

**CITY OF OAKLAND
AGENDA REPORT**

OFFICE OF THE CITY CLERK
2006 MAR -1 AM 9:53

TO: Office of the City Administrator
ATTN: Deborah A. Edgerly
FROM: Finance and Management Agency
DATE: March 14, 2006

RE: **RESOLUTION AWARDING A CONTRACT TO FRANCISCO ELECTRIC SUPPLY, A CORPORATION, IN AN ANNUAL AMOUNT NOT TO EXCEED THREE HUNDRED THIRTY SIX THOUSAND, FIFTY TWO DOLLARS, AND THIRTY THREE CENTS (\$336,052.33) FOR THE THREE YEAR PERIOD OF MARCH 1, 2006 TO FEBRUARY 28, 2009, FOR STANDARD STREET LIGHTING AND TRAFFIC SIGNALS, TO THE CITY OF OAKLAND IN ACCORDANCE WITH SPECIFICATION NO. 06-285-76-01.**

SUMMARY

A resolution has been prepared authorizing the City Administrator to award a contract to Francisco Electric Supply, a small local business enterprise, for standard street lighting and traffic signals, in an annual amount not to exceed three hundred thirty six thousand, fifty two dollars, and thirty three cents (\$336,052.33) for the three year period of March 1, 2006 to February 28, 2009 in accordance with the terms and conditions in Specification No. 06-285-76-1. The Public Works Agency, Electrical Services Division, will manage this contract.

FISCAL IMPACT

Funds will be encumbered by requesting departments on an as needed basis. The funds are available in the Measure B Traffic Improvement Fund (2211), the Landscaping and Lighting Fund (2310), the Electrical Construction Maintenance Organization (92222), and the Electrical and Plumbing Supplies Account (52500). The lowest responsible bidder, Francisco Electric Supply, a small local business enterprise, received the local and small local vendor preferences. There are no additional costs to the City for these preferences.

BACKGROUND

Specifications No. 06-285-76-1 for Standard Street Lighting And Traffic Signals were mailed to six prospective bidders: four small local business enterprise, and two non-local business enterprises. The City Clerk opened bids on November 28, 2005. Two bids were received: both were small local business enterprises. Based on the information provided in the response to Specification No. 06-285-76-1, Francisco Electric Supply was designated as the only valid bid; staff recommended rejecting the bid received from Cereske Electric for not meeting the minimum specification.

Item: _____
Finance and Management Committee
March 14, 2006

On November 30, 2005, Francisco Electric Supply filed a bid protest on the grounds that the Cereske Electric bid was incomplete, non-responsive, and non-compliant. The Finance and Management Agency, Purchasing Supervisor denied the bid protest submitted by Francisco Electric Supply on the grounds that their protest was based on the bid submitted by Cereske Electric, and the City had already rejected Cereske Electric's bid as non-responsive and non-compliant.

KEY ISSUES AND IMPACTS

The Public Works Agency, Electrical Services Division, is responsible for the installation and maintenance of City street lights and traffic signals. This contract is required to allow staff to replace deteriorated and damaged standards. This contract will supply standards for new or modified traffic signals, utility under-grounding projects, and the citywide Street Lighting Improvement and Traffic Maintenance Project.

The Public Works Agency, Electrical Services Division maintains a 90-day stock of material sufficient to expedite installation at anytime. Material is ordered as necessary to replace stock and in anticipation of planned projects. This material is stored at the Municipal Service Center.

SUSTAINABLE OPPORTUNITIES

Economic: This vendor has a valid City of Oakland business tax license. The award of this contract will yield approximately \$336.05 in business tax revenues to the City of Oakland.

Environmental: None.

Social Equity: None.

DISABILITY AND SENIOR CITIZEN ACCESS

The street standards contain a traffic control mechanism that chirps to alert the disabled when it is safe to cross the street.

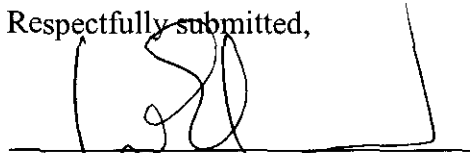
RECOMMENDATION (S) AND RATIONALE

Staff recommends that the City Council reject the bid received from Cereske Electric and authorize the City Administrator to award a contract to Francisco Electric Supply, a small local business enterprise, in an annual amount not to exceed three hundred thirty six thousand, fifty two dollars, and thirty three cents (\$336,052.33) for the three year period of March 1, 2006 to February 28, 2009, for Standard Street Lighting And Traffic Signals, in accordance with the terms and conditions in Specifications No. 06-285-76-1

ACTION REQUESTED OF THE CITY COUNCIL

Staff requests that the City Council approve the resolution awarding a contract to Francisco Electric Supply.

Respectfully submitted,



WILLIAM E. NOLAND

Director, Finance and Management Agency

Prepared by: JIMMIE D. JACKSON
Purchasing Supervisor

APPROVED AND FORWARDED TO THE
FINANCE AND MANAGEMENT COMMITTEE:


OFFICE OF THE CITY ADMINISTRATOR

CITY OF OAKLAND
PURCHASING SECTION
AWARD RECOMMENDATION STATEMENT



F. HALIBURTON				PURCHASING/ACQUISITION/CONTRACT: Office Supplies			
<u>COUNCIL AGENDA DATE:</u> MARCH 14, 2006		<u>SPECIFICATION/PROJECT NO.:</u> 06-285-76-1		<u>FUNDING SOURCE:</u> Measure B Traffic Improvement, Landscaping And Lighting Funds, Electrical Construction Maintenance Organization, And Electrical And Plumbing Supplies Account		<u>BID OPENING DATE:</u> NOVEMBER 28, 2005	
PREVIOUS LEGISLATION: RESOLUTION NO. 73863							
CONTRACT PERIOD: MARCH 1, 2006 TO FEBUARY 28, 2009							

PURPOSE STATEMENT: To provide the City of Oakland with Standard Street Lighting and Traffic Signals as requested by the Oakland Public Works Agency.

ITEM NO./DESCRIPTION	ANNUAL UNIT PRICE	ANNUAL EST. COST	PERCENT DIFFERENCE
Standard Street Lighting and Traffic Signals	336,052.33	336,000.00	+ .0156%

COMMENTARY: The recomeded vendor Francisco Electric is a small local vendor. There are no additional costs to the City.

RANGE OF BIDS RECEIVED

<u>TOTAL BIDS RECEIVED/DOLLAR RANGE</u> \$903,719.39 to \$1,008,157.00	<u>BIDS WHICH MEET SPECIFICATION/DOLLAR RANGE</u> \$1,008,157.00
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LOW BIDS NOT MEETING SPECIFICATION

<u>VENDOR/CONTRACTOR</u>	<u>REASON</u>	<u>RECOMMENDATION ON REJECTIONS</u>
Cereske Electric	DOES NOT MEET SPEC.	REJECT- INCOMPLETE AND NON-COMPLIANT

AWARD RECOMMENDED

<u>VENDOR NAME/ADDRESS</u>	<u>DESCRIPTION</u>	<u>ESTIMATED ANNUAL AMOUNT</u>
Francisco Electric Supply 646 Kennedy Street #105 Oakland, CA 94606	Standard Street Lighting and Traffic Signals	336,052.33

SUBMITTED BY

DEPARTMENT HEAD

APPROVED AND FORWARDED TO COUNCIL

OFFICE OF THE CITY ADMINISTRATOR

BID CALL	TOTAL	LOWEST BID BY CATEGORY	
		LOCAL BUSINESS	NON-LOCAL
ASK	6	4	2
NO RESPONSE	4	2	0
BIDS RECEIVED	2	2	0
AWARDS RECOMMENDED	1	1-336,052.33	0

VENDOR INFORMATION		BIDDER # 1	BIDDER # 2	BIDDER # 3
Vendor Name		Francisco Electric		
Vendor Address		Oakland, Ca		
Contact Person		Ronald		
Telephone		510-533-0948		
Small local vendor?		yes		
Oakland vendor?		yes		

PURCHASE DESCRIPTION								
item #	item	quant	unit cost	total	unit cost	total	unit cost	total
1		100	\$ 690.00	\$ 69,000.00		\$ -		\$ -
2	light	50	\$ 639.00	\$ 31,950.00		\$ -		\$ -
3	light	25	\$ 839.00	\$ 20,975.00		\$ -		\$ -
4	light	25	\$ 676.00	\$ 16,900.00		\$ -		\$ -
5	light	10	\$ 1,179.00	\$ 11,790.00		\$ -		\$ -
6	light	8	\$ 1,009.00	\$ 8,072.00		\$ -		\$ -
7	light	10	\$ 1,206.00	\$ 12,060.00		\$ -		\$ -
8	light	12	\$ 1,039.00	\$ 12,468.00		\$ -		\$ -
9	light	10	\$ 1,205.00	\$ 12,050.00		\$ -		\$ -
10	light	12	\$ 1,043.00	\$ 12,516.00		\$ -		\$ -
11	light	50	\$ 839.00	\$ 41,950.00		\$ -		\$ -
12	light	5	\$ 675.00	\$ 3,375.00		\$ -		\$ -
13	light	50	\$ 690.00	\$ 34,500.00		\$ -		\$ -
14	light	25	\$ 539.00	\$ 13,475.00		\$ -		\$ -
15	light	300	\$ 200.00	\$ 60,000.00		\$ -		\$ -
16	light	200	\$ 171.00	\$ 34,200.00		\$ -		\$ -
17	light	50	\$ 213.00	\$ 10,650.00		\$ -		\$ -
18	light	10	\$ 186.00	\$ 1,860.00		\$ -		\$ -
19	light	10	\$ 253.00	\$ 2,530.00		\$ -		\$ -
20	light	10	\$ 1,545.00	\$ 15,450.00		\$ -		\$ -
21	light	10	\$ 2,449.00	\$ 24,490.00		\$ -		\$ -
22	light	10	\$ 2,100.00	\$ 21,000.00		\$ -		\$ -
23	light	10	\$ 2,436.00	\$ 24,360.00		\$ -		\$ -
24	light	10	\$ 2,133.00	\$ 21,330.00		\$ -		\$ -
25	light	10	\$ 2,582.00	\$ 25,820.00		\$ -		\$ -
256	light	10	\$ 2,210.00	\$ 22,100.00		\$ -		\$ -
27	light	10	\$ 2,675.00	\$ 26,750.00		\$ -		\$ -
28	light	10	\$ 2,354.00	\$ 23,540.00		\$ -		\$ -
29	light	5	\$ 2,893.00	\$ 14,465.00		\$ -		\$ -
30	light	5	\$ 2,475.00	\$ 12,375.00		\$ -		\$ -
31	light	2	\$ 3,926.00	\$ 7,852.00		\$ -		\$ -
32	light	2	\$ 3,150.00	\$ 6,300.00		\$ -		\$ -
33	light	4	\$ 4,791.00	\$ 19,164.00		\$ -		\$ -
34	light	2	\$ 3,736.00	\$ 7,472.00		\$ -		\$ -

35	light	4	\$ 5,408.00	\$ 21,632.00		\$ -	
36	light	2	\$ 4,663.00	\$ 9,326.00		\$ -	
37	light	2	\$ 6,079.00	\$ 12,158.00		\$ -	
38	light	2	\$ 4,857.00	\$ 9,714.00		\$ -	
39	light	2	\$ 6,295.00	\$ 12,590.00		\$ -	
40	light	2	\$ 5,082.00	\$ 10,164.00		\$ -	
41	light	5	\$ 2,104.00	\$ 10,520.00		\$ -	
42	light	5	\$ 1,769.00	\$ 8,845.00		\$ -	
43	light	5	\$ 2,254.00	\$ 11,270.00		\$ -	
44	light	5	\$ 2,087.00	\$ 10,435.00		\$ -	
45	light	5	\$ 2,333.00	\$ 11,665.00		\$ -	
46	light	5	\$ 1,863.00	\$ 9,315.00		\$ -	
47	light	5	\$ 2,429.00	\$ 12,145.00		\$ -	
48	light	5	\$ 2,245.00	\$ 11,225.00		\$ -	
49	light	5	\$ 4,073.00	\$ 20,365.00		\$ -	
50	light	5	\$ 3,205.00	\$ 16,025.00		\$ -	
51	light	2	\$ 3,876.00	\$ 7,752.00		\$ -	
52	light	2	\$ 3,013.00	\$ 6,026.00		\$ -	
53	light	2	\$ 4,531.00	\$ 9,062.00		\$ -	
54	light	2	\$ 3,590.00	\$ 7,180.00		\$ -	
55	light	5	\$ 2,800.00	\$ 14,000.00		\$ -	
56	light	2	\$ 3,463.00	\$ 6,926.00		\$ -	
57	light	2	\$ 4,045.00	\$ 8,090.00		\$ -	
58	light	2	\$ 4,827.00	\$ 9,654.00		\$ -	
59	light	2	\$ 5,957.00	\$ 11,914.00		\$ -	
60	light	2	\$ 6,049.00	\$ 12,098.00		\$ -	
61	light	2	\$ 3,119.00	\$ 6,238.00		\$ -	
62	light	2	\$ 3,963.00	\$ 7,926.00		\$ -	
63	light	2	\$ 4,179.00	\$ 8,358.00		\$ -	
64	labor	150	\$ 85.00	\$ 12,750.00		\$ -	
SHIPPING							

CALCULATIONS

SUBTOTAL	\$ 1,008,157.00	\$ -	\$ -
Sales Tax Included in Price			
SMALL LOCAL VENDOR	\$ (50,407.85)	\$ -	\$ -
OAKLAND VENDOR	\$ (50,407.85)	\$ -	\$ -
EVALUATION TOTAL	\$ 907,341.30	\$ -	\$ -
GRAND TOTAL FOR PURCHASE	\$1,008,157.00	\$ -	\$ -

REQUIRED APPROVALS

	date verified	verified by
Insurance		
Business Tax		
OCIS		
Duplication		

PREPARED BY

TITLE

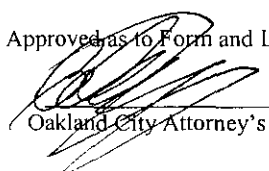
1/25/2006
DATE

AGENCY / DEPARTMENT

DIVISION

DP _____

OFFICE OF THE CITY CLERK
OAKLAND

Approved as to Form and Legality

Oakland City Attorney's Office

2006 MAR - 1 OAKLAND CITY COUNCIL



Resolution No. _____ C.M.S.

Introduced by Councilmember _____

RESOLUTION AWARDING A CONTRACT TO FRANCISCO ELECTRIC SUPPLY, A CORPORATION, IN AN ANNUAL AMOUNT NOT TO EXCEED THREE HUNDRED THIRTY SIX THOUSAND, FIFTY TWO DOLLARS, AND THIRTY THREE CENTS (\$336,052.33) FOR THE THREE YEAR PERIOD OF MARCH 1, 2006 TO FEBRUARY 28, 2009, FOR STANDARD STREET LIGHTING AND TRAFFIC SIGNALS, TO THE CITY OF OAKLAND IN ACCORDANCE WITH SPECIFICATION NO. 06-285-76-01.

WHEREAS, Bids for Standard Street Lighting And Traffic Signals, Specification No. 06-285-76-01 were received and opened by the City Clerk on November 28, 2005; and

WHEREAS, Bid for Standard Street Lighting And Traffic Signals received from Cereske Electric did not meet the minimum specification; and

WHEREAS, The City Council hereby rejects the bids submitted by Cereske Electric for non-compliance; now be it

RESOLVED: That a contract for furnishing Standard Street Lighting And Traffic Signals to the City of Oakland in an annual amount not to exceed three hundred thirty six thousand, fifty two dollars, and thirty three cents (\$336,052.33) for the three year period of March 1, 2006 to February 28, 2009, in accordance with Specification No. 06-285-76-01 and the general conditions therefore on file in the Purchasing Section is hereby awarded to Francisco Electric Supply, a small local corporation, according to its bid filed with the City Clerk on November 28, 2005; and, be it

FURTHER RESOLVED: That funding is available in the Measure B Traffic Improvement Fund (2211), the Landscaping and Lighting Fund (2310), the Electrical Construction Maintenance Organization (92222), and the Electrical and Plumbing Supplies Account (52500); and, be it

FURTHER RESOLVED: That the City Administrator may elect to extend all or parts of this contract for an additional two-year period, one year at a time, with terms and conditions remaining the same in an amount not to exceed three hundred thirty six thousand, fifty two dollars, and thirty three cents (\$336,052.33) per year. The contractor will have the right to accept or reject any proposed contract extension; and, be it

FURTHER RESOLVED: That the contract shall be approved for form and legality by the City Attorney and copies shall be on file in the City Clerk's Office; and, be it

FURTHER RESOLVED: That all other bids are hereby rejected; and, be it

FURTHER RESOLVED: That the City Clerk is hereby directed to post notice of the above award on the City's official bulletin board.

IN COUNCIL, OAKLAND, CALIFORNIA, _____, 2006

PASSED BY THE FOLLOWING VOTE:

AYES - BRUNNER, KERNIGHAN, NADEL, QUAN, BROOKS, REID, CHANG, AND
PRESIDENT DE LA FUENTE

NOES -

ABSENT -

ABSTENTION -

ATTEST:

LATONDA SIMMONS
City Clerk and Clerk of the Council of
the City of Oakland, California