



FILED
OFFICE OF THE CITY CLERK
OAKLAND

2013 JUL 11 PM 4:02

AGENDA REPORT

TO: DEANNA J. SANTANA CITY ADMINISTRATOR FROM: Osborn K. Solitei

SUBJECT: Upgrade integrated Public Safety System (IPSS) Network Contract Award DATE: June 11, 2013

City Administrator
Approval

Date

7/09/13

COUNCIL DISTRICT: City-Wide

RECOMMENDATION

Staff recommends that the City Council approve a resolution authorizing the City Administrator to award a contract to Bear Data Solutions Technology, a local business, in an amount not to exceed five hundred fourteen thousand, four hundred forty-three dollars and ninety-four cents (\$514,443.94) to upgrade the City's Integrated Public Safety System (IPSS) Network in accordance with Specification No. 13-204-91/RFQ No. 4492.

OUTCOME

The City will award a contract to Bear Data Solutions Technology to upgrade the City's Integrated Public Safety System (IPSS) Network in an amount not to exceed \$514,443.94. This mission critical upgrade is for the Oakland Police Department that supports key safety functions such as the Computer Aided Dispatch (CAD) System and Field Based Reporting. Upgrading the IPSS with new equipment, covered by warranties and maintenance contract is essential to the safety of Citizen and first responders.

BACKGROUND/LEGISLATIVE HISTORY

Specification No.13-204-91/RFQ No. 4492 to upgrade the City's Integrated Public Safety System (IPSS) Network was sent to one local business enterprise and three non-local business enterprises. Purchasing advertised this requirement in the City's official newspaper in accordance with Oakland Municipal Code (CMC) 2.04.050, and posted on the City's website. On March 28, 2013, the City received one bid from a local business enterprise. Based on the information provided in response to RFQ 4492, Bear Data Solutions Technology, a local business, was deemed the lowest responsible bidder.

ANALYSIS

The Department of Information Technology is preparing to upgrade the Core Integrated Public Safety (IPSS) Network Equipment. Currently the City has a distributed redundant Public Safety

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Core Network. This Network serves multiple sites including the Emergency Operation Center, Police Administration Building and 911 Operations Center. This is a pivotal communications network for the City's first responders. The network supports key public safety functions such as Computer Aided Dispatch and Field Based Reporting. The proposed upgraded network will provide additional capacity to support the increased demands of voice/data and rich multimedia applications.

The existing equipment in the Integrated Public Safety Network is over 10 years old. Due to its age, the mean time between failures of the currently deployed equipment is reaching unacceptable levels. Cisco Systems, the equipment manufacturer, no longer offers maintenance, warranties or support for this equipment since November 2012. The system's current condition has a direct impact on the safety of citizens and first responders. Upgrading the IPSS equipment with new equipment, covered by warranties and a maintenance contract is essential to the ongoing support of emergency response applications over the network. The upgrade of the proposed equipment in the Public Safety Network will have a direct impact on the network's performance and reliability, as well as the critical applications it supports.

PUBLIC OUTREACH/INTEREST

This item did not require any additional public outreach other than the required posting on the City's website and in the City's official newspaper.

COORDINATION

Purchasing worked with the Department of Information Technology, Oakland Police Department, Budget Office and City Attorney's Office. The staff report was provided to the Compliance Director for review and feedback.

COST SUMMARY/IMPLICATIONS

1. ANNUAL AMOUNT OF RECOMMENDATION/COST OF PROJECT: \$514,443.94
2. COST ELEMENTS OF AGREEMENT/CONTRACT:

| | |
|---|---------------------|
| Cisco Equipment | \$431,949.49 |
| Cisco Training Credits (70 x \$95.00) | 6,650.00 |
| Cables (120 x \$30.00) | 3,600.00 |
| Bear Data Implementation & Project Management | 31,000.00 |
| Shipping | 2,045.00 |
| Sales Tax | <u>39,199.45</u> |
| TOTAL AGREEMENT/CONTRACT AMOUNT | <u>\$514,443.94</u> |
3. SOURCE OF FUNDING: 1.2112.106410.57714.G456710.PS01 - \$514,443.94

4. **FISCAL IMPACT:** The funds are available in the US DOJ COPS 2009 Grant Fund (2112), Organization (106410), Account (57713), Project (G456710), Program (PS0i). The Grant will expire on December 15, 2013 and the City of Oakland must award a contract before the expiration date.

SUSTAINABLE OPPORTUNITIES

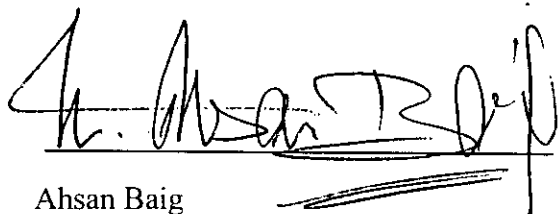
Economic: This vendor has a valid City of Oakland business tax license. The award of this contract will yield approximately \$617.33 per year in business tax revenues to the City of Oakland.

Environmental: No environmental impacts have been identified.

Social Equity: No social equity impacts have been identified.

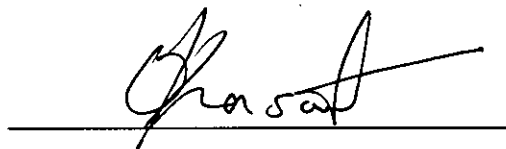
For information regarding this report, please contact Jimmie Jackson at 238-7563.

Respectfully submitted,



Ahsan Baig
Acting Director Department of Information
Technology

Respectfully submitted,



Osborn K. Solitei
Controller

Reviewed by:
Gregoria M. Torres, Assistant Controller

Prepared by:
Jimmie D. Jackson, Purchasing Supervisor

| RFQ# | Item | Quantity | Unit Price | Total Price | Vendor Name | Address | City | State | Zip | Phone | Fax | Quote | Notes |
|----------|--|----------|--------------|--------------|---------------------|-----------------|-------------|-------|--------------|-------|-----|-------|-------|
| RFQ 1492 | IPSS NETWORK UPGRADE AS PER ATTACHED (ITEMS 1 & 3 - TAXABLE) | 1 | \$435,549.49 | \$435,549.49 | BEAR DATA SOLUTIONS | ALBERT GONZALES | OAKLAND, CA | 94612 | 510.463.6983 | n/a | yes | | |
| | IMPLEMENTATION PROJECT MANAGEMENT CISCO TRAINING CREDITS | 1 | \$37,650.00 | \$37,650.00 | | | | | | | | | |

| Bidder Number 1 | Bidder Number 2 | Bidder Number 3 | Bidder Number 4 | Bidder Number 5 |
|-----------------|------------------|-----------------|-----------------|-----------------|
| NEXUS IS, INC. | CDW-G | NWN CORPORATION | | |
| NO RESPONSE | NO RESPONSE | NO RESPONSE | | |
| VALENCIA, CA | VERNON HILLS, IL | GOLD RIVER, CA | | |
| 925.226.3321 | 847.371.8031 | 916.637.2160 | | 000.000.0000 |
| n/a | n/a | n/a | | n/a |
| n/a | n/a | n/a | | n/a |

| Item | Quantity | Unit Price | Total Price | Vendor |
|--|----------|--------------|--------------|--------|
| IPSS NETWORK UPGRADE AS PER ATTACHED (ITEMS 1 & 3 - TAXABLE) | 1 | \$435,549.49 | \$435,549.49 | |
| IMPLEMENTATION PROJECT MANAGEMENT CISCO TRAINING CREDITS | 1 | \$37,650.00 | \$37,650.00 | |

| Item | Quantity | Unit Price | Total Price |
|------------------|----------|------------|--------------|
| CALCULATIONS | | | |
| SUBTOTAL | | | \$473,199.49 |
| SALES TAX | | | \$51,199.84 |
| LOCAL VENDOR | | | \$12,809.97 |
| EVALUATION TOTAL | | | \$537,199.30 |
| FRIGHT | | | \$0.00 |
| GRAND TOTAL | | | \$537,199.30 |

CITY OF OAKLAND
PURCHASING SERVICES
AWARD RECOMMENDATION STATEMENT



| | | | |
|---|--|---|--|
| SHERYL SPECTOR | | PURCHASING/ACQUISITION/CONTRACT: Integrated Public Safety System (IPSS) Network | |
| COUNCIL AGENDA DATE: JULY 23, 2013 | <u>SPECIFICATION/PROJECT NO.:</u> SPEC NO. 13-204-91 RFQ NO. 4492 | <u>FUNDING SOURCE:</u> US DOJ COPS 2009 Grant Fund (2112), Organization (106410), Account (57713), Project (G456710), Program (PS01) | <u>BID OPENING DATE:</u> MARCH 28, 2013 |
| | PREVIOUS LEGISLATION: RESOLUTION NO. | | |
| | CONTRACT PERIOD: | | |
| <u>PURPOSE STATEMENT:</u> Labor and material to upgrade the City's Integrated Public Safety System (IPSS) Network. | | | |
| <u>ITEM NO./DESCRIPTION</u> | | <u>EST COST</u> | <u>ACTUAL UNIT PRICE</u> |
| Upgrade the City's Integrated Public Safety System (IPSS) Network. | | \$500,000.00 | \$514,443.94 |
| | | | PERCENT DIFFERENCE |
| | | | 2.89% |
| <u>COMMENTARY:</u> The recommended vendor Bear Data Solutions Technology, a local business enterprise, received the local vendor preference. There are no additional costs to the City. | | | |
| <u>RANGE OF BIDS RECEIVED</u> | | | |
| <u>TOTAL BIDS RECEIVED/DOLLAR RANGE</u> \$514,443.94 | | <u>BIDS WHICH MEET SPECIFICATION/DOLLAR RANGE</u> \$514,443.94 | |
| <u>LOW BIDS NOT MEETING SPECIFICATION</u> | | | |
| <u>VENDOR/CONTRACTOR</u> N/A | <u>REASON</u> N/A | <u>RECOMMENDATION ON REJECTIONS</u> N/A | |
| <u>AWARD RECOMMENDED</u> | | | |
| <u>VENDOR NAME/ADDRESS</u> Bear Data Solutions, Inc. 2825 Broadway Oakland, CA 94611-5708 | <u>DESCRIPTION</u> Upgrade the City's Integrated Public Safety System (IPSS) Network. | <u>AMOUNT</u> \$514,443.94 | |

SUBMITTED BY:

Chasaf 6/29/13

APPROVED AND FORWARDED TO COUNCIL

DEPARTMENT HEAD

OFFICE OF THE CITY ADMINISTRATOR

| BID CALL | TOTAL | LOWEST BID BY CATEGORY | |
|--------------------|-------|------------------------|-----------|
| | | LOCAL BUSINESS | NON-LOCAL |
| ASK | 4 | 1 | 3 |
| NO RESPONSE | 0 | 0 | 3 |
| BIDS RECEIVED | 1 | 1 | 0 |
| AWARDS RECOMMENDED | 1 | 1-\$ 514,443.94 | 0 |

OAKLAND CITY COUNCIL

DRAFT

City Attorney

FILED
OFFICE OF THE CITY CLERK
OAKLAND

RESOLUTION No. _____ C.M.S.

2013 JUL 11 PM 4:02 Proposed by Councilmember _____

RESOLUTION AWARDING A CONTRACT TO BEAR DATA SOLUTIONS TECHNOLOGY, A CORPORATION, IN AN AMOUNT NOT TO EXCEED FIVE HUNDRED FOURTEEN THOUSAND, FOUR HUNDRED FORTY-THREE DOLLARS AND NINETY-FOUR CENTS (\$514,443.94) TO UPGRADE THE CITY'S INTEGRATED PUBLIC SAFETY SYSTEM (IPSS) NETWORK IN ACCORDANCE WITH SPECIFICATION NO. 13-204-91/REQUEST FOR QUOTE (RFQ) NO. 4492 AND THE GENERAL CONDITIONS THEREFOR ON FILE IN PURCHASING. ACCORDING TO ITS BID FILED WITH THE CITY CLERK ON MARCH 28, 2013.

WHEREAS, on March 28, 2013, the City received one bid from Bear Data Solutions Technology, a Corporation, to upgrade the City's Integrated Public Safety System (IPSS) Network in response to Specification No. 13-204-91/RFQ No. 4492; and

WHEREAS, the bid submitted by Bear Data Solutions Technology meets all the requirements contained in Specification No. 13-204-91/RFQ No. 4492 and is the lowest, responsive, and responsible bid; now be it

RESOLVED: That a contract to upgrade the City's Integrated Public Safety System (IPSS) Network be awarded to Bear Data Solutions Technology, a Corporation, in an amount not to exceed five hundred fourteen thousand, four hundred forty-three dollars and ninety-four cents (\$514,443.94) in accordance with Specification No. 13-204-91/RFQ 4492 and the general conditions therefor on file in Purchasing according to its bid submitted on March 28, 2013; and be it

FURTHER RESOLVED, That the contract shall be approved for form and legality by the City Attorney and copies shall be on file in the City Clerk's Office.

IN COUNCIL, OAKLAND, CALIFORNIA, _____

PASSED BY THE FOLLOWING VOTE:

FINANCE & MANAGEMENT CMTTEE

AYES - BROOKS, GALLO, GIBSON-MCELHANEY, KALB, KAPLAN, REID, SCHAAF AND PRESIDENT KERNIGHAN

NOES -

ABSENT -

ABSTENTION -

JUL 23 2013

ATTEST: _____

LaTonda Simmons
City Clerk and Clerk of the Council
of the City of Oakland, California

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