

CITY OF OAKLAND
AGENDA REPORT

FILED
OFFICE OF THE CITY CLERK
300 N. 10TH ST.
OAKLAND, CA 94612
2011 APR 13 PM 6:19

TO: Office of the City Administrator
ATTN: P. Lamont Ewell, Interim City Administrator
FROM: Department of Contracting and Purchasing
DATE: April 26, 2011

RE: RESOLUTION AWARDING A CONTRACT TO BRICKER-MINCOLLA UNIFORM COMPANY, A SMALL LOCAL BUSINESS, AND LOWEST RESPONSIVE, RESPONSIBLE BIDDER IN AN AMOUNT NOT TO EXCEED TWO HUNDRED SEVENTY NINE THOUSAND, SIX HUNDRED DOLLARS (\$279,600.00) FOR THE PURCHASE OF FOUR HUNDRED (400) SECOND CHANCE, SUMMIT SM01, LEVEL IIIA BODY ARMOR VESTS IN ACCORDANCE WITH SPECIFICATION NO. 11-680-08-01/REQUEST FOR QUOTE (RFQ) NO. 1387.

SUMMARY

On behalf of the requesting agency, Oakland Police Department (OPD), the Department of Contracting and Purchasing, Purchasing Services, is requesting authority to award a contract to Bricker-Mincolla Uniform Company to provide four hundred (400) Second Chance, Summit SM01, Level IIIA vests, in an amount not to exceed two hundred seventy nine thousand, six hundred dollars (\$279,600.00) in accordance with the terms and conditions as defined by Specification No. 11-680-08-01/RFQ No. 1387.

A resolution has been prepared authorizing the City Administrator to award a contract to Bricker-Mincolla Uniform Company. OPD will be the primary using agency of this purchase.

FISCAL IMPACT

Funds will be encumbered by the requesting department and are available in the General Purpose Fund (1010), the Police Training Unit Organization (103430), Police Training Program (PS09) and Clothing account (52912).

BACKGROUND

Specification No. 11-680-08-01/RFQ No. 1387 is designed to provide four hundred (400) Second Chance, Summit SM01, Level IIIA vests. This Specification was advertised on February 1, 2011 and three companies requested the specifications. Two companies submitted bids on February 10, 2011. Based on Specification No. 11-680-08-01, RFQ No. 1387, Bricker-Mincolla Uniform Company, a local small business, was deemed the only responsive and responsible bid.

Item: _____
Finance and Management Committee
April 26, 2011

The other bid submitted by Adamson Police Products could not be evaluated as their quote was incomplete, i.e. did not include the manufacture and model required in the specifications.

KEY ISSUES AND IMPACTS

The Oakland Police Department is responsible for the public safety of citizens and property of the City of Oakland. This mandatory safety equipment is essential for the protection of our officers while aiding them in carrying out their daily duties and responsibilities. This equipment is also required to meet:

- The Federal Bureau of Investigations (FBI) Body Armor Test Protocol.
- Compliance with the National Institute of Justice Standard 0101.06.

SUSTAINABLE OPPORTUNITIES

Economic: This vendor has a valid City of Oakland business tax license. The award of this contract will yield approximately \$335.52 in business tax revenues to the City of Oakland.

Environmental: There are no environmental issues associated with this report.

Social Equity: There are no social equity issues associated with this report.

DISABILITY AND SENIOR CITIZEN ACCESS

There are no ADA or senior citizen issues associated with this report.

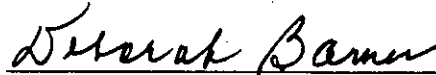
RECOMMENDATION (S) AND RATIONALE

Staff recommends that the City Council reject the bid submitted by Adamson Police Products, for not meeting the minimum specification and award a contract to Bricker-Mincolla Uniform Company, a local small business, in an amount not-to-exceed two hundred seventy nine thousand, six hundred dollars (\$279,600.00) to provide four hundred (400) Second Chance, Summit SM01, Level IIIA vest in accordance with the terms and conditions in Specification No. 11-680-08-01/RFQ No. 1387.

ACTION REQUESTED OF THE CITY COUNCIL

Staff requests that the City Council approve the resolution authorizing the City Administrator to award a contract to Bricker-Mincolla Uniform Company, and reject all other bids.

Respectfully submitted,



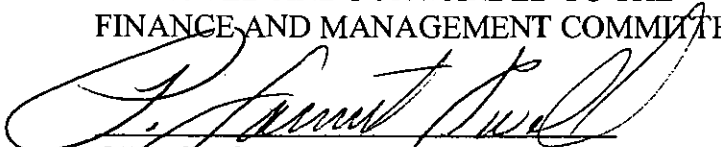
DEBORAH BARNES

Director, Department of Contracting and Purchasing

Prepared by: **JIMMIE D. JACKSON**
Purchasing Supervisor

JOHN FUKUDA
Range Master

**APPROVED AND FORWARDED TO THE
FINANCE AND MANAGEMENT COMMITTEE:**


OFFICE OF THE CITY ADMINISTRATOR

CITY OF OAKLAND
PURCHASING SERVICES
AWARD RECOMMENDATION STATEMENT



| | | | |
|--|--|--|-------------------|
| F. HALIBURTON | | PURCHASING/ACQUISITION/CONTRACT: Office Supplies | |
| COUNCIL AGENDA DATE: MARCH 22, 2011 | SPECIFICATION/PROJECT NO.: | FUNDING SOURCE: | BID OPENING DATE: |
| | SPEC. NO. 11-680-08-01 RFQ NO. 1387 | General Purpose Fund Account (1010), the Police Training Unit Organization (103430), Police Training Program (PS09) and Police Clothing Account (52912). | FEBRUARY 10, 2011 |
| PREVIOUS LEGISLATION RESOLUTION NO. | | | |
| CONTRACT PERIOD: | | | |

PURPOSE STATEMENT: Provide soft body armor that provides ballistic protection against projectiles fired from firearms. The body armor provided will be the Second Chance, Summit SM01, Level IIIA as specified in the National Institute of Justice Standard 0101.06.

| ITEM NO./DESCRIPTION | UNIT PRICE | AMOUNT | EST. COST | PERCENT DIFFERENCE |
|--|------------|------------|------------|--------------------|
| Body Armor, Second Chance, Summit SM01, Level IIIA | 699.00 | 279,600.00 | 300,000.00 | 7.3% |
| | | | | |
| | | | | |

COMMENTARY: The recommended vendor Bricker-Mincolla Uniforms is a small local business. There are no additional costs to the City.

RANGE OF BIDS RECEIVED

| | |
|----------------------------------|--|
| TOTAL BIDS RECEIVED/DOLLAR RANGE | BIDS WHICH MEET SPECIFICATION/DOLLAR RANGE |
| \$264,000.00 to \$279,600.00 | \$279,600.00 |

LOW BIDS NOT MEETING SPECIFICATION

| | | |
|-------------------------|---------------------|-------------------------------------|
| VENDOR/CONTRACTOR | REASON | RECOMMENDATION ON REJECTIONS |
| Adamson Police Products | DOES NOT MEET SPEC. | REJECT- DOES NOT MEET SPECIFICATION |

AWARD RECOMMENDED

| | | |
|--|-------------|--------------|
| VENDOR NAME/ADDRESS | DESCRIPTION | AMOUNT |
| Bricker-Mincolla Uniforms 557 5th Street Oakland, CA 94607 | Body Armor | \$279,600.00 |

SUBMITTED BY

APPROVED AND FORWARDED TO COUNCIL

DEPARTMENT HEAD OFFICE OF THE CITY ADMINISTRATOR

| BID CALL | TOTAL | LOWEST BID BY CATEGORY | |
|--------------------|-------|------------------------|-----------|
| | | LOCAL BUSINESS | NON-LOCAL |
| ASK | 3 | 1 | 2 |
| NO RESPONSE | 1 | 0 | 1 |
| BIDS RECEIVED | 2 | 1 | 1 |
| AWARDS RECOMMENDED | 1 | 1-\$279,600.00 | 0 |

OFFICE OF THE CITY CLERK
CITY OF OAKLAND

OAKLAND CITY COUNCIL

2011 APR 13 PM 6:19

Resolution No. _____ C.M.S.

RESOLUTION AWARDING A CONTRACT TO BRICKER-MINCOLLA UNIFORM COMPANY, A SMALL LOCAL BUSINESS AND LOWEST RESPONSIVE, RESPONSIBLE BIDDER, IN AN AMOUNT NOT TO EXCEED TWO HUNDRED SEVENTY NINE THOUSAND, SIX HUNDRED DOLLARS (\$279,600.00) FOR THE PURCHASE OF FOUR HUNDRED (400) SECOND CHANCE, SUMMIT SM01, LEVEL IIIA BODY ARMOR VESTS, IN ACCORDANCE WITH SPECIFICATION NO. 11-680-08-01/REQUEST FOR QUOTE (RFQ) NO. 1387

WHEREAS, two bids to provide four hundred (400) Second Chance, Summit SM01, Level IIIA body armor vests, submitted in response to the advertised Specification No. 11-680-08-01/RFQ No. 1387 were submitted and opened on February 10, 2011; and

WHEREAS, the bid submitted by Bricker-Mincolla meets all of the requirements contained in Specification No. 11-680-08-01/RFQ No. 1387 and is the lowest, responsive, responsible bid; and

WHEREAS, the bid submitted by Adamson Police Products, the other vendor, failed to meet the minimum specification because they did not quote the product specified in Specification No. 11-680-08-01/RFQ No. 1387 and could not be considered; and

WHEREAS, Funds will be encumbered by the requesting department and are available in the General Purpose Fund (1010), the Police Training Unit Organization (103430), Police Training Program (PS09) and Clothing account (52912); now be it

RESOLVED: That a contract for the purchase of four hundred (400) Second Chance, Summit SM01, Level IIIA body armor vests in an amount not-to-exceed two hundred seventy nine thousand six hundred dollars (\$279,600.00) in accordance with Specification No. 11-680-08-01/RFQ No. 1387 and the general conditions therefor on file with Purchasing Services is hereby awarded to Bricker-Mincolla Uniform Company, a small local business, according to its bid submitted on February 10, 2011; and be it

FURTHER RESOLVED: That the City Council hereby rejects the bid submitted by Adamson Police Products for failure to meet the minimum specification; and, be it

FURTHER RESOLVED: That the contract shall be approved for form and legality by the City Attorney and copies shall be on file in the City Clerk's Office.

IN COUNCIL, OAKLAND, CALIFORNIA, _____, 2011

PASSED BY THE FOLLOWING VOTE:

AYES – BROOKS, BRUNNER, DE LA FUENTE, KAPLAN, KERNIGHAN, NADEL, SCHAAF AND PRESIDENT REID

NOES –

ABSENT –

ABSTENTION –

ATTEST:

LATONDA SIMMONS
City Clerk and Clerk of the Council of
the City of Oakland, California