

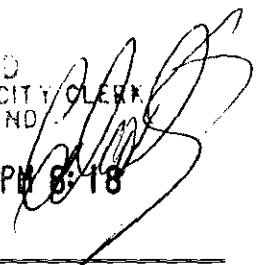
OAKLAND CITY COUNCIL

RESOLUTION No. 79067

C.M.S

2005 JAN 13 PM 6:18

FILED
OFFICE OF THE CITY CLERK
OAKLAND



A Resolution Authorizing the City Administrator or her designee to execute a seven year contract for the lease of network equipment and services with Enterasys Inc., for an amount not to exceed \$215,000 annually or \$1,500,000 over the term of the without return to Council.

WHEREAS, the Finance and Management Agency (FMA) is working to update and improve the service and reliability of the City's network infrastructure; and

WHEREAS, the implementation of a new telephone technology (Voice over IP) can reduce the cost of telephone line charges; and

WHEREAS, the savings generated through the implementation of the Voice over IP technology can be used to pay for the upgrade; and

WHEREAS, existing funds have been identified as part of the network improvements, that would be combined into this lease; and

WHEREAS, the FMA Information Technology reviewed and interviewed our existing vendors and potential vendors for network services; and

WHEREAS, the selection committee recommended continuation and expansion of our deployment of Enterasys equipment based on their compatibility with existing equipment and the proposed ShoreTel Communications Inc. Voice over IP equipment and services; and

WHEREAS, on June 15, 2004, the City Council approved resolution 78613 and 78674 authorizing a pilot project with Enterasys equipment in 150 Frank H. Ogawa plaza in order to demonstrate the ShoreTel's ability to perform large installations; and

WHEREAS, ShoreTel communications completed a successful pilot project in 150 Frank H. Ogawa plaza which demonstrated the vendors ability to perform large installations; and

WHEREAS, the successful completion of the pilot project provided additional data to demonstrate the actual cost savings of the new system; and

WHEREAS, the City finds that the Voice over IP pilot project was a success utilizing Enterasys network equipment; and

WHEREAS, the City finds that this contract shall not result in the loss of employment or salary by any person having permanent status in the competitive service; now, therefore, be it

RESOLVED: That the City hereby finds and determines that pursuant to Chapter 2.04, Article I, section 2.04.050.I.5, it is in the best interests of the City to waive bidding requirements of 2.04.050 and authorize the competitive process undertaken by staff, and authorizing the City Administrator or her designee to execute a 7 year contract for the lease of network equipment and services with Enterasys Inc., for an amount not to exceed \$215,000 annually or \$1,500,000 over the term of the contract without return to Council; and be it

FURTHER RESOLVED: That the City Administrator or his designee is hereby authorized to take whatever action is necessary with respect to the agreement consistent with this Resolution and its basic purpose; and be it

FURTHER RESOLVED: That the contract shall be reviewed and approved by the City Attorney's Office for form and legality prior to execution, and a copy shall be placed on file with the City Clerk.

IN COUNCIL, OAKLAND, CALIFORNIA, FEB 15 2005, 2005

PASSED BY THE FOLLOWING VOTE:

AYES-
NOES-
ABSENT-
ABSTENTION-

**BROOKS, BRUNNER, CHANG,
NADEL, REID, QUAN, ~~WAM~~
AND PRESIDENT DE LA FUENTE - 7**

ATTEST: *Latonda Simmons*

Interim City Clerk and Clerk of the Council of
the City of Oakland, California