

OFFICE OF THE CITY CLERK

CITY OF OAKLAND



2006 JUN 15 PM 5:11
1 FRANK H. OGAWA PLAZA • FLOOR 5 • OAKLAND, CALIFORNIA 94612

Office of the Mayor
Jerry Brown
Mayor

(510) 238-3141
FAX: (510) 238-4731
TDD: (510) 839-6451

Letter of Nomination

June 27, 2006

The Honorable City Council
One City Hall Plaza, Second Floor
Oakland, CA 94612

Dear Councilmembers:

Upon nomination of the Mayor, the following person is hereby appointed as a member of the following Board or Commission:

Police and Fire Retirement Board

Jaime Godfrey, Mayoral re-appointment to the term beginning June 23, 2003 and ending June 23, 2008, filling the seat designated for the Bank Officer which he currently holds.

Ken Bullock, Mayoral appointment to the term beginning September 1, 2001 and ending September 1, 2006, filling the vacant seat designated for the Insurance Representative.

If you have any questions or concerns, please feel free to contact me.

Sincerely,

JERRY BROWN
Mayor

A large, handwritten signature in black ink, appearing to read "Jerry Brown".

JAIME GODFREY

SUMMARY OF QUALIFICATIONS: High energy, results oriented professional with over 15 years of experience in all facets of management. Experience includes asset and liability business development and administration involved with both.

PERSONAL:

Residence:

CAREER EXPERIENCE:

Glendale Federal Bank **Hire Date: September 23, 1974**

August 1991 - Present **Regional Lending Manager**
Senior Vice President

Responsibilities: Oversee lending production for Northern California. Includes operations of lending center in San Mateo and Point of Sale satellites in Oakland, San Francisco, San Rafael, Walnut Creek and Santa Clara. Staff includes 28 Loan Officers, Loan Operations Manager and three supervisory level employees in addition to support staff of 45 employees. Facilitate production and processing for Bank Office generated loans.

Achievements: Successfully blended loan operations through downsizing activity in 1991. Met operating expense goals while continuing to attain loan volume goals. Awarded Circle Elite honors for fiscal year 1992. Award is based upon achieving over 100% in major production goal categories.

August 1988 - August 1991 **Regional Sales Manager, Northern California**
Senior Vice President

Responsibilities: Accountable for loan production in Northern California. Production was achieved through three District Sales Centers with staff of 35 to 40 each. Responsible for CRA adherence and Quality Assurance for all lending activity.

Achievements: Awarded Circle Elite honors for fiscal years 1991 and 1990. Award is based upon achieving over 100% in all major goal categories and expense control.

Jaime Godfrey
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October 1985 - August 1988 **Manager, District Sales Center**
Vice President

Responsibilities: Operation of District Sales Center to coordinate all loan origination for assigned territory. Loan volume generated through a staff of 32 employees including four direct reports in supervisory capacity and lending officers.

Achievements: Awarded Circle Elite honors three times in this period by exceeding production and expense control objectives.

September 1981 - October 1985 **Bank Office Manager**
Vice President

Responsibilities: Accountable for loan development and liability acquisition. Operations of top class banking office with staff of 10, including Operations Officer.

Achievements: Special Recognition given for loan production.

June 1980 - September 1981 **Urban Lending Affairs Officer, Northern California**

Responsibilities: Ombudsman/liaison for Bank with state and federal government regulators involved in lending activity.

May 1979 - September 1981 **Bank Manager**
Assistant Vice President

Responsibilities: Accountable for loan development and liability acquisition.

January 1978 - May 1979 **Loan Officer**

Responsibilities: Origination of Real Estate Loans through networking with Real Estate professionals and within centers of influence.

January 1976 - January 1978 **Operations Officer**

Responsibilities: Consumer Services/Operational efficiency and audit compliance. Cross-train staff to facilitate sales activity.

September 1974 - December 1975 Management Intern

Responsibilities: Held several positions involved with training program for management developments. Exposed to all facets of the Bank and coordinated several projects and assignments during this period.

EDUCATION:

University of California, Berkeley
B.S. Business Administration, Finance/Marketing, 1974

University of Southern California
Graduate School of Business, Executive Management Program

Columbia University
Graduate School of Business, Sales/Marketing Management Program

Intern Program Institute of Financial Education
Washington, D.C.

ORGANIZATIONS:

Member, Board of Directors, Alameda Boys Club

Member, Commonwealth Club of California
San Francisco, CA.

Ken Bullock

- **University of San Francisco - B.A. Government 1979**
- **Attended – Full Athletic Scholarship – Baseball
Drafted June 1979 – Los Angeles Dodgers**
- **Owner – State Farm Insurance Agency –
Location -
Oakland,**

Professional Accomplishments:

- **President's Club Qualifier - 1997 – 1998 – 2002 – 2004 Top 50 in the Nation**
- **Legion of Honor – Life Honor – Bronze Tablet – Silver Scroll Qualifier**
- **Ambassador Life Qualifier – 15 years**
- **National Sales Achievement Award**
- **National Convention Qualifier**
- **Golden Triangle**
- **Million Dollar Round Table Qualifier**
- **Presidents Club – Life**
- **Member – NAIFA**
- **Active Member – University of San Francisco –
Dante Benedetti Field of Dreams Project**
- **15 year volunteer – San Ramon Valley Little League**

- Past Donor – Castlemont High School Choir – Uniform – Hawaii Trip
- Owner/Broker Oakland California based – full service Insurance – Financial Services Agency

2006 JUN 15 PM 7:00

OAKLAND CITY COUNCIL

DRAFT

RESOLUTION No. _____ C.M.S.

RESOLUTION REAPPOINTING JAIME GODFREY AND APPOINTING KEN BULLOCK AS MEMBERS OF THE POLICE AND FIRE RETIREMENT BOARD

RESOLVED, that upon the nomination of the Mayor, the following person is hereby appointed as a member of the Police and Fire Retirement Board:

Jaime Godfrey, as Mayoral reappointment to serve a five year term beginning June 23, 2003 and ending June 23, 2008, filling the seat designated Bank Officer which he currently holds.

Ken Bullock, as a Mayoral appointment to serve a five year term beginning September 1, 2001 and ending September 1, 2006, filling the existing vacancy for the seat designated Insurance Representative.

IN COUNCIL, OAKLAND, CALIFORNIA,

PASSED BY THE FOLLOWING VOTE:

AYES- BROOKS, BRUNNER, CHANG, KERNIGHAN, NADEL, QUAN, REID,
AND PRESIDENT DE LA FUENTE

NOES-

ABSENT-

ABSTENTION-

ATTEST:

LATONDA SIMMONS
City Clerk and Clerk of the Council
of the City of Oakland, California