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OAKLAND

2019 FEB -8 AM 9:09

AGENDA REPORT

TO: Sabrina B. Landreth
City Administrator

FROM: Katano Kasaine
Director of Finance

SUBJECT: Contract Street Light Traffic Signal
Standards and Accessories

DATE: January 11, 2019

City Administrator Approval

Date:

2/7/19

RECOMMENDATION

Staff Recommends That The City Council Adopt A Resolution Authorizing The City Administrator To Award A Contract To Francisco Electric Supply, A Corporation, The Lowest Responsive And Responsible Bidder, A Small Local Business Enterprise To Provide Street Light Traffic Signal Standards And Accessories In The Amount Not To Exceed One Million Seven Hundred Ninety-Seven Thousand Eight Hundred Nineteen Dollars And Nine Cents (\$1,797,819.09) For The Period Of March 4, 2019 To March 3, 2020 In Accordance With The Terms And Conditions In Specification 19-285-00/ RFQ 130425.

EXECUTIVE SUMMARY

The adoption of the proposed resolution will authorize the City Administrator to award a contract to Francisco Electric Supply in an amount not to exceed \$1,797,819.09 for the period of March 4, 2019 to March 3, 2020. This contract with Francisco Electric Supply, a corporation, will provide Street Light Traffic Signal Standards and Accessories to replace deteriorated and damaged standards with new Light Emitting Diode (LED), energy efficient lighting. Standards maintain traffic control devices on all public streets, private streets and highways. The newer technology will provide better visibility while saving energy.

BACKGROUND / LEGISLATIVE HISTORY

The Department of Transportation (DOT), Electrical Services Division maintains a 90-day stock of material sufficient to expedite projects at any time. Additional material is ordered as necessary to replenish stock for unanticipated projects. This contract will ensure that the Electrical Services Division retains the ability to continue to acquire Street Light Traffic Signal Standards and Accessories without interruption for the coming year that require replacement or upgrade and or any new traffic maintenance projects, or any unforeseen or emergency requirements.

Item: _____
Finance and Management Committee
February 19, 2019

SUSTAINABLE OPPORTUNITIES

Economic: Recent initiative with PG&E includes receiving a rebate for each street light installed lowering the cost of electricity.

Environmental: The award of this contract complies with the City's Environmentally Preferable Purchasing Program. The lights and traffic signal standards are manufactured from metals that are fully recyclable. The metals can be dismantled and turned in for scrap metal in accordance with the City's Environmentally Preferable Purchasing Policy. The metal is treated with a non-toxic powder coating and enamel that meets the Environmental Protection Agency standards.

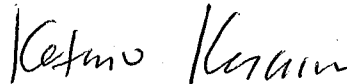
Social Equity: No social equity opportunities have been identified.

ACTION REQUESTED OF THE CITY COUNCIL

Staff recommends that the City Council adopt a resolution authorizing the City Administrator to award a contract to Francisco Electric Supply, a corporation, the lowest responsive and responsible bidder, a small local business enterprise to provide street light traffic signal standards and accessories in the annual amount not to exceed one million seven hundred ninety-seven thousand eight hundred nineteen dollars and nine cents (\$1,797,819.09) for the period of March 4, 2019 to March 3, 2020 in accordance with the terms and conditions in Specification 19-285-00/ RFQ 130425.

For questions regarding this report, please contact Fred Haliburton, Purchasing Supervisor, at 510-238-6464.

Respectfully submitted,



KATANO KASAINÉ
Director of Finance, Finance Department

Reviewed by:
Kirsten LaCasse, Controller,
Finance Department

Prepared by:
Fred Haliburton, Purchasing Supervisor
Purchasing Section

Attachments (2):
Attachment A: Award Recommendation Statement
Attachment B: Bid Recap



CITY OF OAKLAND
PURCHASING DIVISION
AWARD RECOMMENDATION STATEMENT

| | | | | |
|---|---|---|---|--|
| C. SHANKS | | PURCHASING/ACQUISITION/CONTRACT: Street Light Traffic Signal Standards and Accessories. | | |
| COUNCIL AGENDA DATE: December 11, 2018. | <u>SPECIFICATION/PROJECT NO.:</u> SPEC. NO. 19-285-00 RFQ NO.130425 | <u>FUNDING SOURCE:</u> Department of Transportation, Electrical Services Division | | <u>BID OPENING DATE:</u> October 22, 2018 |
| | PREVIOUS LEGISLATION: RESOLUTION NO. | | | |
| | CONTRACT PERIOD: 1 (One) Year | | | |
| <u>PURPOSE STATEMENT:</u> Street Light Traffic Signal Standards and Accessories | | | | |
| ITEM NO./DESCRIPTION | | ACTUAL COST | ESTIMATED COST | PERCENT DIFFERENCE |
| Street Light Traffic Signal Standards and Accessories | | \$1,797,819.09 | | |
| COMMENTARY: The recommended vendor Francisco Electric Supply. There are no additional costs to the City for this contract. | | | | |
| RANGE OF BIDS RECEIVED | | | | |
| <u>TOTAL BIDS RECEIVED/DOLLAR RANGE</u> \$1,797,819.09- \$1,812,337.33 | | | <u>BIDS WHICH MEET SPECIFICATION/DOLLAR RANGE</u> \$1,797,819.09 | |
| LOW BIDS NOT MEETING SPECIFICATION | | | | |
| <u>VENDOR/CONTRACTOR</u> | <u>REASON</u> | <u>RECOMMENDATION ON REJECTIONS</u> | | |
| | | | | |
| AWARD RECOMMENDED | | | | |
| <u>VENDOR NAME/ADDRESS</u> Francisco Electric Supply PO Box 2567 Oakland CA 94614 | | <u>DESCRIPTION</u> Street Light Traffic Signal Standards and Accessories. | | <u>AMOUNT</u> \$1,797,819.09 |

SUBMITTED BY

APPROVED AND FORWARDED TO COUNCIL

DEPARTMENT HEAD

OFFICE OF THE CITY ADMINISTRATOR

| BID CALL | TOTAL | LOWEST BID BY CATEGORY | |
|--------------------|-------|------------------------|----------------|
| | | LOCAL BUSINESS | NON-LOCAL |
| ASK | 7 | 1 | 6 |
| NO RESPONSE | 5 | 0 | 5 |
| BIDS RECEIVED | 2 | 1 | 1 |
| AWARDS RECOMMENDED | 1 | 0 | \$1,797,819.09 |

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OAKLAND

| | | Francisco Electric Supply | | JAM Services | | | | | | | |
|----------|---|---------------------------|------------|--------------|------------|-------------|--------|--------|--------|--------|--------|
| | | 108028 | | 108029 | | | | | | | |
| | | Oakland CA | | Livermore CA | | | | | | | |
| | | 510.612.7660 | | 925.525.0093 | | | | | | | |
| | | no | | no | | | | | | | |
| | | no | | no | | | | | | | |
| Item 101 | 28-1/2 FOOT STREETLIGHT STANDARD WITH TWO BOLT RAIN TIGHT FITTING FOR SINGLE LUMINAIRE MAST ARM. POLE | 50 | \$1,345.00 | \$57,250.00 | \$1,325.00 | \$56,250.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Item 102 | 28-1/2 FOOT STREETLIGHT STANDARD WITH TWO BOLT RAIN TIGHT FITTING FOR SINGLE LUMINAIRE MAST ARM. POLE CAP AND HANDHOLE | 50 | \$1,060.00 | \$53,000.00 | \$1,040.00 | \$52,000.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Item 103 | 28-1/2 FOOT STREETLIGHT STANDARD WITH THREE BOLT RAIN TIGHT FITTING FOR SINGLE LUMINAIRE MAST ARM. POLE CAP AND HANDHOLE COVER INCLUDED | 25 | \$1,403.00 | \$35,075.00 | \$1,380.00 | \$34,500.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Item 104 | 28-1/2 FOOT STREETLIGHT STANDARD WITH THREE BOLT RAIN TIGHT FITTING FOR SINGLE LUMINAIRE MAST ARM. POLE CAP AND HANDHOLE COVER INCLUDED | 25 | \$1,076.00 | \$26,900.00 | \$1,060.00 | \$26,500.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Item 105 | 30 FOOT STREETLIGHT STANDARD WITH THREE BOLT RAIN TIGHT FITTING WITH 6-FOOT SINGLE LUMINAIRE MAST ARM. POLE CAP AND HANDHOLE COVER INCLUDED | 10 | \$1,985.00 | \$19,650.00 | \$1,934.00 | \$19,340.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Item 106 | 28-1/2 FOOT STREETLIGHT STANDARD WITH TWO BOLT RAIN TIGHT FITTING FOR DUPLEX LUMINAIRE MAST ARM. POLE CAP AND HANDHOLE COVER INCLUDED | 30 | \$1,445.00 | \$43,350.00 | \$1,420.00 | \$42,800.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Item 107 | 25 FOOT STREETLIGHT STANDARD WITH TWO BOLT RAIN TIGHT FITTING FOR SINGLE LUMINAIRE MAST ARM. POLE CAP AND HANDHOLE COVER INCLUDED | 25 | \$1,150.00 | \$28,750.00 | \$1,130.00 | \$28,250.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Item 108 | 25 FOOT STREETLIGHT STANDARD WITH TWO BOLT RAIN TIGHT FITTING FOR SINGLE LUMINAIRE MAST ARM. POLE CAP AND HANDHOLE COVER INCLUDED | 25 | \$1,000.00 | \$25,000.00 | \$985.00 | \$24,625.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Item 109 | 6-FOOT LUMINAIRE MAST ARM FOR TWO BOLT SHOE (SEE ITEM # 101) POWDER COATED (NOT GALVANIZED) | 100 | \$295.00 | \$29,500.00 | \$290.00 | \$29,000.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |

| | | | | | | | | | | | |
|----|--|-----|------------|--------------|------------|--------------|--------|--------|--------|--------|--------|
| 10 | Item 110 6-FOOT LUMINAIRE MAST ARM FOR TWO BOLT SHOE (SEE ITEM # 102) GALVANIZED (NOT POWDER COATED) | 100 | \$268.00 | \$26,900.00 | \$285.00 | \$26,500.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 11 | Item 111 4" EXTRA HEAVY BLACK STEEL PIPE WITH 11" BOLT CIRCLE ON 1" STEEL FLANGE PLATE- REFER TO DRAWING E-81 IN CITY OF OAKLAND STANDARD DETAILS 2002 | 10 | \$800.00 | \$8,000.00 | \$785.00 | \$7,850.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 12 | Item 112 28-1/2 FOOT STREETLIGHT STANDARD WITH 6-FOOT LUMINAIRE MAST ARM AND 15-FOOT TRAFFIC SIGNAL MAST ARM, POLE CAP AND HANDHOLE COVER INCLUDED | 10 | \$4,377.00 | \$43,770.00 | \$4,760.00 | \$47,600.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 13 | Item 113 28-1/2 FOOT STREETLIGHT STANDARD WITH 6-FOOT LUMINAIRE MAST ARM AND 15-FOOT TRAFFIC SIGNAL MAST ARM, POLE CAP AND HANDHOLE COVER INCLUDED | 5 | \$4,063.00 | \$20,315.00 | \$4,445.00 | \$22,225.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 14 | Item 114 28" STREETLIGHT STANDARD 6- FOOT SINGLE LUMINAIRE MAST ARM AND 25- FOOT TRAFFIC SIGNAL MAST ARM, POLE CAP AND HANDHOLE COVER INCLUDED | 2 | \$4,533.00 | \$9,066.00 | \$4,635.00 | \$9,270.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 15 | Item 115 17 FOOT STANDARD WITH 16- FOOT TRAFFIC SIGNAL MAST ARM, POLE CAP AND HANDHOLE COVER. INCLUDED. LESS BASE COVER AND ANCHOR BOLTS. | 5 | \$3,400.00 | \$17,000.00 | \$3,900.00 | \$19,500.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 16 | Item 116 17 FOOT STANDARD WITH 25- FOOT TRAFFIC SIGNAL MAST ARM, POLE CAP AND HANDHOLE COVER INCLUDED. LESS BASE COVER AND ANCHOR BOLTS | 5 | \$3,885.00 | \$19,425.00 | \$4,450.00 | \$22,250.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 17 | Item 117 14' FLUTED ORNAMENTAL POLE - SEE PAGE 32 OF CITY OF OAKLAND STREET LIGHT DESIGN MANUAL. MANUFACTURER IS VISCO, CATALOG #= VI-B17-7-F/14-3" | 25 | \$2,185.00 | \$54,625.00 | \$2,220.00 | \$55,500.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 18 | Item 118 18' ROUND POLE - SEE PAGE 33 OF CITY OF OAKLAND STREET LIGHT DESIGN MANUAL. MANUFACTURER IS AAL, CATALOG #= PR-4R16-125 | 25 | \$520.00 | \$13,000.00 | \$724.00 | \$18,100.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 19 | Item 119 18' OCTAGONAL ORNAMENTAL POLE - SEE PAGE 34 OF CITY OF OAKLAND STREET LIGHT DESIGN MANUAL, MANUFACTURER IS VISCO, CATALOG #= VI-Y-OAP1 | 25 | \$3,065.00 | \$76,625.00 | \$3,110.00 | \$77,750.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 20 | Item 120 20' CANDELABRA POLE WITH CROSS ARM - SEE PAGE 35 OF CITY OF OAKLAND STREET LIGHT DESIGN MANUAL, MANUFACTURER | 25 | \$6,968.00 | \$174,150.00 | \$6,935.00 | \$173,375.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |

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|----|--|----|-------------|--------------|-------------|--------------|--------|--------|--------|--------|--------|
| 21 | Item 121 20' GOOSENECK POLE W/ LANTERN - SEE PAGE 36 OF CITY OF OAKLAND STREET LIGHT DESIGN MANUAL. MANUFACTURER is CE TOLAND, CATALOG #- LAKE | 5 | \$66,000.00 | \$430,000.00 | \$85,001.00 | \$426,009.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 22 | Item 122 20' OCTAGONAL ORNAMENTAL POLE - SEE PAGE 37 OF CITY OF OAKLAND STREET LIGHT DESIGN MANUAL, MANUFACTURER is VISCO, CATALOG #- VI- | 25 | \$5,800.00 | \$146,000.00 | \$5,935.00 | \$148,375.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 23 | Item 123 25' ROUND POLE - SEE PAGE 38 OF CITY OF OAKLAND STREET LIGHT DESIGN MANUAL. MANUFACTURER is COOPER LIGHTING, CATALOG #- SRX5M25S-OG | 25 | \$975.00 | \$24,375.00 | \$985.00 | \$24,125.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 24 | Item 124 28'8" FLUTED ORNAMENTAL POLE - SEE PAGE 40 OF CITY OF OAKLAND STREET LIGHT DESIGN MANUAL. MANUFACTURER is VISCO, CATALOG #- VI-B9/21-FI288" | 25 | \$3,932.00 | \$98,300.00 | \$3,990.00 | \$98,750.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 25 | Item 125 30' OCTAGONAL ORNAMENTAL POLE - SEE PAGE 41 OF CITY OF OAKLAND STREET LIGHT DESIGN MANUAL. MANUFACTURER is VISCO, CATALOG #- VI-OCT/8-OAP2-OCT/30 | 25 | \$6,263.00 | \$168,575.00 | \$6,350.00 | \$168,760.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |

| | | | | | | | | | | | | |
|--|--|--|----------------|--|--|----------------|--|--|--------|--|--------|--|
| <p> DANGER: THIS IS A SUMMARY SHEET. IT DOES NOT REPRESENT THE FINAL BIDDING DOCUMENTS. THE BIDDING DOCUMENTS ARE THE ONLY SOURCE OF THE PROJECT INFORMATION. THE BIDDING DOCUMENTS ARE THE ONLY SOURCE OF THE PROJECT INFORMATION. THE BIDDING DOCUMENTS ARE THE ONLY SOURCE OF THE PROJECT INFORMATION. </p> | | | | | | | | | | | | |
| | | | \$1,797,819.00 | | | \$1,612,937.33 | | | \$0.00 | | \$0.00 | |

DRAFTFILED
OFFICE OF THE CITY CLERK
OAKLAND**OAKLAND CITY COUNCIL**

City Attorney

2019 FEB -8 AM 9:10
RESOLUTION No. _____ C.M.S.

Introduced by Councilmember _____

RESOLUTION AUTHORIZING THE CITY ADMINISTRATOR TO AWARD A CONTRACT TO FRANCISCO ELECTRIC SUPPLY, A CORPORATION, THE LOWEST RESPONSIVE AND RESPONSIBLE BIDDER, A SMALL LOCAL BUSINESS ENTERPRISE TO PROVIDE STREET LIGHT TRAFFIC SIGNAL STANDARDS AND ACCESSORIES IN THE ANNUAL AMOUNT NOT TO EXCEED ONE MILLION, SEVEN HUNDRED NINETY-SEVEN THOUSAND EIGHT HUNDRED NINETEEN DOLLARS AND NINE CENTS (\$1,797,819.09) FOR THE PERIOD OF MARCH 4, 2019 TO MARCH 3, 2020 IN ACCORDANCE WITH THE TERMS AND CONDITIONS IN SPECIFICATION 19-285-00/RFQ 130425.

WHEREAS, on September 17, 2018 in accordance with Oakland Municipal Code (OMC) 2.04.050 the City issued and advertised Specification No. 19-285-00/ RFQ 130425 to provide Street Light Traffic Signal Standards and Accessories; and

WHEREAS, on October 22, 2018 the City Clerk received and opened bids in response to Specification No. 19-285-00/ RFQ 130425; and

WHEREAS, the bid submitted by Francisco Electric Supply was evaluated and deemed the lowest responsive and responsible bidder and meets all the requirements contained in Specification No. 19-285-00/ RFQ 130425 to provide Street Light Traffic Signal Standards and Accessories; and

WHEREAS, all proposed contract expenditure allocations shall be expensed to the DOT, Electrical Services Division, Bureau of Infrastructure and Operations, Lighting and Landscape Assessment District, Electrical Services: Maintenance Organization, Supplies: Electrical and Plumbing now, therefore be it.

RESOLVED, that a contract be awarded to Francisco Electric Supply, a company, the lowest responsive and responsible bidder, a small local business enterprise, in an annual amount not to exceed one million seven hundred ninety-seven thousand eight hundred nineteen dollars and nine cents (\$1,797,819.09) for the period of March 4, 2019 to March 3, 2020 to provide Street Light Traffic Signal Standards and Accessories; and

FURTHER RESOLVED, that the City Council hereby rejects all other bids submitted in response to Specification No. 19-285-00/ RFQ 130425; and

FURTHER RESOLVED, that the contract shall be approved for form and legality by the City Attorney and copies shall be on file in the City Clerk's Office.

IN COUNCIL, OAKLAND, CALIFORNIA, _____

PASSED BY THE FOLLOWING VOTE:

AYES – FORTUNATO-BAS, GALLO, GIBSON MCELHANEY, KALB, REID, THAO, TAYLOR AND PRESIDENT KAPLAN

NOES -

ABSENT -

ABSTENTION -

ATTEST: _____

LaTonda Simmons
City Clerk and Clerk of the Council
of the City of Oakland, California