

APPROVED AS TO FORM AND LEGALITY

*Amadis Sotelo*

[Amadis Sotelo \(Mar 4, 2024 13:47 PST\)](#)

CITY ATTORNEY'S OFFICE

## OAKLAND CITY COUNCIL

RESOLUTION NO. \_\_\_\_\_ C.M.S.

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**RESOLUTION: (1) AWARDING A CONTRACT TO SECURITY LINES, U.S. FOR THE PURCHASE AND MAINTENANCE OF LICENSE PLATE RECOGNITION AND OTHER CAMERAS FOR THE ILLEGAL DUMPING SURVEILLANCE CAMERA PROGRAM IN AN AMOUNT NOT TO EXCEED SEVEN HUNDRED AND FIFTY THOUSAND DOLLARS (\$750,000) FOR THE PERIOD OF APRIL 1, 2024, TO MARCH 31, 2027; AND (2) WAIVING THE COMPETITIVE MULTI-STEP SOLICITATION PROCESS FOR THE ACQUISITION OF INFORMATION TECHNOLOGY SYSTEMS AND WAIVING THE LOCAL AND SMALL LOCAL BUSINESS ENTERPRISE PROGRAM REQUIREMENTS**

**WHEREAS**, on June 8, 2023, the Privacy Advisory Commission (PAC) received and accepted the Annual Surveillance Report ([Annual Report](#)) on the Oakland Public Works (OPW) Illegal Dumping Surveillance Camera Program (Camera Program) and supported the recommended changes to the Camera Program's Use Policy with the condition to select a license plate recognition (LPR) camera product that complies with [Surveillance Technology Ordinance](#), and

**WHEREAS**, on July 18, 2023, via [Resolution No. 89844 C.M.S.](#), City Council approved the Annual Report and changes to the Use Policy for the Camera Program as recommended by the PAC, and directed the City Administrator to return for City Council approval of the procurement of additional LPR and other cameras; and

**WHEREAS**, staff researched the marketplace to identify an LPR camera that met the City's requirements; and

**WHEREAS**, in collaboration with the Purchasing Unit, an informal Request for Proposals (RFP) was conducted, and Security Lines, U.S. (SLUS) emerged as the lowest, most responsive bidder; and

**WHEREAS**, SLUS is also the vendor from whom the City acquired its existing fleet of surveillance cameras (aka PODs) for the Camera Program; and

**WHEREAS**, the proposed LPR camera by Uniview is a 2-megapixel bullet camera that has a built-in license plate recognition algorithm capable of recognizing standard license plates from vehicles traveling up to 25mph. It is equipped with four (4) LED lights to provide an illumination range up to a distance of 30 meters and a built-in Infrared illuminator to increase visibility in low light settings. A 256GB SD card slot provides backup recording; and

**WHEREAS**, SLUS's proposed LPR solution consists of two (2) 180-degree, 5-megapixel cameras and two (2) Uniview LPR cameras in a weather-proof, metal housing; and

**WHEREAS**, the City now desires to enter into a three-year contract with Security Lines, U.S. in an amount not to exceed seven hundred and fifty thousand dollars (\$750,000) for the purchase and maintenance of the LPR and other cameras for OPW's Illegal Dumping Surveillance Camera Program; and

**WHEREAS**, the City Council's approval of the proposed contract will permit staff to: (A) purchase 15 new LPR-equipped PODs immediately; (B) send existing PODs back to the vendor to be retrofitted with LPR cameras; and (C) establish a one-year technical support services contract with two (2) one-year options to renew with Security Lines, U.S. to service the fleet of cameras and provide on-going virtual technical support; and

**WHEREAS**, first-year funds in the amount of \$250,000 for the contract are available in Fund (1010) General Fund: General Purpose and Fund (2244) Measure Q - Parks & Recreation Preservation, Litter Reduction, and Homelessness Support Act; Organization 30674 Illegal Dumping and Organization 30676 Litter Enforcement; Project 1005963 Homeless Encampment Cleanup, Project 1006062 Homeless Encamp Cleaning, and Project 1004120 PW Encampment Abatement2.; and

**WHEREAS**, procurement of additional LPR-equipped PODs and renewal of the technical support services contract with Security Lines, U.S. will be subject to future funds availability; and

**WHEREAS**, Oakland Municipal Code (OMC) Section 2.04.042.A requires that the City Administrator conduct a competitive multiple-step solicitation process for the acquisition of any computerized or information technology systems; and

**WHEREAS**, OMC Section 2.04.042.D provides that the City Council may waive the competitive process upon a recommendation of the City Administrator and finding and determination by the City Council that it is in the best interests of the City to waive the solicitation processes; and

**WHEREAS**, staff recommends that it is in the best interests of the City to waive the competitive multiple-step solicitation process for the acquisition of any the proposed computerized or information technology systems because Security Lines, U.S. is uniquely qualified based on the following considerations: (1) the vendor is the lowest and most responsive bidder in the informal bid process conducted by the Purchasing Unit; (2) they are the original vendor who supplied OPW its fleet of illegal dumping surveillance cameras, with deep knowledge of the Camera Program; and (3) they are able to provide the maintenance and technical support needed to optimize the Camera Program; and

**WHEREAS**, Ordinance No.13101 C.M.S., Ordinance No.13640 C.M.S., and Ordinance No.13647 C.M.S., collectively require a minimum 50-percent (50%) Local Business Enterprise/Small Local Business Enterprise (LBE/SLBE) participation for all purchase of commodities, goods and associated services for contracts valued at or over fifty thousand dollars (\$50,000) when there are at least three certified business listed in the industry, trade, or profession that constitutes a major category of work; and

**WHEREAS**, the City Council may waive the City's LBE/SLBE requirements for the purchase of commodities, goods, services, supplies, or combination thereof due to a lack or limited availability of SLBEs or LBEs pursuant to Part I of Oakland's Local and Small Local Business Enterprise Program guidelines adopted by Ordinance No. 13647 C.M.S.; and

**WHEREAS**, the City Administrator has determined that this contract is professional, scientific, or technical and temporary in nature and the performance shall not result in the loss of employment or salary by any person having a permanent status in the competitive services; and

**WHEREAS**, staff recommends that it is in the City's best interests for the City Council to waive the LBE/SLBE participation requirements for this contract because Security Lines, U.S., is uniquely qualified to provide this group of services and there is a lack or limited availability of SLBEs or LBEs to provide these services; now, therefore, be it

**RESOLVED:** That for the reasons stated above and in the report accompanying this Resolution, the City Council hereby finds and determines that it is in the best interests of the City to waive the multi-step solicitation processes pursuant to Oakland Municipal Code section 2.04.042.D, and to the extent necessary and for good cause shown, the City's Local/Small Local Business Enterprise program requirements, and so waives these requirements for the proposed IT agreement with Security Lines, U.S.; and be it

**FURTHER RESOLVED:** That the City Council hereby authorizes the City Administrator to award a contract to Security Lines, U.S. for the purchase and maintenance of license plate recognition and other cameras for the Illegal Dumping Surveillance Camera Program in an amount not to exceed seven hundred and fifty thousand dollars (\$750,000) for the period of April 1, 2024 to March 31, 2027; and be it

**FURTHER RESOLVED:** That all expenditures related to this proposed contract shall be allocated in Fund (1010) General Fund: General Purpose and Fund (2244) Measure Q - Parks & Recreation Preservation, Litter Reduction, and Homelessness Support Act; Organization (30674) Illegal Dumping and Organization (30676) Litter Enforcement; Project (1005963) Homeless Encampment Cleanup, Project (1006062) Homeless Encampment Cleaning, and Project (1004120) PW Encampment Abatement2; and be it

**FURTHER RESOLVED:** That the City Administrator or designee is hereby authorized and empowered to approve any subsequent amendments to, or extensions of said agreement, except for those related to an increase in compensation or the allocation of additional funds, provided that such amendments or extensions shall be reviewed by the City Attorney and filed with the City Clerk's Office.

IN COUNCIL, OAKLAND, CALIFORNIA,

PASSED BY THE FOLLOWING VOTE:

AYES - FIFE, GALLO, JENKINS, KALB, KAPLAN, RAMACHANDRAN, REID, AND  
PRESIDENT FORTUNATO BAS

NOES –

ABSENT –

ABSTENTION –

ATTEST: \_\_\_\_\_

ASHA REED

City Clerk and Clerk of the Council of the  
City of Oakland, California