



FILED
OFFICE OF THE CITY CLERK
OAKLAND
AGENDA REPORT
PH 6:18

TO: DEANNA J. SANTANA
CITY ADMINISTRATOR

FROM: Osborn K. Solitei

SUBJECT: Body Armor Vest Contract Award

DATE: May 13, 2013

City Administrator
Approval

Date
5/30/13

COUNCIL DISTRICT: City-Wide

RECOMMENDATION

Staff recommends that the City Council approve the resolution authorizing the City Administrator to award a contract to Bricker-Mincolla Uniform Company, a small local business, in an amount not to exceed three hundred four thousand, seven hundred sixty-four dollars (\$304,764.00) per year for an aggregated amount not to exceed \$609,528.00 for the contract period of July 1, 2013 to June 30, 2015, for the purchase of soft body armor vests in accordance with Specification No. 13-680-08/RFQ No. 4444.

OUTCOME

The City will award a purchase order to Bricker-Mincolla Uniform Company for the purchase of soft body armor vests in the amount of \$304,764.00 per year for the contract period of July 1, 2013 to June 30, 2015, for use by the Oakland Police Department.

BACKGROUND/LEGISLATIVE HISTORY

Specification No.13-680-08/RFQ No. 4444 to provide soft body armor vests was sent to one local business enterprise and eight non-local business enterprises. Purchasing advertised this requirement in the City's official newspaper in accordance with Oakland Municipal Code (OMC) 2.04.050, and posted on the City's web site. On February 25, 2013, the City received four bids: one small local business enterprise and three non-local business enterprises. Based on the information provided in response to RFQ 4444, Bricker-Mincolla was deemed the lowest responsible bidder.

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Public Safety Committee
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ANALYSIS

This equipment is mandated by the Oakland Police Department as required by:

- The Federal Bureau of Investigations (FBI) Body Armor Test Protocol.
- Compliance with the National Institute of Justice Standard 0101.06.

The purchase of this safety equipment is essential for the protection of Oakland Police Officers and will aid them in carrying out their daily public safety duties and responsibilities.

PUBLIC OUTREACH/INTEREST

This item did not require any additional public outreach other than the required posting on the City's website and the City's official newspaper.

COORDINATION

Purchasing worked with the Oakland Police Department, Training Division, Budget Office and The City Attorney's Office.

COST SUMMARY/IMPLICATIONS

1. ANNUAL AMOUNT OF RECOMMENDATION/COST OF PROJECT: \$304,764.00
2. COST ELEMENTS OF AGREEMENT/CONTRACT:

Soft Body Armor Vest	\$279,600.00
Sales Tax	\$25,164.00
ANNUAL TOTAL AGREEMENT/CONTRACT AMOUNT	\$304,764.00
3. SOURCE OF FUNDING: 1.1010.103430.52912.0000000.PS09 - \$ 304,764.00
4. FISCAL IMPACT:

Funds will be encumbered by the requesting department and are available in the General Purpose Fund (1010), the Police Training Unit Organization (103430), Clothing Account (52912) and Police Training Program (PS09).

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SUSTAINABLE OPPORTUNITIES

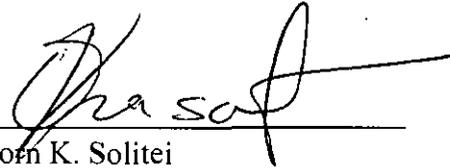
Economic: This vendor has a valid City of Oakland business tax license. The award of this contract will yield approximately \$368.23 per year in business tax revenues to the City of Oakland.

Environmental: No environmental impacts have been identified.

Social Equity: No social equity opportunities have been identified

For information regarding this report, please contact Jimmie Jackson at 238-7563.

Respectfully submitted,



Osborn K. Solitei
Controller

Reviewed by:
Gregoria M. Torres, Assistant Controller

Prepared by:
Jimmie D. Jackson, Purchasing Supervisor 

CITY OF OAKLAND
PURCHASING DIVISION
AWARD RECOMMENDATION STATEMENT



F. HALIBURTON		PURCHASING/ACQUISITION/CONTRACT: Body Armor	
COUNCIL AGENDA DATE: JUNE 11, 2013	SPECIFICATION/PROJECT NO.: SPEC. NO. 13-680-08 RFQ NO. 4444	FUNDING SOURCE: General Purpose Fund Account (1010), the Police Training Unit Organization (103430), Police Training Program (PS09) and Police Clothing Account (52912).	BID OPENING DATE: FEBRUARY 25, 2013
PREVIOUS LEGISLATION: RESOLUTION NO. 83327, C.M.S., MAY 3, 2011			
CONTRACT PERIOD: July 1, 2013 To June 30, 2015			

PURPOSE STATEMENT: PROVIDE BODY ARMOR TO THE OAKLAND POLICE DEPARTMENT AS REQUESTED FOR A TWO (2) YEAR PERIOD.

ITEM NO./DESCRIPTION	ESTIMATED UNIT PRICE	ACTUAL UNIT PRICE	PERCENT DIFFERENCE
Soft Body Armor Vests	699.00	699.00	0%

COMMENTARY: The recomended vendor Bricker-Mincolla Uniform Company is a small local business. There are no additional costs to the City.

RANGE OF BIDS RECEIVED

TOTAL BIDS RECEIVED/DOLLAR RANGE \$304,764.00 to \$395,125.00	BIDS WHICH MEET SPECIFICATION/DOLLAR RANGE \$304,764.00 to \$395,125.00
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LOW BIDS NOT MEETING SPECIFICATION

VENDOR/CONTRACTOR	REASON	RECOMMENDATION ON REJECTIONS

AWARD RECOMMENDED

VENDOR NAME/ADDRESS	DESCRIPTION	AMOUNT
Bricker-Mincolla Uniform Company 557 5th Street Oakland, CA 94607	Body Armor	\$304,764.00

SUBMITTED BY

APPROVED AND FORWARDED TO COUNCIL

DEPARTMENT HEAD

OFFICE OF THE CITY ADMINISTRATOR

BID CALL	TOTAL	LOWEST BID BY CATEGORY	
		LOCAL BUSINESS	NON-LOCAL
ASK	7	1	6
NO RESPONSE	3	0	3
BIDS RECEIVED	4	1	3
AWARDS RECOMMENDED	1	1-\$304,764.00	0

CITY OF OAKLAND
PURCHASING DIVISION
AWARD RECOMMENDATION STATEMENT



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BID RECAP

VENDOR INFORMATION

BIDDER # 1

BIDDER # 2

BIDDER # 3

BIDDER # 4

Vendor Name	BRICKER-MINCOLLA	ADAMSON POLICE PRODUCTS	PROFORCE	L C ACTION POLICE SUPPLY
Vendor Address	OAKLAND, CA	HAYWARD, CA	PRESCOTT, AZ	SAN JOSE, CA
Contact Person	GREG RAPP	VIJAY MAHARAJ	JAKE SANDMAN	KIP MILLER
Telephone	510-465-7754	510-723-0643	800-367-5855	408-294-2677
Small local vendor ?	yes	no	no	no
Oakland vendor ?	yes	no	no	no

PURCHASE DESCRIPTION

item#	item	quant	unit cost	total	unit cost	total				
1	SOFT BODY ARMOR	400	\$ 699.00	\$ 279,600.00	\$ 794.00	\$ 317,600.00	\$ 862.94	\$ 345,176.00	\$ 906.25	\$ 362,500.00
2				\$ -	\$ -	\$ -		\$ -		\$ -
3				\$ -	\$ -	\$ -		\$ -		\$ -
4				\$ -	\$ -	\$ -				
5				\$ -	\$ -	\$ -				
6				\$ -	\$ -	\$ -				
7				\$ -	\$ -	\$ -				
8				\$ -	\$ -	\$ -				
9				\$ -	\$ -	\$ -				
10				\$ -	\$ -	\$ -				
11				\$ -	\$ -	\$ -				
SHIPPING										

CALCULATIONS

SUBTOTAL	\$	279,600.00	\$	317,600.00	\$	345,176.00	\$	362,500.00
Sales Tax	\$	25,164.00	\$	28,584.00	\$	31,065.84	\$	32,625.00
SMALL LOCAL VENDOR	\$	(7,619.10)	\$	-	\$	-	\$	-
OAKLAND VENDOR	\$	(7,619.10)	\$	-	\$	-	\$	-
EVALUATION TOTAL	\$	289,525.80	\$	346,184.00	\$	376,241.84	\$	395,125.00
GRAND TOTAL FOR PURCHASE	\$	304,764.00	\$	346,184.00	\$	376,241.84	\$	395,125.00

REQUIRED APPROVALS

	date verified	verified by
Insurance		
Business Tax		
OCIS		
Duplication		

F. Haliburton
PREPARED BY

Administrative Services
AGENCY / DEPARTMENT

BUYER
TITLE

Purchasing
DIVISION

3/14/2013
DATE