

CITY OF OAKLAND
AGENDA REPORT

OFFICE OF THE CITY CLERK

2006 MAR 30 PM 6:13

TO: Office of the City Administrator
ATTN: Deborah A. Edgerly
FROM: Finance and Management Agency
DATE: April 11, 2006

RE: **Resolution Requesting Authorization to Either Negotiate a Contract With B&B Vehicle Processing LLC and Return to Council for Award, or to Reject the Proposal from B&B Vehicle Processing LLC and Proceed With a New Request for Proposals, for the Contract for Towing, Storage and Disposal of Abandoned, Illegally Parked, and Impounded Vehicles, and Towing and Storage of City Owned, Non-Operational Vehicles (Specification No. 03-968-90-01)**

SUMMARY

A resolution has been prepared seeking authorization to negotiate a contract with B&B Vehicle Processing LLC and return to Council for award, or to reject the proposal from B&B Vehicle Processing LLC and proceed with a new request for proposals for the contract for Towing, Storage And Disposal Of Abandoned, Illegally Parked And Impounded Vehicles And Towing And Storage Of City Owned Non-Operational Vehicles (Specifications No. 03-968-90-01). The towing services contract is necessary to carry out the daily operations of the Traffic Division of the Police Department.

FISCAL IMPACT

This resolution would not have a budget impact. The vehicle owner pays for the towing and storage fees. The tow operator is required to pay the City an administrative fee for each vehicle towed. The prior tow contract has generated approximately \$400,000 per year in revenues to the General Fund.

BACKGROUND

A request for proposals for Towing, Storage And Disposal Of Abandoned, Illegally Parked And Impounded Vehicles And Towing And Storage Of City-Owned Non-Operational Vehicles (Specifications No. 03-968-90-01) were sent to 20 prospective bidders: sixteen small local business enterprises, and four non-local business enterprises. The City Clerk opened bids on December 5, 2005. The City received only one proposal from B&B Vehicle Processing LLC a local business enterprise. B&B Vehicle Processing LLC indicated they would not agree to approximately 90% of the City's contract terms and requirements set forth in the request for proposals. Without further negotiations, this was determined to be unacceptable by the evaluation team consisting of the Oakland Police Department, Traffic Division and the Purchasing Section of the Finance and Management Agency.

Item: _____
Finance and Management Committee
April 11, 2006

KEY ISSUES AND IMPACTS

The Oakland Police Department’s Traffic Division is responsible for maximizing the amount of on-street parking in the City and providing traffic congestion management functions. This contract would provide critically needed services for efficient control and removal of illegally parked and abandoned vehicles.

The city has two options to proceed: 1) negotiate with the sole proposer, B&B Vehicle Processing LLC, and return to Council with final terms and conditions for approval, or 2) reject the proposal from B&B Vehicle Processing LLC and proceed with a new solicitation process for the tow contract.

PROGRAM DESCRIPTION

A resolution has been prepared seeking authorization to negotiate a contract with B&B Vehicle Processing LLC and return to Council for award, or to reject the proposal from B&B Vehicle Processing LLC and proceed with a new request for proposals for the contract for Towing, Storage And Disposal Of Abandoned, Illegally Parked And Impounded Vehicles And Towing And Storage Of City Owned Non-Operational Vehicles (Specifications No. 03-968-90-01). The towing services contract is necessary to carry out the daily operations of the Traffic Division of the Police Department.

SUSTAINABLE OPPORTUNITIES

Economic: This vendor has provided a valid City of Oakland business tax license. The award of this contract will yield approximately \$1,000 per year in business tax revenues to the City of Oakland.

Environmental: Abandoned and illegally parked vehicles are a visual blight in neighborhoods, which can attract vermin and illegal dumping. Abandoned vehicles often leak fuel and oil, which can get flushed down storm drains and end up in the bay.

Social Equity: None.

DISABILITY AND SENIOR CITIZEN ACCESS

There is no impact on disabled and senior citizen access.

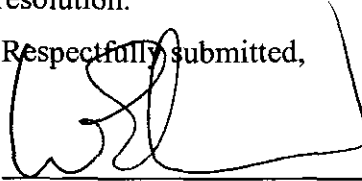
RECOMMENDATION (S) AND RATIONALE

Staff recommends that the City Council authorize the City Administrator to either negotiate a contract with B&B Vehicle Processing LLC and to return to Council with terms and conditions for award, or to reject the proposal from B&B Vehicle Processing LLC and proceed with a new request for proposals.

ACTION REQUESTED OF THE CITY COUNCIL

Staff requests that the City Council approve the resolution.

Respectfully submitted,



WILLIAM E. NOLAND

Director, Finance and Management Agency

Prepared by: JIMMIE D. JACKSON
Purchasing Supervisor

APPROVED AND FORWARDED TO THE
FINANCE AND MANAGEMENT COMMITTEE:



OFFICE OF THE CITY ADMINISTRATOR

[Signature]
Oakland City Attorney's Office

OAKLAND CITY COUNCIL

OFFICE OF THE CITY CLERK
OF OAKLAND

Resolution No. _____

C.M.S.

2006 MAR 30 PM 6:15

RESOLUTION REQUESTING AUTHORIZATION TO EITHER NEGOTIATE A CONTRACT WITH B&B VEHICLE PROCESSING LLC AND RETURN TO COUNCIL FOR AWARD, OR TO REJECT THE PROPOSAL FROM B&B VEHICLE PROCESSING LLC AND PROCEED WITH A NEW REQUEST FOR PROPOSALS FOR THE CONTRACT FOR TOWING, STORAGE AND DISPOSAL OF ABANDONED, ILLEGALLY PARKED, AND IMPOUNDED VEHICLES, AND TOWING AND STORAGE OF CITY OWNED, NON-OPERATIONAL VEHICLES

WHEREAS, Proposals for the contract for Towing, Storage And Disposal Of Abandoned, Illegally Parked, And Impounded Vehicles, And Towing And Storage Of City Owned, Non-Operational Vehicles, Specification No. 03-968-90-01, were received by the City Clerk on December 5, 2005; and

WHEREAS, The City received only one proposal from B&B Vehicle Processing LLC in which the proposer took exception to most of the requirements within the specifications and these exceptions were deemed to be unacceptable by the City's evaluation team; and

WHEREAS, The Oakland Police Department, Traffic Division, is responsible for maximizing the amount of on street parking in the City, and for providing traffic congestion management functions and this contract is needed to provide critically needed services for the City to efficiently control and remove illegally parked and abandoned vehicles; now, therefore, be it

RESOLVED: The City Council hereby authorizes the City Administrator to negotiate a contract with B&B Vehicle Processing LLC and return to Council with final terms and conditions for award for the contract for Towing, Storage And Disposal Of Abandoned, Illegally Parked, And Impounded Vehicles, And Towing And Storage Of City Owned, Non-Operational Vehicles, Specification No. 03-968-90-01; and, be it

FURTHER RESOLVED: That, alternatively, the City Council hereby authorizes the City Administrator to reject the proposal from B&B Vehicle Processing LLC and proceed with a new request for proposals for the towing contract; and, be it

FURTHER RESOLVED: That only one of the above-authorizing paragraphs shall be effective upon City Council approval unless the City Council directs otherwise; and, be it

FURTHER RESOLVED: That the City Clerk is hereby directed to post notice of the above on the City's official bulletin board.

IN COUNCIL, OAKLAND, CALIFORNIA, _____, 2006

PASSED BY THE FOLLOWING VOTE:

AYES - BRUNNER, KERNIGHAN, NADEL, QUAN, BROOKS, REID, CHANG, AND
PRESIDENT DE LA FUENTE

NOES -
ABSENT -
ABSTENTION -

ATTEST: _____
LATONDA SIMMONS
City Clerk and Clerk of the Council of
the City of Oakland, California