

FILED  
OFFICE OF THE CITY CLERK  
OAKLAND  
2019 MAY -2 PM 3:49

Approved as to Form and Legality

  
City Attorney's Office

## OAKLAND CITY COUNCIL

RESOLUTION NO. 87732 C.M.S.

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### RESOLUTION:

- 1) **WAIVING THE COMPETITIVE SOLICITATION PROCESS FOR THE PURCHASE OF PROFESSIONAL SERVICES FOR THE ONGOING SUPPORT FOR BUDGET IMPLEMENTATION, AND BUDGET SYSTEM OPERATIONS AND MAINTENANCE FOR THE ORACLE PLANNING & BUDGETING CLOUD SERVICE ("PBCS"); AND**
- 2) **AUTHORIZING THE CITY ADMINISTRATOR TO EXTEND THE CONTRACT FOR PROFESSIONAL SERVICES WITH INNOFIN SOLUTIONS LLC TO PROVIDE ONGOING SUPPORT FOR BUDGET IMPLEMENTATION, AND BUDGET SYSTEM OPERATIONS AND MAINTENANCE FOR THE ORACLE PLANNING & BUDGETING CLOUD SERVICE ("PBCS") FOR TWO YEARS, FROM JULY 1, 2019 TO JUNE 30, 2021, IN THE AMOUNT OF ONE HUNDRED FIFTY THOUSAND DOLLARS (\$150,000) PER YEAR, WITH A TOTAL CONTRACT AMOUNT OF THREE HUNDRED THOUSAND DOLLARS (\$300,000).**

**WHEREAS**, the Oakland City Charter Section 2.04.020 authorizes the City Administrator to enter into contracts for professional or specialized services up to two hundred and fifty thousand dollars (\$250,000) in any single transaction or term agreement; and

**WHEREAS**, the City Council passed Resolution No. 86021 C.M.S. on March 1, 2016, authorizing the City Administrator to: (1) purchase Hyperion Hardware and/or Software, Licensing and Maintenance Services for the New City Budgeting System, (2) enter into a contract with InnoFin Solutions LLC to implement the new municipal budgeting system, Oracle Hyperion Planning and Budgeting Cloud Service ("PBCS"), and 3) waive the Advertising, Bidding and Request for Proposal/Qualifications ("RFP/Q") Competitive Selection Requirements for the above contracts; and

**WHEREAS**, Ordinance No. 13380 C.M.S. amended Oakland Municipal Code Chapter 2.04 to, among other things, provide the City Administrator the authority to waive the Request for Proposal/Qualifications ("RFP/Q") process for professional services contracts up to \$50,000, if the City Administrator finds that it is in the City's best interest to waive said process; and

**WHEREAS**, pursuant to Oakland Municipal Code section 2.04.051.B, the City Administrator waived the RFP/Q process for a professional services contract in an

amount not to exceed \$50,000 to provide ongoing technical support and maintenance services for the new municipal budgeting system (PBCS); and

**WHEREAS**, on September 18, 2018, the City entered into contract with InnoFin Solutions LLC in an amount not to exceed \$50,000 to provide said ongoing technical support and maintenance services for the Biennial FY19-21 budget; and

**WHEREAS**, the Budget Bureau will require additional technical support and maintenance services for the municipal budgeting system (PBCS) during the next budget cycles; Midcycle FY20-21 & Biennial FY21-23; and

**WHEREAS**, Oakland Municipal Code section 2.04.042.D authorizes the City Council to waive the competitive solicitation process for the purchase of products or professional services related to computerized/information technology systems upon a finding that it is in the best interest of the City to do so; and

**WHEREAS**, InnoFin Solutions LLC has demonstrated their expertise in solution design, configuration, reports development and product knowledge of PBCS and is available to support budget implementation without delay and minimal administrative guidance; and

**WHEREAS**, InnoFin Solutions LLC was the original developer of the City's customized PBCS system and is intimately familiar with the City's budgetary procedures, processes, timelines, and unique requirements; and

**WHEREAS**, staff recommends that the City Council waive the competitive solicitation process so that the City can extend the professional services contract with InnoFin Solutions LLC to provide technical support and maintenance services for the municipal budgeting system (PBCS) in light of InnoFin Solutions LLC's demonstrated knowledge and expertise with regard to the PBCS system, InnoFin Solutions LLC's intimate knowledge of the City's budgetary processes and procedures, and InnoFin Solutions LLC's immediate availability to provide technical support and maintenance services; and

**WHEREAS**, based on the representations of the City Administrator, this contract is of a professional and temporary nature and shall not result in the loss of employment or salary by any person having permanent status in the competitive service; and

**WHEREAS**, funds are available for this contract in the Budget Bureau budget allocation; now, therefore, be it

**RESOLVED:** That the City Council finds that it is in the City's best interest to waive the competitive solicitation process and to extend the professional services contract with InnoFin Solutions LLC to provide technical support and maintenance services for the municipal budgeting system (PBCS) for the following reasons: 1) InnoFin Solutions LLC was the original developer of the City's customized PBCS system; 2) InnoFin Solutions LLC is intimately familiar with the City's budgetary procedures, processes, timelines, and unique requirements; 3) InnoFin Solutions LLC of has demonstrated their expertise in solution design, configuration, reports development and product

knowledge of PBCS; and 4) InnoFin Solutions LLC is available to support budget implementation without delay and with minimal administrative guidance; and be it

**FURTHER RESOLVED:** That pursuant to Oakland Municipal Code Section 2.04.042.D, the City Council hereby waives the competitive solicitation process and authorizes the City Administrator to extend the existing professional services contract with InnoFin Solutions LLC for budget implementation and budget system operations and maintenance for two years, from July 1, 2019 to June 30, 2021, and to increase the amount of said contract up to \$150,000 per year for a total increase not to exceed \$300,000, to ensure the proper implementation of future budgets; and be it

**FURTHER RESOLVED:** That the contract with InnoFin Solutions LLC shall be paid for out of General Fund 1010, Project 1000007, Account 54930, Organization 08811 for the Budget Analysis and Operations Program IP12; and be it

**FURTHER RESOLVED:** That the City Attorney shall review and approve the proposed contract as to form and legality and copies of the agreement shall be filed with the Office of the City Clerk.

IN COUNCIL, OAKLAND, CALIFORNIA,

**JUN 10 2019**

PASSED BY THE FOLLOWING VOTE:

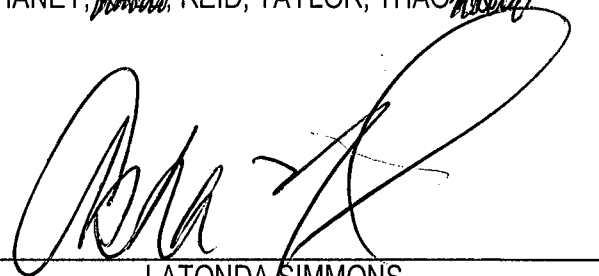
AYES - FORTUNATO BAS, GALLO, GIBSON MCELHANEY, ~~MINNEN~~ REID, TAYLOR, THAO ~~MINNEN~~  
~~PRESENT~~ - 6

NOES - 0

ABSENT - Kaplan & Kalb

ABSTENTION - 0

ATTEST:



LATONDA SIMMONS  
City Clerk and Clerk of the Council of the  
City of Oakland, California