FIVE-YEAR LIFENET TRANSMISSION SUBSCRIPTION, IN AN AMOUNT NOT TO EXCEED NINE HUNDRED SEVENTY-SIX THOUSAND DOLLARS (\$976,000) AND APPROPRIATE THE SAME AMOUNT FROM FUND BALANCE FOR THIS PURPOSE, AND;**

- 2) **APPROPRIATE ADDITIONAL FUND BALANCE FROM THE PARAMEDIC SERVICES ACT OF 1997 FUND (MEASURE N) IN AN AMOUNT NOT TO EXCEED ONE MILLION NINETEEN THOUSAND DOLLARS (\$1,019,000) FOR EQUIPMENT PURCHASE AND DELIVERY OF PROGRAM SERVICES IN ACCORDANCE WITH THE MEASURE N PRELIMINARY SPENDING PLAN WITHOUT FURTHER COUNCIL AUTHORIZATION, INCLUDING PURCHASES, PROVIDED THE CITY'S PURCHASING PROGRAMS AND POLICIES ARE FOLLOWED**

WHEREAS, the City Council and local voters approved the Paramedic Services Act of 1997; and

WHEREAS, Measure N funds will be used to increase, enhance and support paramedic emergency services in the City of Oakland, particularly those offered by the Oakland Fire Department; and

WHEREAS, Resolution No.79301 C.M.S. authorized the City Administrator to purchase equipment in 2005 that has a shelf life of five to seven years; and

WHEREAS, the Measure N fund balance is maintained to ensure future replacement of medical equipment and supplies to meet emergency medical needs of local citizens; and

WHEREAS, Oakland Municipal Code Section 2.04.050.1.5, authorizes the City Council to dispense with the City's standard advertising and bidding process upon a finding that it is in the best interests of the City; and

WHEREAS, there is only one vendor who obtains manufacturer-direct medical equipment; and

WHEREAS, in hght of extensive research, OFD staff have found that it is highly unlikely that the City's standard advertising and bidding process, which would involve significant expenditures, staff time and delay, will render better products or pricing; now, therefore, be it

RESOLVED: That pursuant to Oakland Municipal Code Title 2, Chapter 2.04, Article 2.04.050.1.5 and based on the reasons stated above and in the City Administrator's report accompanying this item, the City Council finds and determines that it is in the best interests of the City to dispense with advertising and bidding; and be it

FURTHER RESOLVED: That the City Council award a purchasing contract to Physio-Control to furnish cardiac monitors, chest compression devices, automatic external defibrillators, all necessary accessories and a five-year LifeNet transmission subscription in an amount not to exceed nine hundred seventy-six thousand dollars (\$976,000) and appropriate the same amount from fund balance for this purpose; and be it

FURTHER RESOLVED: That the City Council hereby authorizes the City Administrator or her designee to appropriate additional fund balance from the Paramedic Service Act of 1997 fund (Measure N) in an amount not to exceed one million nineteen thousand dollars (\$1,019,000); and be it

FURTHER RESOLVED: That appropriations will be allocated to the Measure N Fund (2250), Measure N – Paramedic Organization (20912), and Emergency Medical Response Program (PS19).

IN COUNCIL, OAKLAND, CALIFORNIA, _____, 20_____

PASSED BY THE FOLLOWING VOTE:

AYES - BROOKS, BRUNNER, DE LA FUENTE, KAPLAN, KERNIGHAN, NADEL, SCHAAF and PRESIDENT REID

NOES -

ABSENT -

ABSTENTION -

ATTEST: _____
LaTonda Simmons
City Clerk and Clerk of the Council
of the City of Oakland, California