

**CITY OF OAKLAND**  
**AGENDA REPORT**

FILED  
OFFICE OF THE CITY CLERK  
OAKLAND  
2008 JUN 12 PM 1:56

**TO:** Office of the City Administrator  
**ATTN:** Deborah Edgerly  
**FROM:** Oakland Fire Department  
**DATE:** June 24, 2008

**RE: Resolution Authorizing The City Administrator To Enter Into A Term Agreement With Allstar Fire Equipment For The Purchase of Firefighter Protective Clothing (Turnouts) In an Amount Not To Exceed Six Hundred Thirty-Two Thousand And Thirty-Five Dollars (\$632,035.00) For The Period July 1, 2008 Through June 30, 2011 In Accord With Specification No. 999-00 And Contractor's Bid Dated April 21, 2008, With An Optional Two-Year Extension For A Total Amount Not To Exceed One Million One Hundred Seven Thousand Eight Hundred Forty-Eight Dollars (\$1,107,848.00) Over The Possible Five-Year Term And Waiving Competitive Bidding Requirements**

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**SUMMARY**

To ensure that firefighting personnel have the most effective, technologically sound safety gear, the Oakland Fire Department (OFD) Safety Clothing Committee evaluated available safety clothing products from various manufacturers over an 18 month period. It was found that the turnouts manufactured by Janesville Lion Apparel, distributed by Allstar Fire Equipment, best fit the operational and safety needs due to the material of the turnouts. The Safety Clothing Committee continues to evaluate the products available on the market and still find that the turnouts currently in use best fit our operation.

All Star Fire Equipment is the only authorized, licensed distributor of the Lion Apparel brand of safety clothing in Northern California. OFD is requesting a sole source award to All Star Fire Equipment for the purchase of Lion Apparel brand safety clothing. A resolution has been prepared awarding a sole source contract to All Star Fire Equipment to provide firefighter protective clothing (turnouts) in an amount not to exceed \$632,035.00 for the period July 1, 2008 through June 30, 2011; with an optional two-year extension in an amount not exceed \$1,107,848 from July 1, 2011 through June 20, 2013.

**FISCAL IMPACT**

Approval of this resolution will authorize the Oakland Fire Department to enter into a three-year (July 1, 2008 through June 30, 2011) sole source agreement with All Star Fire Equipment, in an

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amount not to exceed \$632, 035.00, for the purchase of Lion Apparel protective clothing. Approval of this resolution will also authorize an optional two-year extension (July 1, 2011 through June 20, 2013) in a cumulative amount not to exceed \$1,107,848. A breakdown of expenditures is outlined below.

FY 2008-2009	\$ 200,500
FY 2009-2010	210,525
FY 2010-2011	<u>221,010</u>
<b>Three-year Total:</b>	<b>\$ 632,035</b>
FY 2011-2012	\$ 232,104
FY 2012-2013	<u>243,709</u>
<b>Two-year optional extension:</b>	<b>\$ 475,813</b>
<b>Total of five-year term:</b>	<b>\$1,107,848</b>

Funds will be available in the Department's FY2008-09 Adopted Budget and it is anticipated that funds will be available in the Department's FY2009-11 Adopted Budget as well as the FY2011-13 Adopted Budget: Emergency Support Service Division (20816), General Fund (1010), Clothing Account (52912), and the Emergency Responses Support Service program (PS26).

## BACKGROUND

Firefighting protective clothing is mandated by CAL-OSHA for basic safety of firefighting personnel. To ensure that firefighting personnel have the most effective, technologically sound safety gear, the OFD Safety Clothing Committee evaluated the available safety clothing products over an 18 month period. Various manufacturers presented their products showing features, designs and types of materials being offered. This hands-on evaluation, which included a wear test, provided insight as to the various designs, cuts and types of materials and garment specifications. The garments were rated on comfort, weight, ease of movement without restrictions, water resistance and ability to provide protection equal or greater to CAL-OSHA and the National Fire Protection Association (NFPA) requirements. The OFD Safety Clothing Committee routinely researches the market for improved safety equipment. To date no other vendor has been able to match OFD's product specifications (#999-00) more closely than Janesville Lion Apparel.

The Janesville Lion Apparel brand offers specific patented items such as Isodri®, a product that provides the maximum Total-Thermo-Protection (TTP) and qualities that are not present in other brands, including:

- Product is lighter when wet and therefore safer.
- Less moisture allows the garment to dry more quickly between uses.
- Reduced weight and water help combat firefighter fatigue, heat and stress.
- Structural design of the turnout coat is more ergonomic, which accommodates freedom of movement.
- Kinetic cut improves mobility and is more resistant to abrasions.

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- o Construction provides a safer product because of its water resistance capabilities.
  - o Reduces the potential for steam, burn injuries and heat stress.
  - o Waterproof wristlets, which prevent water from traveling down the arm on the inside of the coat.

The description of each product and price that will be covered by the purchase agreement between City of Oakland Fire Department and Allstar Fire Equipment, Inc. were received on April 21, 2008 and are listed below:

Lion Apparel Super Coat, Black Fusion Isodri® (White Nomex® for Chiefs)	\$845.00 each
Lion Apparel Reliant Pants, Black Fusion Isodri® (White Nomex® for Chiefs) With Arashield® Knee reinforcement w/1layer foam padding (white self-fabric For chiefs) and Kevlar® belt w/loops at the waist	\$593.00 pair
Padio® Pockets sewn to coats for officers	\$ 25.00 each
Haix® Fire Hunter AF Leather Turnout Boots	\$235.00 pair

The above prices are valid through October 31, 2008. Allstar Fire Equipment, Inc. has estimated annual price increases thereafter to be no more than 5% per year.

### **KEY ISSUES AND IMPACTS**

The Oakland Fire Department (OFD) is requesting a sole source award to All Star Fire Equipment because All Star Fire Equipment is the only authorized licensed distributor of the Lion Apparel brand of safety clothing in Northern California. The Department consulted with purchasing staff, who recommend and support the sole award to All Star Fire Equipment. All Star Fire Equipment is located in Hayward, California. However, to ensure that OFD personnel have convenient access to acquire the product, All Fire Equipment will subcontract with Adamson Industries, a small local vendor, to distribute the protective clothing. All Star Equipment will provide training on maintenance of the required safety clothing to the vendor and OFD personnel.

### **PROJECT DESCRIPTION**

Firefighter safety clothing is a mandated requirement by CAL-OSHA and the Memorandum of Understanding (MOU) between the City of Oakland and Local 55. OFD is required to provide ongoing replacement of damaged or sub-standard turnout clothing worn by sworn personnel responding to emergency situations; and protective clothing for firefighter recruits in the training academies.

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## SUSTAINABLE OPPORTUNITIES

**Economic:** There are no economical opportunities associated with this report.

**Environmental:** There are no environmental opportunities associated with this report.

**Social Equity:** Safety clothing minimizes risk exposure, therefore protecting firefighters as they protect the lives and property of the citizens of Oakland.

## DISABILITY AND SENIOR CITIZEN ACCESS

There are no direct ADA or senior citizens access issues associated with this report.

## RECOMMENDATION AND RATIONALE

It is recommended that the City Council approve a resolution authorizing the City Administrator to execute a sole source contract with All Star Equipment to provide protective clothing in an amount not to exceed \$632,035.00 for the period July 1, 2008 through June 30, 2011, with an optional two-year extension. The total cost will not exceed \$1,107,848.00. This allows the department to meet CAL-OSHA and MOU mandates to provide safety clothing.

## ACTION REQUESTED OF THE CITY COUNCIL

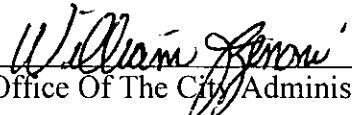
Oakland Fire Department requests that the City Council accept this report and approve the resolution authorizing the City Administrator to enter into a term agreement with All Star Fire Equipment for the purchase of firefighter protective clothing (turnouts) in an amount not to exceed \$632,035 for the period July 1, 2008 though June 30, 2011, with an optional two-year extension in a total amount not to exceed \$1,107,848.00 over the five-year term and authorizing, a wavier of the competitive bidding .

Respectfully submitted,

  
Daniel D. Farrell  
Fire Chief

Prepared by: Donna Hom.  
Chief Financial Officer

APPROVED FOR FORWARDING  
TO THE PUBLIC SAFETY COMMITTEE

  
Office Of The City Administrator

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June 24, 2008

OFFICE OF THE CITY CLERK  
OAKLAND

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Approved as to Form and Legality

*William A. Mon*  
Oakland City Attorney's Office

## Oakland City Council

RESOLUTION NO. \_\_\_\_\_ C.M.S.

**RESOLUTION AUTHORIZING A TERM AGREEMENT WITH ALLSTAR FIRE EQUIPMENT FOR THE PURCHASE OF FIREFIGHTER PROTECTIVE CLOTHING (TURNOUTS) IN AN AMOUNT NOT TO EXCEED SIX HUNDRED THIRTY-TWO THOUSAND AND THIRTY-FIVE DOLLARS (\$632,035.00) FOR THE PERIOD JULY 1, 2008 THROUGH JUNE 30, 2011 IN ACCORD WITH SPECIFICATION NO. 999-00 AND CONTRACTOR'S BID DATED APRIL 21, 2008, WITH AN OPTIONAL TWO-YEAR EXTENSION FOR A TOTAL AMOUNT NOT TO EXCEED ONE MILLION ONE HUNDRED SEVEN THOUSAND EIGHT HUNDRED FORTY-EIGHT DOLLARS (\$1,107,848.00) OVER THE POSSIBLE FIVE-YEAR TERM AND WAIVING COMPETITIVE BIDDING REQUIREMENTS**

**WHEREAS**, CAL-OSHA mandates that the City provide protective clothing to ensure a basic level of safety and protection for firefighting personnel; and

**WHEREAS**, the Fire Department has determined, through staff research and usage by the Oakland Fire Department Safety Clothing Committee that the Janesville Lion Apparel manufactures safety clothing (turnout gear) with the specific features required by CAL-OSHA, and Janesville Lion Apparel provides a level of protection superior to other brands and offers specific patented items and qualities that are not available in any other brand of fire safety clothing on the market; and

**WHEREAS**, the specific qualities that meet CAL-OSHA and OFD operational and safety requirements and needs are:

- The product is lighter when wet and therefore safer.
- Less moisture allows the garment to dry more quickly between uses.
- Reduced weight and water help combat firefighter fatigue, heat and stress.
- The structural design of the turnout coat is more ergonomic which accommodates more freedom of movement.
- The kinetic cut will improve mobility and is more resistant to abrasions.
- The construction provides a safer product because of its water resistance capabilities.
- It reduces the potential for steam, burn injuries and heat stress.
- Waterproof wristlets which prevent water from traveling down the arm on the inside of the coat; and

**WHEREAS**, Allstar Fire Equipment, located in Hayward, CA, is the only Northern California vendor authorized to distribute Lion Apparel safety clothing, and will work with a small local business to distribute the products to OFD; and

**WHEREAS**, it is in the best interests of the City to waive the competitive bidding process for the purchase of fire safety clothing and award a term contract to Allstar Fire Equipment for Lion Apparel safety; and

**WHEREAS**, the description of each product and price that will be covered by the purchase agreement between City of Oakland Fire Department and Allstar Fire Equipment, Inc. are received on April 21, 2008 and are listed below:

Lion Apparel Super Coat, Black Fusion Isodri (White Nomex for Chiefs)	\$845.00 each
Lion Apparel Reliant Pants, Black Fusion Isodri (White Nomex for Chiefs) with Arashield Knee reinforcement w/1 layer foam padding (white self-fabric for chiefs) and Kevlar belt w/loops at the waist	\$593.00 pair
Padio Pockets sewn to coats for officers	\$ 25.00 each
Haix Fire Hunter AF Leather Turnout Boots	\$235.00 pair

The above prices are valid through October 31, 2008. Allstar Fire Equipment, Inc. estimated annual price increases thereafter to be no more than 5%.

**WHEREAS**, funds will be available in the Department's 2008-09 Adopted Budget and it is anticipated that funds will be available in the Department's 2009-11 Adopted Budget as well as the 2011-13 Adopted Budget: Emergency Support Service Division (20816), General Fund (1010), Clothing Account (52912), and the Emergency Responses Support Service program (PS26); now, therefore be it

**RESOLVED:** That pursuant to Oakland Municipal Code Title 2.04, Chapter 2.04.050.I.5 and based on the above and information set forth in the City Administrator's report accompanying this Resolution, the City Council finds and determines that it is in the City's best interests to waive competitive bidding and so waives competitive bidding; and be it

**FURTHER RESOLVED:** That a term contract for the purchase of firefighter protective clothing (turnouts) in an amount not to exceed six hundred thirty-two thousand and thirty-five dollars (\$632,035.00) for the period July 1, 2008 through June 30, 2011 is awarded to Allstar Fire Equipment in accord with Specification No. 999-00 and the contractor's bid dated April 21, 2008; and be it

**FURTHER RESOLVED:** That the City Administrator is authorized to extend the agreement with All Star Fire Equipment an additional two-years for a total amount not exceed one million one hundred seven thousand eight hundred and forty-eight dollars (\$1,107,848) for the possible five year term; and be it

**FURTHER RESOLVED:** That the agreement shall be subject to approval by the City Attorney for form and legality and shall be placed on file in the Office of the City Clerk.

IN COUNCIL, OAKLAND, CALIFORNIA, \_\_\_\_\_, 2008

PASSED BY THE FOLLOWING VOTE:

AYES- BROOKS, BRUNNER, CHANG, KERNIGHAN, NADEL, QUAN, REID AND  
PRESIDENT DE LA FUENTE

NOES-

ABSENT-

Abstention-

Attest: \_\_\_\_\_

LATONDA SIMMONS  
Clerk of the Council of the  
City of Oakland, California