



FILED
OFFICE OF THE CITY CLERK
OAKLAND

2017 JUL 13 PM 3:11

AGENDA REPORT

TO: Sabrina B. Landreth
City Administrator

FROM: Mark Sawicki,
Director, EWD

SUBJECT: Workforce Development Board FY
2017-18 Budget and Contracts
Supplemental Report

DATE: July 7, 2017

City Administrator Approval

Date:

7/13/17

RECOMMENDATION

Staff Recommends That The City Council Adopt A Resolution (1) Adopting The Fiscal Year 2017-2018 Workforce Investment Budget; (2) Accepting And Appropriating Workforce Innovation And Opportunity Act (WIOA) Title I Formula Funds For Adult, Dislocated Worker, Youth And Rapid Response Services In The Estimated Amount Of ~~\$4,016,853~~ \$3,782,444; And (3) Authorizing Contracts With Service Providers Competitively Selected By The Oakland Workforce Development Board To Provide Comprehensive, Specialized, Business Engagement And Youth Services From WIOA Title I Formula Funds And Other Funds For Fiscal Year 2017-2018; OR

Adopt A Resolution (1) Adopting The Fiscal Year 2017-2018 Workforce Investment Budget; (2) Accepting And Appropriating Workforce Innovation And Opportunity Act (WIOA) Title I Formula Funds For Adult, Dislocated Worker, Youth And Rapid Response Services In The Estimated Amount Of ~~\$4,016,853~~ \$3,782,444; (3) Appropriating An Additional ~~\$500,000~~ \$358,411 From The General Fund For Workforce Development; And (4) Authorizing Contracts With Service Providers Competitively Selected By The Oakland Workforce Development Board To Provide Comprehensive, Specialized, Business Engagement And Youth Services From WIOA Title I Formula Funds And Other Funds For Fiscal Year 2017-2018.

REASON FOR SUPPLEMENTAL

This supplemental staff report reflects the revised City Council FY 2017-19 budget allocation along with revised figures from the State. In addition, the Oakland Workforce Development Board (OWDB) has completed their budget discussions and deliberations resulting in final program allocations. The change to the resolution revising the WIOA grant amount and budget items is permitted under the Sunshine Ordinance, Section 2.20.080(B)(4) of the Sunshine Ordinance allows staff to amend a posted agenda and agenda-related materials within the 10-day advance notice period to change a stated financial amount to accurately reflect the nature of the action to be taken on the agenda item.

Item: _____
City Council
July 18, 2017

BACKGROUND / LEGISLATIVE HISTORY

On June 22, 2017 the City of Oakland received a FY 2017-2018 WIOA subgrant agreement from the Employment Development Department (EDD) with an additional four (4) percent decrease in funding from the estimated six (6) percent previously published by EDD in February 2017. This total decrease of \$490,335 represents an overall eleven (11) percent reduction from the prior fiscal year for WIOA program services and system administration. The supplemental budget reflects the State's total allocation of WIOA Formula funding of \$3,782,444 to the City of Oakland for FY 2017-2018.

Year over Year WIOA Allocations- City of Oakland

	Youth	Adult	DW	Rapid Response	Total
FY 2016-17	\$1,437,498	\$1,407,243	\$1,070,870	\$357,168	\$4,272,779
FY 2017-18	\$1,293,484	\$1,272,659	\$948,425	\$267,876	\$3,782,444
Total WIOA Reduction	(\$144,014)	(\$134,584)	(\$122,445)	(\$89,292)	(\$490,335)
Change (+/-)	-10%	-10%	-11%	-25%	-11%

The supplemental workforce development budget, attachment A, also includes one-time General Fund allocations in the amount of \$358,411 per the City of Oakland's FY 2017-2019 Budget that was adopted by City Council on June 29, 2017.

To balance the FY 2017-2018 budget and account for the additional decrease in WIOA funding allocations, City staff has updated its projections for the OWDB's carry forward balance reconciliation this analysis has conservatively resulted in approximately \$150,000 net positive funds available to offset the EDD reduction.

Additionally, FY 2017-2018 service provider recommended "not to exceed allocations" have been updated to account for direct client support.

The FY 2017-18 service provider recommendations include:

AGENCY	Fund	Total to be Approved Not to Exceed:	
Adult Service Provider Contracts			
OPIC America's Job Center of CA (AJCC)	Program Operations		
		Adult	\$551,607
	2195	Dislocated Worker	\$498,417
		Rapid Response	\$64,771
	1010	One-time GFP	\$175,000
	<i>Program Operations Subtotal</i>		\$1,289,795

Item: _____
 City Council
 July 18, 2017

AGENCY	Fund	Total to be Approved Not to Exceed:		
OPIC America's Job Center of CA (AJCC)	Direct Client Support			
		Adult Support Svs	\$60,000	
	2195	DW Support Svs	\$40,000	
	<i>Direct Client Support Subtotal</i>		<i>\$100,000</i>	
	OPIC AJCC Total			\$1,389,795
Unity Council AJCC	Program Operations			
		Adult	\$76,700	
	2195	Dislocated Worker	\$50,800	
	<i>Program Operations Subtotal</i>		<i>\$127,500</i>	
	Direct Client Support			
		Adult Support Svs	\$15,000	
	2195	DW Support Svs	\$10,000	
	<i>Direct Client Support Subtotal</i>		<i>\$25,000</i>	
	Unity Council AJCC Total			\$152,500
	KRA Corporation	Program Operations		
		Adult	\$7,055	
		Dislocated Worker	\$7,239	
2195		Rapid Response	\$107,472	
		Youth	\$7,719	
7999		Career Pathways	\$25,000	
<i>Program Operation Subtotal</i>		<i>\$154,485</i>		
Direct Client Support				
		Adult Training	\$254,532	
2195		DW Training	\$189,685	
<i>Direct Client Support Subtotal</i>		<i>\$444,217</i>		
KRA Corporation Total			\$598,702	
OPIC Eastbay Works (EBW)	Program Operations			
		Adult	\$15,300	
	2195	Dislocated Worker	\$15,300	
		Youth	\$18,000	
	OPIC EBW Total			\$48,600
Cypress Mandela Training Center	Program Operations			
	1010	One-time GFP Total	\$50,000	
Cypress Mandela Total			\$50,000	

Item: _____
 City Council
 July 18, 2017

AGENCY	Fund	Total to be Approved Not to Exceed:		
Youth Service Provider Contracts				
Lao Family Community Development	Program Operations			
	2195	Youth (WIOA year-round)	\$209,776	
		Youth (WIOA summer)	\$40,500	
	7999	OHA (Youth summer)	\$178,600	
	Lao Family Total			\$428,876
Unity Council	Program Operations			
	2195	Youth (WIOA year-round)	\$209,776	
		Youth (WIOA summer)	\$18,900	
	7999	OHA (Youth summer)	\$44,650	
	Unity Council Total			\$273,326
Youth Employment Partnership	Program Operations			
	2195	Youth (WIOA year-round)	\$209,776	
		Youth (WIOA summer)	\$43,200	
	7999	OHA (Youth summer)	\$178,600	
	YEP Total			\$431,576
Youth Radio	Program Operations			
	2195	Youth (year-round)	\$209,776	
	Youth Radio Total			\$209,776
Civicorps	Program Operations			
	2195	Youth (WIOA year-round)	\$106,776	
	1010	One-time GFP	\$103,000	
	Civicorps Total			\$209,776
Youth Uprising	Program Operations			
	7999	OHA (Youth summer)	\$44,650	
	Youth Uprising Total			\$44,650

Item: _____
 City Council
 July 18, 2017


The budget adopted by the board and requested of the City Council represents a balanced budget that includes one-time general fund allocations from the City's General Purpose Fund (Fund 1010) and ensures concurrence between the City of Oakland's FY 2017-2019 budget and the FY 2017-18 Workforce Development Board budget.

ACTION REQUESTED OF THE CITY COUNCIL

That The City Council Adopt A Resolution (1) Adopting The Fiscal Year 2017-2018 Workforce Investment Budget; (2) Accepting And Appropriating Workforce Innovation And Opportunity Act (WIOA) Title I Formula Funds For Adult, Dislocated Worker, Youth And Rapid Response Services In The Estimated Amount Of \$3,782,444; (3) Appropriating An Additional \$358,411 From The General Fund For Workforce Development; And (4) Authorizing Contracts With Service Providers Competitively Selected By The Oakland Workforce Development Board To Provide Comprehensive, Specialized, Business Engagement And Youth Services From WIOA Title I Formula Funds And Other Funds For Fiscal Year 2017-2018.

For questions regarding this report, please contact Stephen Baiter, Executive Director, Oakland Workforce Development Board, at (510) 238-6440.

Respectfully submitted,



Mark Sawicki
Director, EWD

Reviewed by:
Stephen Baiter, Executive Director
Oakland Workforce Development Board

Prepared by:
Honorata Lindsay, Program Analyst II

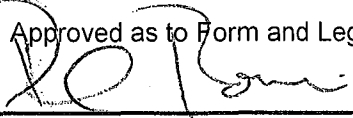
Attachment 1-Oakland Workforce Development Board – FY 2017-2018 Budget

**ATTACHMENT 1
OAKLAND WORKFORCE DEVELOPMENT BOARD – FY 2017-2018 BUDGET**

A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	
		WIOA							Other Revenue						
2	PROJECTED REVENUES	Adult	Dislocated Worker	Rapid Response	Youth	WIOA 25%	Slingshot Initiative	WIOA Subtotal	CPT I & II	General Fund	OHA	Misc Earn & Learn*	Other Revenue Subtotal	2017-18 Grand Total	
3	Carryover Revenue	\$42,142	\$47,021	\$51,487	\$102,887	\$13,145	\$60,000	\$316,681	\$56,068			\$41,031	\$97,099	\$413,780	
4	FY 2017-18 Revenue	\$1,272,659	\$948,425	267,876	\$1,293,484			\$3,782,444	\$223,689	\$625,976	\$450,000	\$90,080	\$1,389,745	\$5,172,189	
5	TOTAL REVENUE	\$1,314,801	\$995,446	\$319,363	\$1,396,371	\$13,145	\$60,000	\$4,099,125	\$279,757	\$625,976	\$450,000	\$131,111	\$1,486,844	\$5,585,969	
6	EXPENDITURES														
7	SERVICE PROVIDER CONTRACTS														
8	Youth Services														
9	Bay Area Comm Resources							\$0					\$0	\$0	
10	Civicorps				\$106,776			\$106,776	\$103,000				\$103,000	\$209,776	
11	Lao Family				\$250,276			\$250,276		\$178,600			\$178,600	\$428,876	
12	Unity Council				\$228,676			\$228,676		\$44,650			\$44,650	\$273,326	
13	Youth Employment Partnership				\$252,976			\$252,976		\$178,600			\$178,600	\$431,576	
14	Youth Radio				\$209,776			\$209,776					\$0	\$209,776	
15	Youth Uprising							\$0		\$44,650			\$44,650	\$44,650	
16	Adult Services														
17	Department of Human Services Senior Services							\$0					\$0	\$0	
18	Day Labor Center							\$0	\$170,411				\$170,411	\$170,411	
19	Merritt College America's Job Center of CA (AJCC)							\$0					\$0	\$0	
20	OPIC America's Job Center of CA (AJCC)	\$551,607	\$498,417	\$64,771				\$1,114,795	\$175,000				\$175,000	\$1,289,795	
21	Unity Council America's Job Center of CA (AJCC)	\$76,700	\$50,800					\$127,500					\$0	\$127,500	
22	Cypress Mandela							\$0	\$50,000				\$50,000	\$50,000	
23	Professional Services														
24	KRA Vendor Pay Agent	\$7,055	\$7,239	\$107,472	\$7,719			\$129,485	\$25,000				\$25,000	\$154,485	
25	OPIC EASTBAY Works	\$15,300	\$15,300		\$18,000			\$48,600					\$0	\$48,600	
26	Other Professional Services	\$4,204	\$9,300		\$2,000			\$15,504					\$0	\$15,504	
27	Slingshot/East Bay RPU						\$50,000	\$50,000					\$0	\$50,000	
28	Service Provider Subtotal	\$654,866	\$581,056	\$172,243	\$1,076,199	\$0	\$50,000	\$2,534,364	\$25,000	\$498,411	\$446,500	\$0	\$969,911	\$3,504,275	
29	DIRECT CLIENT SUPPORT														
30	Adult and DW Training Services	\$254,532	\$189,685					\$444,217					\$0	\$444,217	
31	Adult and DW Supportive Services	\$75,000	\$50,000					\$125,000					\$0	\$125,000	
32	Direct Client Support Subtotal	\$329,532	\$239,685	\$0	\$0	\$0	\$0	\$569,217	\$0	\$0	\$0	\$0	\$0	\$569,217	
33	CITY OPERATIONS													\$0	
34	Budget/Fiscal Staff	\$34,630	\$21,230	\$34,630	\$34,631			\$125,121	\$13,400				\$13,400	\$138,521	
35	Classrooms2Careers Coord							\$0	\$75,000				\$75,000	\$75,000	
36	Internal Services Fund Fees	\$6,593	\$7,784	\$113	\$4,823			\$19,313				\$103,831	\$103,831	\$123,144	
37	Program Staff	\$285,121	\$141,710	\$112,377	\$263,656		\$10,000	\$812,864	\$43,556	\$127,565			\$171,121	\$983,985	
38	O&M	\$4,059	\$3,981		\$17,062	\$13,145		\$38,247	\$12,035				\$12,035	\$50,282	
39	City Operations Subtotal	\$330,403	\$174,705	\$147,120	\$320,172	\$13,145	\$10,000	\$995,545	\$143,991	\$127,565	\$0	\$103,831	\$375,387	\$1,370,932	
40	TOTAL EXPENDITURES	\$1,314,801	\$995,446	\$319,363	\$1,396,371	\$13,145	\$60,000	\$4,099,126	\$168,991	\$625,976	\$446,500	\$103,831	\$1,345,298	\$5,444,424	
41	Fund Balance	(0)	(0)	0	0	0	0	(0)	110,766	0	3,500	27,280	141,546	141,546	

2017 JUL 13 PM 3:11

Approved as to Form and Legality


Deputy City Attorney

OAKLAND CITY COUNCIL

RESOLUTION No. _____ C.M.S.

RESOLUTION (1) ADOPTING THE FISCAL YEAR 2017-2018 WORKFORCE INVESTMENT BUDGET; (2) ACCEPTING AND APPROPRIATING WORKFORCE INNOVATION AND OPPORTUNITY ACT (WIOA) TITLE I FORMULA FUNDS FOR ADULT, DISLOCATED WORKER, YOUTH AND RAPID RESPONSE SERVICES IN THE ESTIMATED AMOUNT OF \$3,782,444; (3) APPROPRIATING AN ADDITIONAL \$358,411 FROM THE GENERAL FUND FOR WORKFORCE DEVELOPMENT; AND (4) AUTHORIZING CONTRACTS WITH SERVICE PROVIDERS COMPETITIVELY SELECTED BY THE OAKLAND WORKFORCE DEVELOPMENT BOARD TO PROVIDE COMPREHENSIVE, SPECIALIZED, BUSINESS ENGAGEMENT AND YOUTH SERVICES FROM WIOA TITLE I FORMULA FUNDS AND OTHER FUNDS FOR FISCAL YEAR 2017-2018

WHEREAS, the Oakland Workforce Development Board is mandated to oversee the expenditure of Workforce Innovation and Opportunity Act of 2014 (“WIOA”) funding in partnership with the Mayor as local chief elected official in a designated workforce development area such as the City of Oakland; and

WHEREAS, the City of Oakland received a WIOA subgrant agreement from the California Employment Development Department (EDD) that WIOA Title I formula funds for FY 2017-18 for adult, dislocated worker, youth, is \$3,514,568 and;

WHEREAS, rapid response services are yet to be determined and is estimated in the amount of \$267,867; and

WHEREAS, the total estimated WIOA title I formula funds for adult, dislocated worker, youth and rapid response is \$3,782,444; and

WHEREAS, the Oakland Workforce Development Board approved a budget for all said funds; and

WHEREAS, the Oakland Workforce Development Board has selected, through a competitive request for proposals process, the service providers specified below to provide employment and training services to adults, dislocated workers, youth and business including rapid response and lay-off aversion services, with WIOA Title I formula funds; and

WHEREAS, WIOA Title I formula funds awarded to contracted service providers must be expended within the fiscal year; and

WHEREAS, under Senate Bill 734, 30 percent of the combined adult and dislocated worker funding must be used on eligible training services to assist job seekers with training and employment goals within the fiscal year; and

WHEREAS, WIOA Section 129(a)(4) requires the minimum out-of-school youth expenditure rate, minus administrative costs, for the youth formula-funded program be 75 percent; and

WHEREAS, WIOA Section 129(c)(4) prioritizes work experience with the requirement that the local workforce development area must spend a minimum of 20 percent of non-administrative youth formula funds on work experience activities; and

WHEREAS, from time to time the City through the Oakland Workforce Development Board will have the opportunity to apply for and receive grant funds and contributions above and beyond the WIOA Title I formula funds to help build capacity and diversify funding for the workforce system; now, therefore, be it

RESOLVED: That the City hereby accepts the Fiscal Year 2017-2018 WIOA Title I formula funding for Adult, Dislocated Worker, Youth and Rapid Response services in the estimated amount of \$3,782,444, and is authorized to enter into agreements pertaining to the acceptance of such funds; and be it

FURTHER RESOLVED: That, given possible variances in WIOA allocations from the U.S Department of Labor and the California Employment Development Department, the City Administrator is authorized to accept additional WIOA funding allocations for Fiscal Year 2017-18 above \$3,782,444 without returning to the City Council; and be it

FURTHER RESOLVED: That WIOA funds are hereby appropriated to the Workforce Development Fund (2195), Workforce Development Org (85311), various Expenditure Accounts, in Projects to be determined, and in Workforce Program (SC03); and be it

FURTHER RESOLVED: That City Council hereby appropriates an additional \$358,411 of General Fund (Fund 1010) to the Workforce Development Org (85311), various Expenditure Accounts, in Projects to be determined, and in Workforce Program (SC03) to ensure that all deliverables under the law and the OWDB strategic plan are being adequately met; and be it

FURTHER RESOLVED: That the City Council hereby adopts the following Fiscal Year 2017-2018 workforce development budget:

A	B	C	D	E	F	G	H	I	J	K	L	M	N	O
1		WIOA						Other Revenue						
2	PROJECTED REVENUES	Adult	Dislocated Worker	Rapid Response	Youth	WIOA 25%	Slingshot Initiative	WIOA Subtotal	CPT I & II	General Fund	OHA	Misc Earn & Learn*	Other Revenue Subtotal	2017-18 Grand Total
3	Carryover Revenue	\$42,142	\$47,021	\$51,487	\$102,887	\$13,145	\$60,000	\$316,681	\$56,068			\$41,031	\$97,099	\$413,780
4	FY 2017-18 Revenue	\$1,272,659	\$948,425	267,876	\$1,293,484			\$3,782,444	\$223,689	\$625,976	\$450,000	\$90,080	\$1,389,745	\$5,172,189
5	TOTAL REVENUE	\$1,314,801	\$995,446	\$319,363	\$1,396,371	\$13,145	\$60,000	\$4,099,125	\$279,757	\$625,976	\$450,000	\$131,111	\$1,486,844	\$5,585,969
6	EXPENDITURES													
7	SERVICE PROVIDER CONTRACTS													
8	Youth Services													
9	Bay Area Comm Resources							\$0					\$0	\$0
10	Civicorps				\$106,776			\$106,776		\$103,000			\$103,000	\$209,776
11	Lao Family				\$250,276			\$250,276			\$178,600		\$178,600	\$428,876
12	Unity Council				\$228,676			\$228,676			\$44,650		\$44,650	\$273,326
13	Youth Employment Partnership				\$252,976			\$252,976			\$178,600		\$178,600	\$431,576
14	Youth Radio				\$209,776			\$209,776					\$0	\$209,776
15	Youth Uprising							\$0			\$44,650		\$44,650	\$44,650
16	Adult Services													
17	Department of Human Services Senior Services							\$0						
18	Day Labor Center							\$0		\$170,411			\$170,411	\$170,411
19	Merritt College America's Job Center of CA (AJCC)							\$0					\$0	\$0
20	OPIC America's Job Center of CA (AJCC)	\$551,607	\$498,417	\$64,771				\$1,114,795		\$175,000			\$175,000	\$1,289,795
21	Unity Council America's Job Center of CA (AJCC)	\$76,700	\$50,800					\$127,500					\$0	\$127,500
22	Cypress Mandela							\$0		\$50,000			\$50,000	\$50,000
23	Professional Services													
24	KRA Vendor Pay Agent	\$7,055	\$7,239	\$107,472	\$7,719			\$129,485	\$25,000				\$25,000	\$154,485
25	OPIC EASTBAY Works	\$15,300	\$15,300		\$18,000			\$48,600					\$0	\$48,600
26	Other Professional Services	\$4,204	\$9,300		\$2,000			\$15,504					\$0	\$15,504
27	Slingshot/East Bay RPU							\$50,000					\$0	\$50,000
28	Service Provider Subtotal	\$654,866	\$581,056	\$172,243	\$1,076,199	\$0	\$50,000	\$2,534,364	\$25,000	\$498,411	\$446,500	\$0	\$969,911	\$3,504,275
29	DIRECT CLIENT SUPPORT													
30	Adult and DW Training Services	\$254,532	\$189,685					\$444,217					\$0	\$444,217
31	Adult and DW Supportive Services	\$75,000	\$50,000					\$125,000					\$0	\$125,000
32	Direct Client Support Subtotal	\$329,532	\$239,685	\$0	\$0	\$0	\$0	\$569,217	\$0	\$0	\$0	\$0	\$0	\$569,217
33	CITY OPERATIONS													
34	Budget/Fiscal Staff	\$34,630	\$21,230	\$34,630	\$34,631			\$125,121	\$13,400				\$13,400	\$138,521
35	Classrooms2Careers Coord							\$0	\$75,000				\$75,000	\$75,000
36	Internal Services Fund Fees	\$6,593	\$7,784	\$113	\$4,823			\$19,313				\$103,831	\$103,831	\$123,144
37	Program Staff	\$285,121	\$141,710	\$112,377	\$263,656		\$10,000	\$812,864	\$43,556	\$127,565			\$171,121	\$983,985
38	O&M	\$4,059	\$3,981		\$17,062		\$13,145	\$38,247	\$12,035				\$12,035	\$50,282
39	City Operations Subtotal	\$330,403	\$174,705	\$147,120	\$320,172	\$13,145	\$10,000	\$995,545	\$143,991	\$127,565	\$0	\$103,831	\$375,387	\$1,370,932
40	TOTAL EXPENDITURES	\$1,314,801	\$995,446	\$319,363	\$1,396,371	\$13,145	\$60,000	\$4,099,126	\$168,991	\$625,976	\$446,500	\$103,831	\$1,345,298	\$5,444,424
41	Fund Balance	(0)	(0)	0	0	0	0	(0)	110,766	0	3,500	27,280	141,546	141,546

and be it

FURTHER RESOLVED: That the City Council hereby authorizes the City Administrator to negotiate and enter into contracts for Fiscal Year 2017-18 workforce development funds through June 30, 2018, to provide employment and training services to adults, dislocated workers, youth and business including rapid response and lay-off aversion services with the following service providers in not-to-exceed amounts set forth below:

- Adult and dislocated worker services to the (1) Oakland Private Industry Council in an amount not to exceed \$1,389,795; and (2) the Unity Council in an amount not to exceed \$152,500;
- Employer engagement services and fiscal responsibility of training and support services to KRA Corporation in an amount not to exceed \$598,702;
- Youth year-round services to (1) Lao Family Community in an amount not to exceed \$209,776, (2) Civicorps in an amount not to exceed \$209,776, (3) Unity Council in an amount not to exceed \$209,776 , (4) Youth Employment Partnership in an amount not to exceed \$209,776, and (5) Youth Radio in an amount not to exceed \$209,776; and be it

FURTHER RESOLVED: That each contract for workforce development activities funded with WIOA Title I formula funds shall have specific performance benchmarks consistent with WIOA regulations, and that the City shall terminate the contract of a service provider that materially fails to meet contract performance, funds will be reallocated to existing service providers or an on-call pool; and be it

FURTHER RESOLVED: That the City Administrator or her designee is hereby authorized to spend funds in FY 2017-18 and take other action with respect to the adopted budget and authorized contracts consistent with the Resolution and its basic purposes.

IN COUNCIL, OAKLAND, CALIFORNIA, _____, 20_____.

PASSED BY THE FOLLOWING VOTE:

AYES - BROOKS, CAMPBELL WASHINGTON, GALLO, GIBSON MCHELHANEY, GUILLEN, KALB, KAPLAN, and PRESIDENT REID

NOES -

ABSENT -

ABSTENTION -

ATTEST: _____
LaTonda Simmons
City Clerk and Clerk of the Council
of the City of Oakland, California