

CITY OF OAKLAND
AGENDA REPORT

FILED
OFFICE OF THE CITY CLERK
OAKLAND

2011 SEP 15 PM 1:07

TO: Office of the City Administrator
ATTN: Deanna J. Santana
FROM: Finance and Management Agency
DATE: September 27, 2011

RE: RESOLUTION AWARDING A CONTRACT TO FRANCISCO ELECTRIC, A CORPORATION, FOR THE PURCHASE OF STREET LIGHTING AND TRAFFIC SIGNAL STANDARDS IN THE ANNUAL AMOUNT NOT TO EXCEED EIGHT HUNDRED THIRTY FIVE THOUSAND DOLLARS (\$835,000.00) FOR THE PERIOD OF OCTOBER 1, 2011 TO OCTOBER 31, 2012 PER REQUEST FOR QUOTATION 1773-02, SPECIFICATION NO. 11-550-85-03 AND THE GENERAL CONDITIONS THEREFOR ON FILE IN THE PURCHASING DIVISION AND ACCORDING TO THE CONTRACTOR'S BID SUBMITTED JULY 20, 2011

SUMMARY

A resolution has been prepared authorizing the City Administrator to award a contract to Francisco Electric Supply, a certified small local business enterprise, to provide Street Lighting and Traffic Signal Standards, for a one-year period in the annual amount not to exceed eight hundred thirty five thousand dollars (\$835,000.00) beginning October 1, 2011 to October 31, 2012 with the option to extend the contract for an additional two-years, one-year at a time, in accordance with the terms and conditions in Request For Quotation (RFQ) 1773-02, Specification No. 11-550-85-03. The Public Works Agency, Electrical Services Division will manage this contract.

FISCAL IMPACT

The purchase of street lighting and traffic signal standards will be funded by various capital and maintenance projects and will be encumbered by the requesting departments on an as-needed basis. The lowest responsible bidder is Francisco Electric Supply, a certified small local business enterprise that received the local and small local vendor preferences. There are no additional costs to the City for these preferences.

BACKGROUND

RFQ 841 was sent to five companies, and advertised in the City's official newspaper in accordance with Oakland Municipal Code (OMC) 2.04.050. Bids were received and opened on December 20, 2010. It was during this time that staff discovered that due to the volatility of the steel market, vendors were unwilling to enter into a long term contract. Staff recommends that

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all bids received for RFQ 841 be rejected. Consequently, staff has revised the specifications and rebid the requirements under RFQ 1773. However, prior to the award of RFQ 1773, Purchasing Section staff discovered that the City's official newspaper failed to advertise the notice inviting bids in accordance with OMC 2.04.050 as submitted, due to personnel changes. Staff recommends that all bids received in response to RFQ 1773 be rejected to allow for proper advertising and therefore, comply with the bidding requirement.

On July 12, 2011, RFQ 1773-02 for Street Lighting and Traffic Signal Standards was sent to five prospective bidders: one small local business enterprise, two non-local business enterprises, and two local business enterprises. On July 20, 2011, the City received two bids from, one small local business enterprise, and one non-local business enterprise. Based on the information provided in response to RFQ 1773-02, Francisco Electric Supply was deemed the lowest responsible bidder. RFQ 1773-02 was advertised in accordance with OMC 2.04.050.

KEY ISSUES AND IMPACTS

The Public Works Agency, Electrical Services Division, is responsible for the installation and maintenance of City street lights and traffic signals. This contract is required to allow staff to replace deteriorated and damaged standards. This contract will supply standards for new, modified traffic signals, utility under-grounding projects, and citywide Street Lighting Improvement and Traffic Maintenance Projects.

The Public Works Agency, Electrical Services Division maintains a 90-day stock of material sufficient to expedite projects at anytime. Material is ordered as necessary to replenish stock and in anticipation of planned projects. This material is stored at the Municipal Service Center.

SUSTAINABLE OPPORTUNITIES

Economic: This vendor has a valid City of Oakland business tax license. The award of this contract will yield approximately \$10,200.00 in business tax revenues to the City of Oakland.

Environmental: Lighting and traffic signal standards are manufactured from metals that are fully recyclable. They can be dismantled and turned in for scrap metal in keeping with City's Environmentally Preferable Purchasing Policy. Applicable finishes such as enamel or powder coatings are compliant with Environmental Protection Agency standards for being non-volatile and non-toxic.

Social Equity: There are no social equity opportunities affiliated with this report.

DISABILITY AND SENIOR CITIZEN ACCESS

The street standards contain a traffic control mechanism that chirps to alert the disabled when it is safe to cross the street.

RECOMMENDATION(S) AND RATIONALE

Staff recommends that the bids received for RFQ 841 and RFQ 1773 be rejected.

Staff further recommends that the City Council award a contract to Francisco Electric Supply, a corporation, for a one-year period in the annual amount not to exceed eight hundred thirty five thousand dollars (\$835,000.00) beginning October 1, 2011 to October 31, 2012, for Street Lighting And Traffic Signal Standards, with the option to extend the contract for two additional years in accordance with the terms and condifions of RFQ 1773-02.

ACTION REQUESTED OF THE CITY COUNCIL

Staff recommends that the City Council reject all bids received in response to RFQ 841 and RFQ 1773, and approve the resolution awarding a contract to Francisco Electric Supply, a corporation, in response to RFQ 1773-02.

Respectfully submitted,

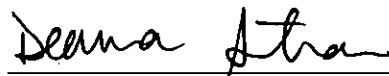


JOSEPH T. YEW, Jr.
Finance Director/City Treasurer

Prepared by: JIMMIE D. JACKSON
Purchasing Supervisor

Reviewed by: GREGORIA M. TORRES
Assistant Controller

APPROVED AND FORWARDED TO THE
FINANCE AND MANAGEMENT COMMITTEE:



OFFICE OF THE CITY ADMINISTRATOR

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RFQ1773-2	BidderNumber1	BidderNumber2	BidderNumber3	BidderNumber4	BidderNumber5
Vendor	Francisco Electric	JAM Services	City Electric Supply	Ameron Pole Products Division	Wyse Lighting
Location	Quote 3037	Quote 3036	No Response	No Response	No Response
Telephone	Oakland CA	Livermore CA	San Leandro CA	Oakland CA	Oakland CA
Small local vendor	510.533.0948	925.455.5267	510.352.8460	805.524.0223	510.832.6888
Oakland vendor	yes	no	no	no	no
	yes	no	no	no	yes

line	quantity	unit cost	total	unit cost	total	unit cost	total	unit cost	total	unit cost	total
1	Item 101	100	\$730.00	\$73,000.00	\$964.00	\$96,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
2	Item 101	50	\$659.00	\$32,950.00	\$731.00	\$36,550.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
3	Item 103	25	\$745.00	\$18,625.00	\$985.00	\$24,625.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
4	Item 104	25	\$659.00	\$16,475.00	\$752.00	\$18,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	Item 105	10	\$883.00	\$8,830.00	\$996.00	\$9,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	Item 106	30	\$933.00	\$27,990.00	\$1,039.00	\$31,170.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
7	Item 107	10	\$730.00	\$7,300.00	\$939.00	\$9,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
8	Item 108	10	\$605.00	\$6,050.00	\$726.00	\$7,260.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	Item 109	300	\$149.00	\$44,700.00	\$318.00	\$95,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
10	Item 110	100	\$107.00	\$10,700.00	\$232.00	\$23,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
11	Item 111	1	\$390.00	\$390.00	\$950.00	\$950.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
12	Item 112	10	\$2,969.00	\$29,690.00	\$4,045.00	\$40,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
13	Item 113	5	\$2,770.00	\$13,650.00	\$3,545.00	\$17,725.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
14	Item 114	2	\$3,429.00	\$6,858.00	\$3,916.00	\$7,832.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
15	Item 115	5	\$2,289.00	\$11,445.00	\$2,401.00	\$12,005.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
16	Item 116	5	\$3,167.00	\$15,835.00	\$2,531.00	\$12,655.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
17	Item 117	10	\$1,067.00	\$10,670.00	\$1,094.00	\$10,940.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
18	Item 118	100	\$281.00	\$28,100.00	\$299.00	\$29,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
19	Item 119	100	\$283.00	\$28,300.00	\$301.00	\$30,100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
20	Item 120	100	\$311.00	\$31,100.00	\$330.00	\$33,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
21	Item 121	100	\$290.00	\$29,000.00	\$309.00	\$30,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
22	Item 122	100	\$171.00	\$17,100.00	\$182.00	\$18,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
23	Item 123	100	\$173.00	\$17,300.00	\$184.00	\$18,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
24	Item 124	100	\$176.00	\$17,600.00	\$186.00	\$18,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
25	Item 125	100	\$181.00	\$18,100.00	\$192.00	\$19,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
26	Item 126	10	\$848.00	\$8,480.00	\$919.00	\$9,190.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
27	Item 127	10	\$1,113.00	\$11,130.00	\$1,206.00	\$12,060.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
28	Item 128	50	\$891.00	\$44,550.00	\$1,206.00	\$60,300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
29	Item 129	50	\$891.00	\$44,550.00	\$984.00	\$49,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
30	Item 130	50	\$891.00	\$44,550.00	\$984.00	\$49,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
31	Item 131	50	\$1,202.00	\$60,100.00	\$1,329.00	\$66,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
32	Item 132	20	\$1,096.00	\$21,920.00	\$1,025.00	\$20,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
33	Item 133	20	\$1,096.00	\$21,920.00	\$1,025.00	\$20,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
34	Item 134	20	\$654.00	\$13,080.00	\$708.00	\$14,160.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
35	Item 135	20	\$956.00	\$19,120.00	\$1,000.00	\$20,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
36	Item 136	20	\$956.00	\$19,120.00	\$1,000.00	\$20,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
37	Item 137	20	\$1,005.00	\$20,100.00	\$1,000.00	\$20,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
38	Item 138	20	\$1,401.00	\$28,020.00	\$1,518.00	\$30,360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
39	Item 139	20	\$1,337.00	\$26,740.00	\$1,449.00	\$28,980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
40	Item 140	20	\$1,225.00	\$24,500.00	\$1,167.00	\$23,340.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
41	Item 141	20	\$1,337.00	\$26,740.00	\$1,449.00	\$28,980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

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CITY OF OAKLAND
PURCHASING SECTION
AWARD RECOMMENDATION STATEMENT



S. VIERTEL		PURCHASING/ACQUISITION/CONTRACT: Street Lighting And Traffic Signal Standards	
COUNCIL AGENDA DATE: SEPTEMBER 13, 2011	SPECIFICATION/PROJECT NO.: 11-550-85-03 RFQ 1773-02	FUNDING SOURCE: Landscaping and Lighting Assessment District Fund 2310, Electrical Maintenance Organization 30522, Electrical and Plumbing Supplies Account 52511.	BID OPENING DATE: JUNE 30, 2011
PREVIOUS LEGISLATION: COUNCIL RESOLUTION 79805 C.M.S., MARCH 21, 2006			
CONTRACT PERIOD: OCTOBER 1-2011 to OCTOBER 31-2012 with two one-year extensions.			

PURPOSE STATEMENT: To provide the City of Oakland with Standard Street Lighting and Traffic Signals as requested by the Public Works Agency, Electrical Services Division.

ITEM NO./DESCRIPTION	PREVIOUS CONTRACT AMOUNT	ANNUAL ESTIMATED COST	PERCENT DIFFERENCE
Street Lighting And Traffic Signal Standards	340,000.00	835,000.00	59.28%

COMMENTARY: The recommended vendor Francisco Electric, a certified small local vendor, received the local and small local business enterprise preferences. There are no additional costs to the City.

RANGE OF BIDS RECEIVED

TOTAL BIDS RECEIVED/DOLLAR RANGE \$2,005,794.29	BIDS WHICH MEET SPECIFICATION/DOLLAR RANGE \$2,005,794.29
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LOW BIDS NOT MEETING SPECIFICATION

VENDOR/CONTRACTOR N/A	REASON N/A	RECOMMENDATION ON REJECTIONS N/A
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AWARD RECOMMENDED

VENDOR NAME/ADDRESS	DESCRIPTION	ESTIMATED ANNUAL AMOUNT
Francisco Electric Supply 646 Kennedy Street-105 Oakland CA 94606	Street Lighting And Traffic Signal Standards 11-550-85-03	\$835,000.00

SUBMITTED BY

APPROVED AND FORWARDED TO COUNCIL

DEPARTMENT HEAD

OFFICE OF THE CITY ADMINISTRATOR

BID CALL	TOTAL	LOWEST BID BY CATEGORY	
		LOCAL BUSINESS	NON-LOCAL
ASK	5	3	2
NO RESPONSE	3	2	1
BIDS RECEIVED	2	1	1
AWARDS RECOMMENDED	1	1-\$835,000.00	0

FILED
OFFICE OF THE CITY CLERK
OAKLAND

Approved as to Form and Legality

Oakland City Attorney's Office

2011 SEP 15 PM 1:09 OAKLAND CITY COUNCIL

RESOLUTION NO. _____ C.M.S.

RESOLUTION AWARDED A CONTRACT TO FRANCISCO ELECTRIC, A CORPORATION, FOR THE PURCHASE OF STREET LIGHTING AND TRAFFIC SIGNAL STANDARDS IN THE ANNUAL AMOUNT NOT TO EXCEED EIGHT HUNDRED THIRTY FIVE THOUSAND DOLLARS (\$835,000.00) FOR THE PERIOD OF OCTOBER 1, 2011 TO OCTOBER 31, 2012 PER REQUEST FOR QUOTATION 1773-02, SPECIFICATION NO. 11-550-85-03 AND THE GENERAL CONDITIONS THEREFOR ON FILE IN THE PURCHASING DIVISION AND ACCORDING TO CONTRACTOR'S BID SUBMITTED JULY 20, 2011

WHEREAS, staff previously conducted two unsuccessful request for quotation (RFQ) processes for vendors to submit pricing for the purchase and supply of street lighting and traffic signal standards under RFQ 841 and RFQ 1773 for a term contract; and

WHEREAS, staff conducted a successful solicitation process under RFQ 1773-02 for these products in July and Francisco Electric Supply was deemed the lowest responsive, responsible bidder with a bid of eight hundred thirty five thousand dollars (\$835,000.00), annually; and

WHEREAS, the Council must reject bids submitted in response to RFQ 841 because bidders took exception to the contract period due to the volatility of the steel market, and RFQ 1773 because it was not properly advertised; now, therefore be it,

RESOLVED: That the Council hereby rejects all bids received in response to RFQ 841 and RFQ 1773; and be it

FURTHER RESOLVED: That a contract for the purchase and furnishing of Street Lighting And Traffic Signal Standards to the City of Oakland in an annual amount not to exceed eight hundred thirty five thousand dollars (\$835,000.00) from October 1, 2011 to October 31, 2012, in accordance with RFQ 1773-02 and the general conditions therefor on file in the Purchasing Section is hereby awarded to Francisco Electric Supply, according to its bid filed with the City on July 20, 2011; and, be it

FURTHER RESOLVED: That the Council hereby authorizes the City Administrator to extend all or part of the contract for an additional two-year period, one-year at a time, at the same prices, terms and conditions.

IN COUNCIL, OAKLAND, CALIFORNIA, _____, 2011

PASSED BY THE FOLLOWING VOTE:

**AYES - BRUNNER, KERNIGHAN, NADEL, SCHAAF, DE LA FUENTE, BROOKS, KAPLAN, AND
PRESIDENT REID**

**ABSENT -
ABSTENTION -**

ATTEST: _____

LATONDA SIMMONS
City Clerk and Clerk of the Council of
the City of Oakland, California