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CITY OF OAKLAND



CITY HALL • 1 FRANK H. OGAWA PLAZA, 3<sup>rd</sup> FLOOR • OAKLAND, CALIFORNIA 94612

Office of the Mayor  
Honorable Libby Schaaf  
Mayor

(510) 238-3141  
Fax (510) 238-4731

Letter of Appointment

March 6, 2018

The Honorable City Council  
One Frank H. Ogawa Plaza, Second Floor  
Oakland, CA 94612

Dear President Reid and members of the City Council:

Pursuant to City Charter Section 601, the Mayor has appointed the following person as members of the following board or commission, subject to City Council confirmation:

**Community Jobs Oversight Commission**

**Larry Gallegos**, to serve a two-year term on the Community Jobs Oversight Commission as a City Representative beginning December 10, 2017 and ending December 9, 2019, filling the seat previously held by Danny Lau.

Sincerely,

Libby Schaaf  
Mayor

A large, stylized handwritten signature in black ink, which appears to read "Libby Schaaf".

**Profile**

Larry

First Name

A.

Middle Initial

Gallegos

Last Name

[Redacted]

Email Address

[Redacted]

Street Address

Suite or Apt

[Redacted]

City

[Redacted]

State

[Redacted]

Postal Code

[Redacted]

Primary Phone

[Redacted]

Alternate Phone

[Redacted]

Employer

[Redacted]

Job Title

**Which Boards would you like to apply for?**

Oakland Army Base Jobs Oversight Commission: Submitted

**Interests & Experiences**

**Please tell us how your qualifications and participation will relate to the requested board and/or commission's mission.**

I have spent and dedicated my entire career to serving the City of Oakland in an effort to improve the quality of life for all residents regardless of their social, political or economic backgrounds. I feel that my 28+ years with the City would assist the commission in making the right policy decisions and recommendations to further improve and expand job and economic opportunities in Oakland.

***Please submit your resume or curriculum vitae. You may upload a document. (A Word format is preferred.) Alternatively, you may paste the text of your resume in the field provided below.***

L\_Gallegos\_Resume.pdf

Upload a Resume

Please paste the text of your resume or curriculum vitae below.

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Please click the acknowledgement below.

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Service on City of Oakland boards, commissions, and committees may require filings of the FPCC's Statements of Economic Interest (Form 700). Upon appointment and determination of filing status, I will comply with all filing obligations.

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I Agree \*

LARRY A. GALLEGOS



*Experience:*

**City of Oakland/Office of Economic and Workforce Development**  
*Project Implementation Division: Area Manager*

Oakland, CA  
Feb 2012-present

- Plan, organize, assign, review, and participate in major economic, development and business attraction and retention projects in the City of Oakland; plan and implement programs to stimulate residential, commercial and industrial development in the City.
- Act as project leader for major and multiple development projects, including real estate acquisition and disposition, relocation, demolition, building construction or rehabilitation, and project improvements.
- Coordinate the development of major economic studies relating to targeted areas, industries, and development programs; assist with the preparation of long-range plans and special studies in coordination with City departments and other public agencies.

**Oakland Redevelopment Agency**  
*Redevelopment Division: Redevelopment Area Manager*

Oakland, CA  
Mar 2007-Feb 2012

- Oversaw the Coliseum project area which was the City's largest redevelopment project area and one of the largest in the State of California. Managed over \$170M in bonds and \$60M in annual tax increment. Drafted blight studies, 5-year implementation plans, and was responsible for day to day operations and staff.
- Implemented new innovative pilot programs and managed major Transportation, Parks, Fire, Library and Housing projects for the redevelopment agency. Through various projects and programs eliminated blight in the Coliseum, Central City East and Oak Knoll project areas.
- Served on the City's executive finance team responsible for refinancing the redevelopment agency's taxable and tax exempt bonds and credit rating presentations. Leveraged private and public investments with tax increment financing.
- Part of the City's executive team responsible for the re-organization effort after the dissolution of redevelopment and transition into the successor agency. Established and maintained project management systems to enable two-year budget process.

**City of Oakland/Community and Economic Development Agency**  
*Redevelopment Division: Urban Economic Analyst*

Oakland, CA  
Jul 2003-Mar 2007

- Coordinated and administered numerous economic, and workforce related programs; maintained relationships with wide range of stakeholders including community, business, and merchant groups, non-profit organizations.
- Developed and administered section, program, and project budgets and grants; approved payments to contractors and consultants; designed, negotiated, and administered contracts with loan and technical assistance providers; recommended approval of payments to providers.

- Awarded millions of dollars in grants for projects from federal, state and regional sources; prepared reports and maintained accurate records and submitted quarterly reports for audit review purposes.
- Administered and monitored loan programs to small businesses, including Small Business Agency loans, commercial revolving loans, HUD EDI loans, and New Market Tax Credits for development projects. Increased local employment opportunities and tax revenues for the City.
- Prepare and make public presentations to City Council, community groups, district boards, and civic organizations; responded to public inquiries pertaining to business development in Oakland.

City of Oakland/Housing and Community Development  
Housing Division: Rehabilitation Advisor

Oakland, CA  
Jun 1990-Jul 2003

- Responsible for administering California's Disaster Assistance Program to affected Oakland residents after Loma Prieta earthquake.
- Interpreted and incorporated technical reports such as lead-based paint risk assessments, conducted housing deficiency inspections, prepared scopes of work, and compiled housing loan packages.
- Administered and implemented state and federal funded housing grant and loan programs that incorporated HUD (CDBG) Community Development Block Grants.

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Education:

University of California, Berkeley  
B.A. Architecture, College of Environmental Design

Berkeley, CA  
June 1989

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Skills/Abilities:

- Principles and practices of urban economic development and redevelopment;
- Principles of municipal budgeting, finance, accounting, marketing, business management, and grants applications as it relates to economic development and redevelopment.
- Market research, business statistics, and economic trends.
- Federal, state, and local resources for economic development and redevelopment.
- Methods and techniques of presenting ideas persuasively in writing and orally.
- Budget development and administration.
- GIS mapping systems and applications.
- Principles of supervision, training, and development.
- Plan, organize, direct, and evaluate economic development projects.
- Interpretation and applications of federal and state regulations pertaining to urban economic development.
- Coordinate functions and activities between department and outside agencies.
- Ability to establish cooperative relationships with business organizations and community groups.

Boards/Misc.:

Current board member of: Alameda Health System Foundation (AHSF); Community Energy Services Corporation (CESC); Urban Strategies Council; and Oakland Latino Chamber of Commerce.  
Technical Presentations: Project Implementation Division- City of Oakland Citizens Academy; Post Redevelopment- Breakfast of Champions Association; 2017 Rail-Volution Transportation Conference.

Win2Data; HDL; Oracle; Real Estate Principles; CEQA and EIR Entitlement Process; Uniform Building Codes; Title 24 Compliance; Finance Principles; New Market Tax Credits; Financial and Pro Forma Analysis. Member of: Urban Land Institute; SPUR; International City/County Management Association; American Planning Association; US Green Building Council.

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APPROVED FOR FORM AND LEGALITY

**DRAFT**

CITY ATTORNEY

## OAKLAND CITY COUNCIL

RESOLUTION No. \_\_\_\_\_ C.M.S.

INTRODUCED BY HONORABLE MAYOR LIBBY SCHAAF

### RESOLUTION CONFIRMING THE MAYOR'S APPOINTMENT OF LARRY GALLEGOS TO THE COMMUNITY JOBS OVERSIGHT COMMISSION

**WHEREAS**, Ordinance No. 13140 C.M.S., adopted October 30, 2012, established the Community Jobs Oversight Commission to monitor compliance with the construction and operations jobs policies for the former Oakland Army Base; and

**WHEREAS**, Section 3 of such Ordinance provides that members of the Community Jobs Oversight Commission shall be appointed by the Mayor subject to confirmation by the affirmative vote of five members of the City Council

**WHEREAS**, the Community Jobs Oversight Commission consists of eleven (11) members, serving staggered terms of two years each, with one member representing the West Oakland Community Advisory Group, two members representing the Revive Oakland Coalition, two members representing the Oakland WORKS Coalition, two members representing organized labor, two members representing the City, and two members representing employers; and

**WHEREAS**, the Honorable Mayor Libby Schaaf has appointed **Larry Gallegos** as City Representative subject to confirmation by the City Council; now, therefore, be it

**RESOLVED**, That pursuant to Oakland City Council Ordinance No. 13140 C.M.S., the City Council hereby confirms the Mayor's appointment to the Community Jobs Oversight Commission:

- Larry Gallegos, to serve a two-year term on the Community Jobs Oversight Commission beginning December 10, 2017 and ending December 9, 2019 filling the seat previously held by Andres Cluver

IN COUNCIL, OAKLAND, CALIFORNIA,  
PASSED BY THE FOLLOWING VOTE:

AYES – BROOKS, CAMPBELL WASHINGTON, GALLO, GUILLEN, KALB, KAPLAN,  
REID, AND PRESIDENT GIBSON MCELHANEY

NOES –

ABSTENTIONS-

ABSENT-

ATTEST:

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LATONDA SIMMONS

City Clerk and Clerk of the Oakland City Council