



# INTER OFFICE MEMORANDUM

**TO:** Gunawan Santoso  
Civil Engineer

**FROM:** Deborah Barnes, Director  
(DWES) *D. Barnes*

**THROUGH:** Shelley Darensburg, Senior Contract Compliance Officer  
*Vivian Inman for*

**PREPARED BY:** Sophany Hang, Contract Compliance Officer  
*Sophany Hang*

**SUBJECT:** Sanitary Sewer Rehabilitation  
(Sub-Basin 83-102)  
Project No. 1004807

**DATE:** May 25, 2021

City Administrator's Office, Contracts and Compliance Unit reviewed three (3) bids in response to the above referenced project. Below is the outcome of the compliance evaluation for the minimum 50% Local and Small Local Business Enterprise (L/SLBE) participation requirement, a preliminary review for compliance with the Equal Benefits Ordinance (EBO), and a brief overview of the lowest responsible bidder's compliance with the 50% Local Employment Program (LEP) and the 15% Oakland Apprenticeship Program on the bidder's most recently completed City of Oakland project.

Responsive with L/SLBE and/or EBO Policies		Proposed Participation					Earned Credits and Discounts			EBO Compliant? Y/N
Company Name	Original Bid Amount	Total LBE/SLBE	LBE	SLBE	*VSLBE/LPG	L/SLBE /VSLBE Trucking	Total Credited participation	Earned Bid Discounts	Adjusted Bid Amount	
Pacific Trenchless	\$3,421,261.00	91.92% *92.80%	0.00%	91.92%	0.44%	100.00%	*92.80%	5.0%	\$3,250,197.95	Y

\*Double Counted for Very Small Local Business Enterprises (VSLBE)

**Comments:** As noted above, firm exceeded the minimum 50% L/SLBE participation requirement. Firm is EBO compliant.

Non-Responsive with L/SLBE and/or EBO Policies		Proposed Participation					Earned Credits and Discounts			EBO Compliant? Y/N
Company Name	Original Bid Amount	Total LBE/SLBE	LBE	SLBE	*VSLBE/LPG	L/SLBE /VSLBE Trucking	Total Credited participation	Earned Bid Discounts	Adjusted Bid Amount	
Andes Construction	\$4,175,275.00	96.90%	0.00%	96.90%	0.00%	0.00%	NA	NA	NA	Y
Westland Contractors Inc.	\$4,843,313.00	98.09%	0.00%	98.09%	0.00%	0.00%	NA	NA	NA	Y



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**Comments:** As noted above, Andes Construction and Westland, Inc. achieved 96.90% and 98.09% L/SLBE participation. However, they failed to meet 50% trucking requirement. Therefore, they are deemed non-responsive to L/SLBE participation.

Should you have any questions, you may contact Sophany Hang, Contract Compliance Officer at (510) 238-3723.

## LBE/SLBE Participation Bidder 1

Project Name: Sanitary Sewer Rehabilitation (Sub-Basin 83-102)														
Project No.: 1004807		Engineer's Estimate 4,075,795.00				Under/Over Engineers Estimate: 654,534.00								
Discipline	Prime & Subs	Location	Cert. Status	LBE	SLBE	*VSLBE/LPG (2x Value)	Total LBE/SLBE	VSLBE Trucking	L/SLBE Trucking	Total Trucking	TOTAL Dollars			
												Ethn.	MBE	WBE
PRIME	Pacific Trenchless	Oakland	CB		3,144,906		3,144,906				3,144,906	C		
Trucking	Royal Trucking	Oakland	CB			3,000	3,000		3,000	3,000	3,000	AA	3,000	
CIPP Lining	Christian Bros. Lining	Fairfield	UB								53,855	C		
HDPE Pipe	P & F Distributors	Brisbane	UB								165,000	C		
Pipe Couplings	Mission Clay Products	Oakland	UB								18,000	C		
Drain Rock	Argent Materials	Oakland	CB			12,000	12,000				12,000	C		
Manhole Living Materials	Contech of California	Stockton	UB								7,000	C		
Old Castle	Old Castle Infrastructure	Pleasanton	UB								11,000	C		
Survey	Benchmark Engineering	Modesto	UB								6,500	C		
<b>Project Totals</b>														
				\$0 0.00%	\$3,144,906 91.92%	\$15,000.00 0.44%	\$3,159,906 92.36%	\$0.00 0.00%	\$3,000.00 0.00%	\$3,000.00 0.00%	\$3,421,261.00 100.00%		3,000 0.09%	0 0.00%
				<b>LBE 25%</b>	<b>SLBE 25%</b>	<b>VSLBE/LPG</b>	<b>TOTAL LBE/SLBE</b>	<b>VSLBE Trucking</b>	<b>L/SLBE TRUCKING</b>		<b>TOTAL DOLLARS</b>	<b>Ethnicity</b> AA = African American A = Asian AI = Asian Indian AP = Asian Pacific		

\*\* Proposed VSLBE/LPG participation is valued at 0.44%, however per the L/SLBE Program a VSLBE/LPG's participation is double counted towards meeting the requirement. Double counted percentage is reflected on the evaluation form and cover memo.

**Workforce & Employment Standards**

**Compliance Division**



**PROJECT COMPLIANCE EVALUATION FOR :**

**Project No. 1004807**

**RE:** **Sanitary Sewer Rehabilitation (Sub-Basin 83-102)**

**CONTRACTOR: Pacific Trenchless**

<b><u>Engineer's Estimate:</u></b>	<b><u>Contractors' Bid Amount</u></b>	<b><u>Over/Under Engineer's Estimate</u></b>	
\$4,075,795.00	\$3,421,261.00	(\$654,534.00)	
<b><u>Discounted Bid Amount:</u></b>	<b><u>Amt. of Bid Discount</u></b>	<b><u>Discount Points:</u></b>	
\$3,250,197.95	\$171,063.05	5.00%	
1. Did the 50% local/small local requirement apply:		<b><u>YES</u></b>	
2. Did the contractor meet the 50% requirement		<b><u>YES</u></b>	
a) % of LBE <b><u>0.00%</u></b>			
b) % of SLBE <b><u>91.92%</u></b>			
c) % of VSLBE participation <b><u>*0.44%</u></b>		<b>0.88%</b>	(double counted value)
3. Did the contractor meet the L/SLBE trucking		<b><u>YES</u></b>	
a) Total L/SLBE trucking participation <b><u>100.00%</u></b>			
a) Total VSLBE trucking participation <b><u>0.00%</u></b>			
4. Did the contractor receive bid discount points?		<b><u>YES</u></b>	
(If yes, list the points received) <b><u>5%</u></b>			
5. Additional Comments.			
<b>Proposed VSLBE/LPG participation is valued at 0.44%, however, per the L/SLBE Program a VSLBE/LPG's participation is double counted towards meeting the requirement. Therefore, the VSLBE/LPG value is 0.88%</b>			

6. Date evaluation completed and returned to Contract Admin./Initiating Dept.

5/25/2021

Date

**Reviewing Officer:**

*Sophany Hang*

**Date:** 5/25/2021

**Approved By:**

*Vivian Inman*

**Date:** 5/25/2021

## LBE/SLBE Participation Bidder 2

Project Name: Sanitary Sewer Rehabilitation (Sub-Basin 83-102)														
Project No.: 1004807		Engineer's Estimate 4,075,795.00		Under/Over Engineers Estimate: -129,480.00										
Discipline	Prime & Subs	Location	Cert. Status	LBE	SLBE	*VSLBE/LPG (2x Value)	Total LBE/SLBE	VSLBE Trucking	L/SLBE Trucking	Total Trucking	TOTAL Dollars	Ethnicity		
												Ethn.	MBE	WBE
PRIME	Andes Construction, Inc.	Oakland	CB		4,045,775.00		4,045,775.00				4,045,775.00	H	4,045,775.00	
Sawcutting	Bayline	Oakland	UB								5,000.00	H	5,000.00	
Trucking	All Cities Trucking	Oakland	UB								5,000.00	H	5,000.00	
Pipe	P & F Distributors	Brisbane	UB								100,000.00	C		
MH Precast	Old Castle	Pleasanton	UB								30,000.00	C		
CIPP Liner	Masterliner	Hammond	UB								5,000.00	C		
Resin	Composites	Sacramento	UB								4,500.00	C		
Survey	Benchmark Eng	Modesto	UB								10,000.00	C		
<b>Project Totals</b>				\$0.00 0.00%	\$4,045,775 96.21%	\$0.00 0.00%	\$4,045,775 96.21%	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$4,205,275 100.00%		\$4,055,775.00 96.44%	\$0.00 0.00%
				<b>LBE 25%</b>	<b>SLBE 25%</b>	<b>VSLBE/LPG</b>	<b>TRUE</b>	<b>VSLBE Trucking</b>	<b>L/SLBE TRUCKING</b>	<b>TOTAL DOLLARS</b>	<b>Ethnicity</b> AA = African American A = Asian AI = Asian Indian AP = Asian Pacific			

Workforce & Employment Standards

Compliance Division



PROJECT COMPLIANCE EVALUATION FOR :

Project No. 1004807

RE: Sanitary Sewer Rehabilitation (Sub-Basin 83-102)

CONTRACTOR: Andes Construction, Inc.

<u>Engineer's Estimate:</u> \$4,075,795.00	<u>Contractors' Bid Amount</u> \$4,205,275.00	<u>Over/Under Engineer's Estimate</u> (\$129,480.00)
<u>Discounted Bid Amount:</u> \$4,205,275.00	<u>Amt. of Bid Discount</u> \$0.00	<u>Discount Points:</u> 0.00%

1. Did the 50% local/small local requirement apply: **YES**
2. Did the contractor meet the 50% requirement  
a) % of LBE participation **0.00%**  
b) % of SLBE participation **96.21%**  
c) % of VSLBE participation **0.00%**
3. Did the contractor meet the L/SLBE trucking **NO**  
a) Total L/SLBE trucking participation **0.00%**  
a) Total VSLBE trucking participation **0.00%**
4. Did the contractor receive bid discount points? **NO**  
(If yes, list the points received) **0%**

5. Additional Comments.  
**Firm achieved 96.90% L/SLBE participation requirement. However, they failed to meet the 50% trucking requirement. Therefore, they are deemed non-responvie to the L/SLBE trucking requirement.**

6. Date evaluation completed and returned to Contract Admin./Initiating Dept.  
5/25/2021  
Date

Reviewing Officer:

*Sophony Harrig*

Date: 5/25/2021

Approved By:

*Vivian Inman*

Date: 5/25/2021

## LBE/SLBE Participation Bidder 3

Project Name:		Sanitary Sewer Rehabilitation (Sub-Basin 83-102)												
Project No.: 1004807		Engineer's Estimate 4,075,795.00			Under/Over Engineers Estimate: -767,518.00									
Discipline	Prime & Subs	Location	Cert. Status	LBE	SLBE	*VSLBE/LPG (2x Value)	Total LBE/SLBE	VSLBE Trucking	L/SLBE Trucking	Total Trucking	TOTAL			
											Dollars	Ethn.	MBE	WBE
PRIME Manhole Rehab CIPP Lining Trucking	Westland Contractors, Inc.	Oakland	CB		4,750,613		4,750,613				4,750,613	C		
	H & R Plumbing	El Sabrante	UB								21,700	H	21,700	
	NorCal Pipeline services	Roseville	UB								51,000	C	51,000	
	All Cities Trucking	Oakland	UB								20,000	AI	20,000	
<b>Project Totals</b>				\$0.00 0.00%	\$4,750,613 98.09%	\$0.00 0.00%	\$4,750,613 98.09%	\$0.00 0.00%	\$0 100.00%	\$0 100.00%	\$4,843,313 100.00%		\$92,700 1.91%	\$0.00 0.00%
<b>Requirements:</b> The 50% requirements is a combination of 25% LBE and 25% SLBE participation. An SLBE firm can be counted 100% towards achieving 50% requirements and aVSLBE/LPP firm can be counted double towards achieving the 50% requirement.				<b>LBE 25%</b>	<b>SLBE 25%</b>	<b>VSLBE/LPG</b>	<b>TOTAL LBE/SLBE</b>	<b>VSLBE Trucking</b>	<b>L/SLBE TRUCKING</b>	<b>TOTAL DOLLARS</b>	<b>Ethnicity</b> AA = African American A = Asian AI = Asian Indian AP = Asian Pacific			

Workforce & Employment Standards

**Compliance Division**



**PROJECT COMPLIANCE EVALUATION FOR :**

**Project No. 1004807**

**RE: Sanitary Sewer Rehabilitation (Sub-Basin 83-102)**

**CONTRACTOR: Westland Contractors, Inc.**

<b><u>Engineer's Estimate:</u></b> \$4,075,795.00	<b><u>Contractors' Bid Amount</u></b> \$4,843,313.00	<b><u>Over/Under Engineer's Estimate</u></b> \$767,518.00
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<b><u>Discounted Bid Amount:</u></b> \$4,843,313.00	<b><u>Amt. of Bid Discount</u></b> \$0.00	<b><u>Discount Points:</u></b> 0.00%
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1. Did the 50% local/small local requirement apply: **YES**
2. Did the contractor meet the 50% requirement **YES**
  - a) % of LBE participation **0.00%**
  - b) % of SLBE participation **98.09%**
  - c) % of VSLBE participation **0.00%**
3. Did the contractor meet the L/SLBE trucking requirement? **NO**
  - a) Total L/SLBE trucking participation **0.00%**
  - a) Total VSLBE trucking participation **0.00%**
4. Did the contractor receive bid discount points? **NO**

(If yes, list the points received) **0%**
5. Additional Comments.

**Firm achieved 98.09% L/SLBE participation requirement. However, they failed to meet the 50% trucking requirement. Therefore, they are deemed non-responsive to L/SLBE trucking requirement.**

6. Date evaluation completed and returned to Contract Admin./Initiating Dept.

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